

# CONNECT LIVE

26

**FLEXIBILITY MEETS EFFICIENCY: POWERING THE ENERGY TRANSITION**

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## **TRADING AND ENERGY DATA MANAGEMENT**

# AGENDA

Navigating the Volatile Nordic Short-term Power Markets

Priyanka Shinde,  
Nordic Market Expert, Montel Analytics

Wind Power Trading in Volatile Markets

Jyri Joutsu,  
Product Manager, Hansen

Latest on Hansen Trade

Jyri Joutsu, Hansen

User-made integrations with Hansen EDM

Sakari Seppälä,  
Senior Product Manager, Hansen

Wrap Up & Closing

Juha-Pekka Einamo, Hansen



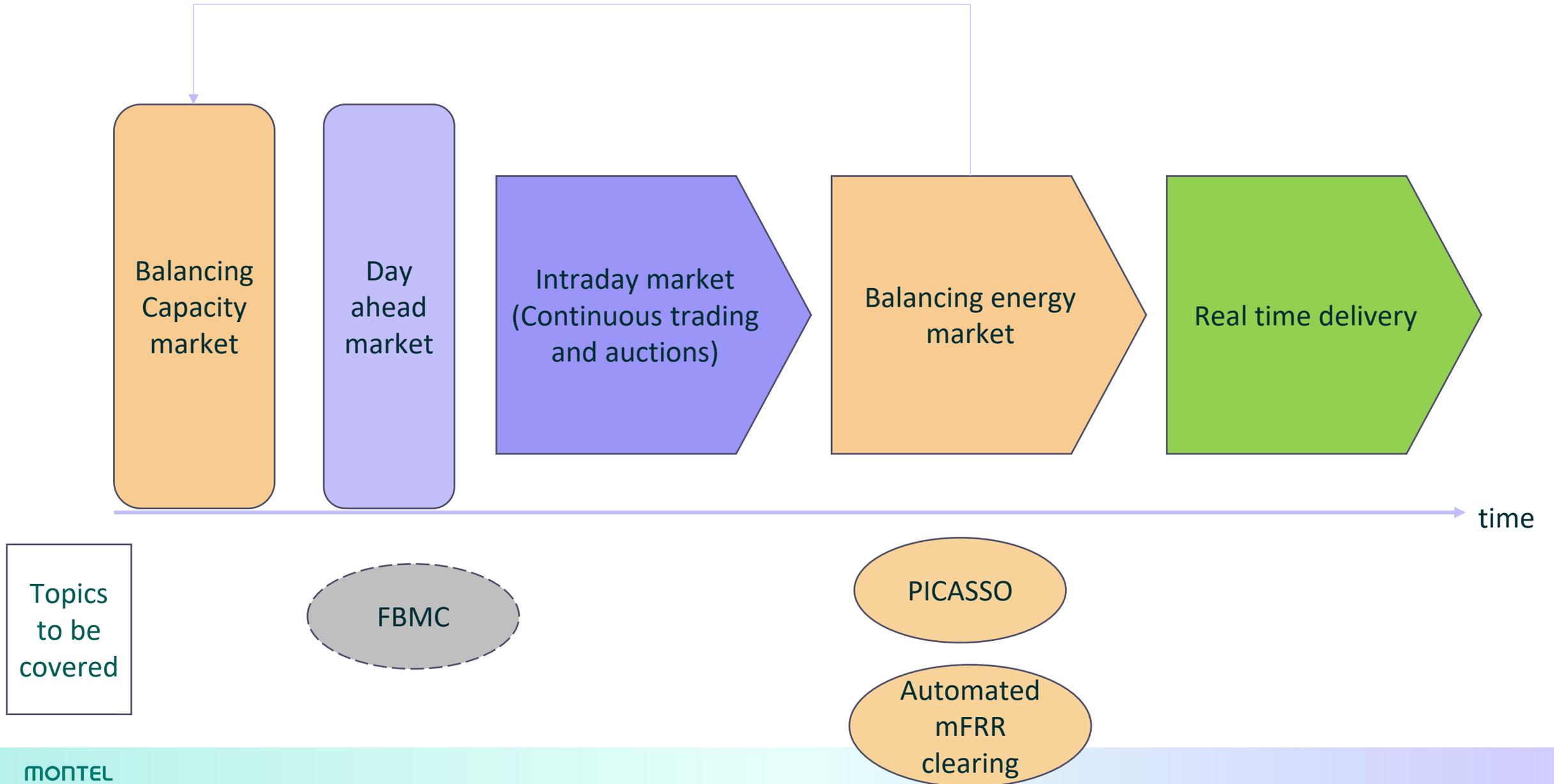
# NAVIGATING THE VOLATILE NORDIC SHORT-TERM POWER MARKETS

Priyanka Shinde, Nordic Market Expert, Montel Analytics

# Navigating the Volatile Nordic Short-term Power Market

Priyanka Shinde, Ph.D.  
Nordic Market Expert  
Montel EnAppSys  
29<sup>th</sup> January 2026

# What are we going to talk about?



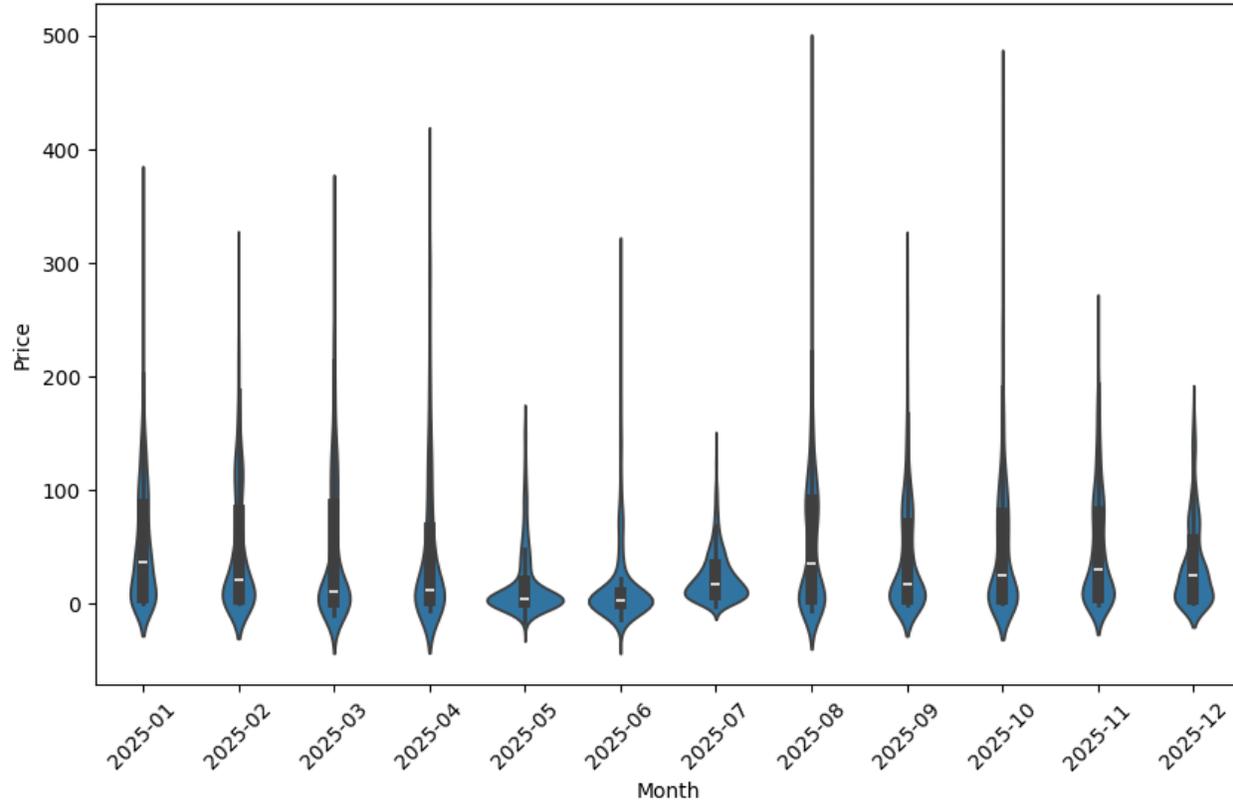
# Objectives

- Overview of the **Day-ahead** market trends, updates, volatility and observations.
- **Balancing** market developments in the Nordics in the past one year: mFRR EAM and PICASSO
- **Imbalance** price formation updates and key observations.
- **Intraday** market opportunities in the Nordics and how to act on the balancing market forecast signals to act in the intraday market!

# Spot market overview

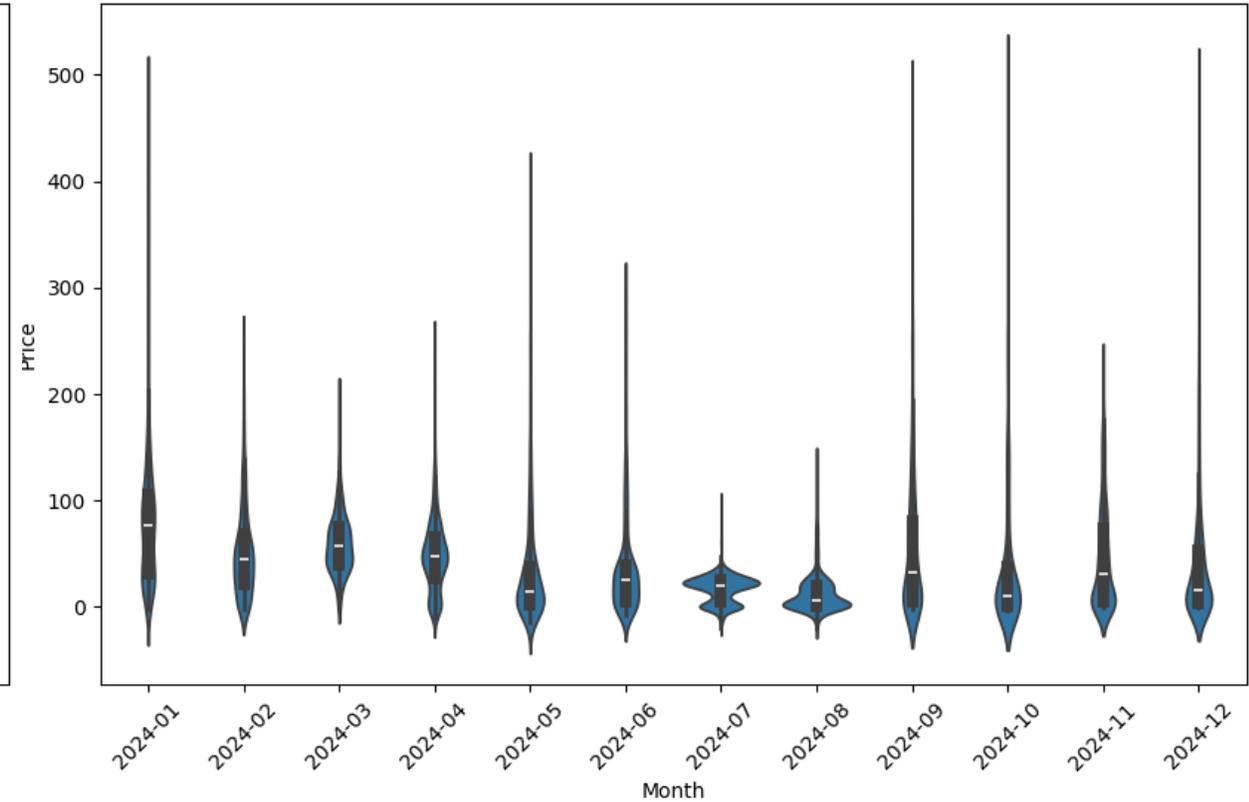
## Finnish day-ahead price volatility in 2025

Violin Plot of FI Prices by Month

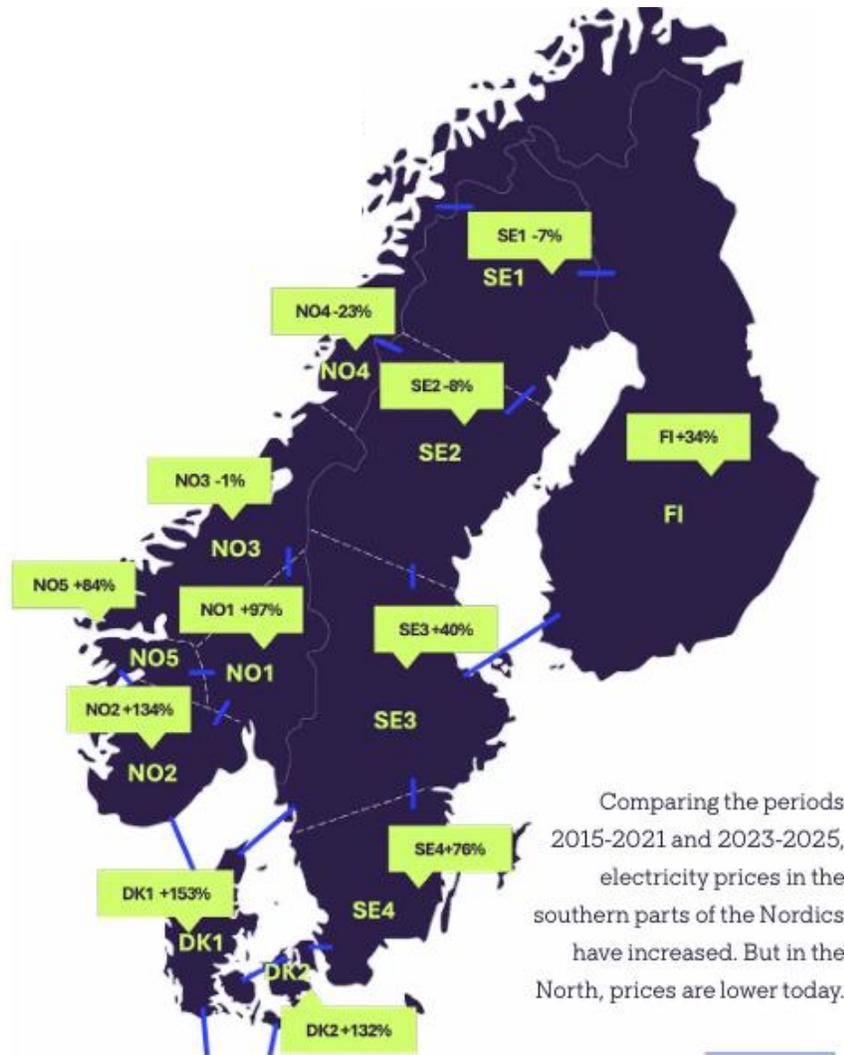


## Finnish day-ahead price volatility in 2024

Violin Plot of FI Prices by Month

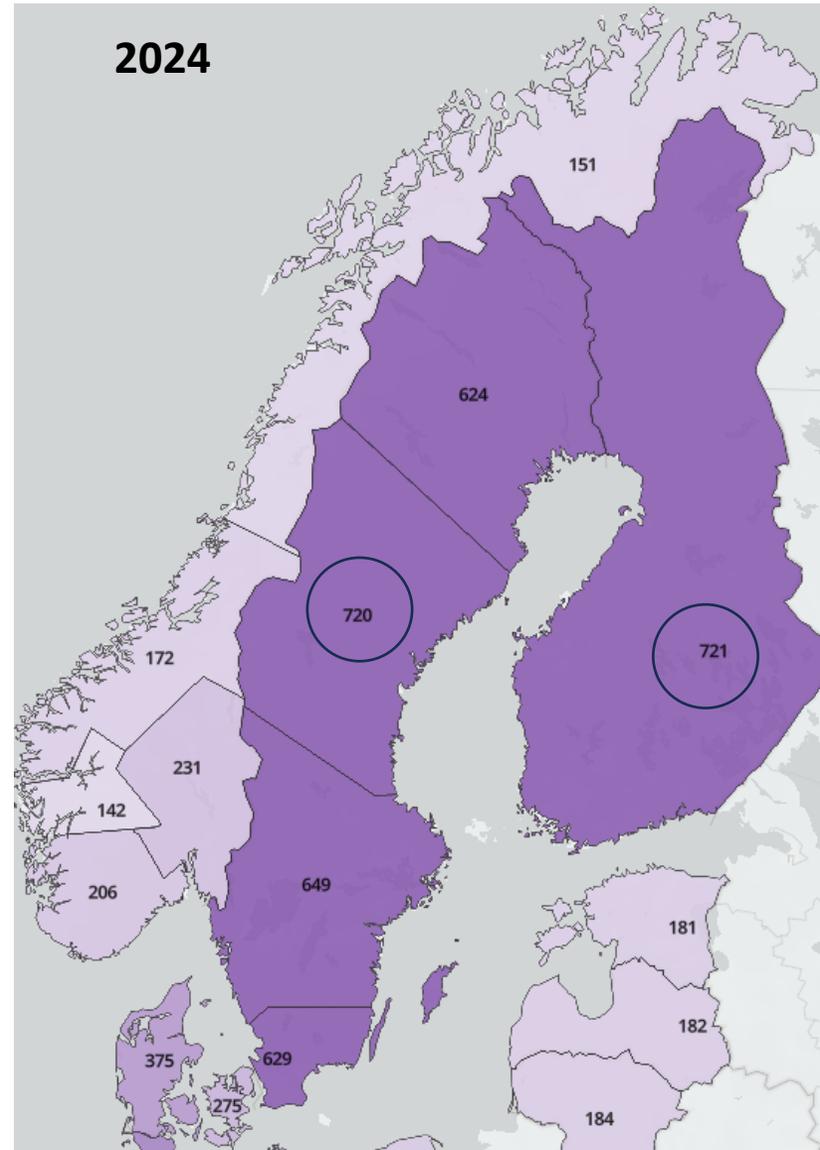
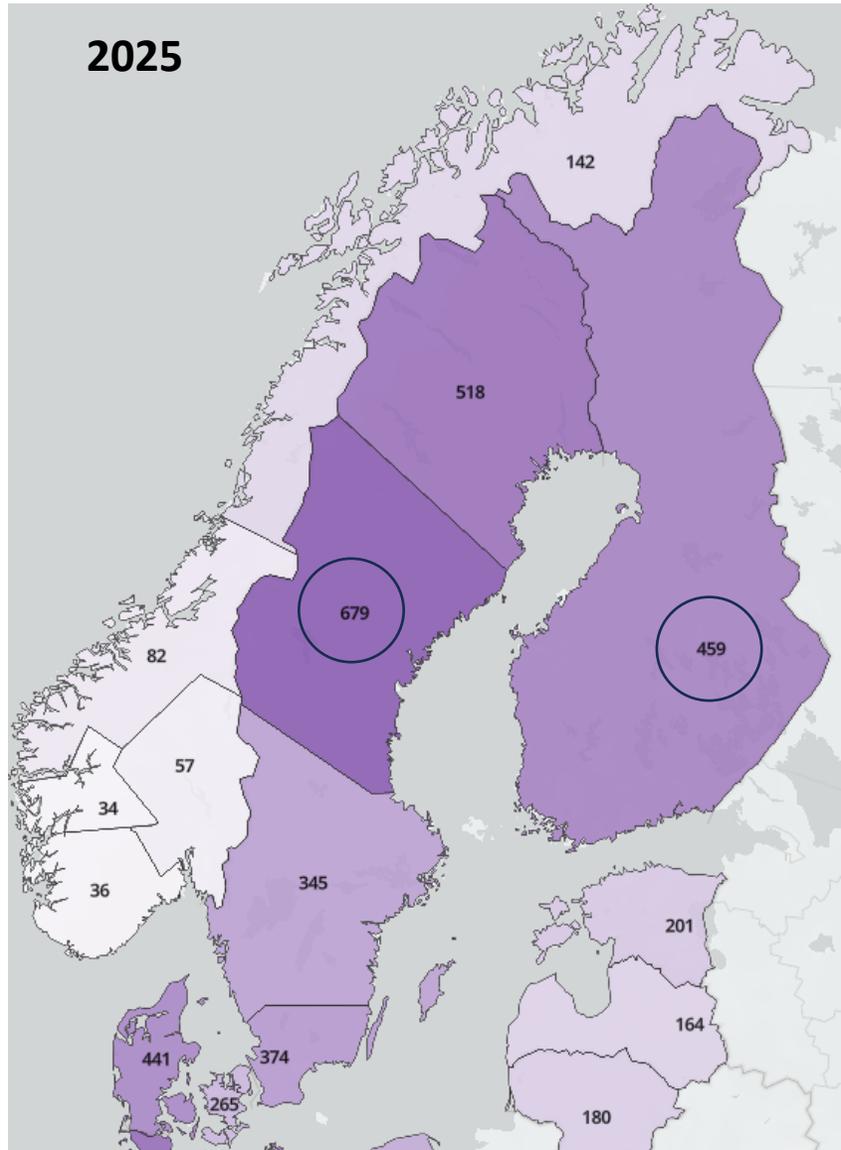


# Divergent day-ahead prices amongst Nordics



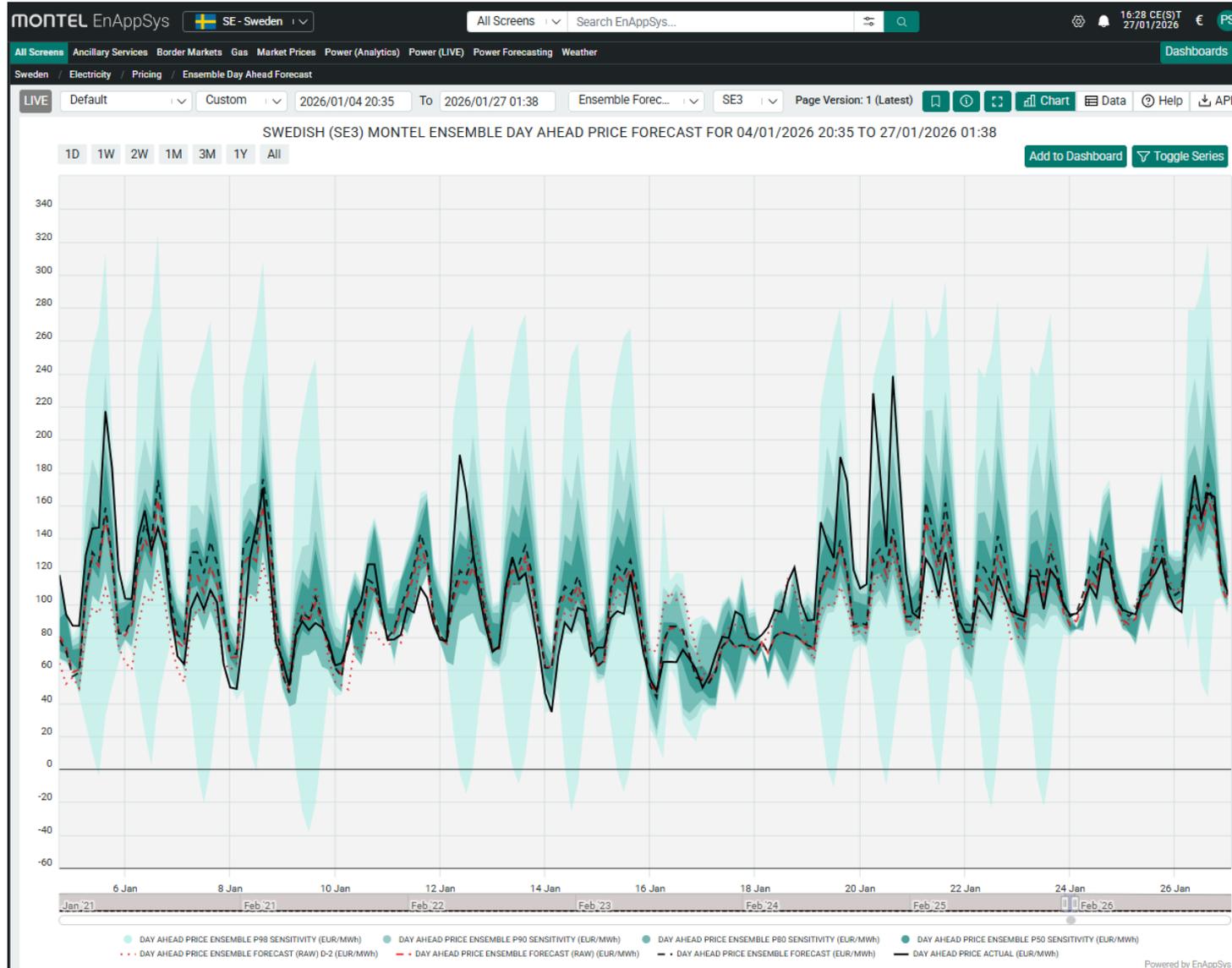
- The electricity prices have fallen in the north and risen in the south!
- The limitation in the transmission capacities between SE2-SE3 has been one of the culprits for a higher price spread.
- Demand is still majorly concentrated in the southern bidding zones.
- Furthermore, stronger intercoupling with central Europe after Flow-based market coupling go-live has also partly lifted up the prices in south of Sweden, Denmark.

# Negative price hours comparison



- There has been a sharp decline in the number of negative price hours in Finland for 2025 after being at the top spot in Europe for 2024 and 2023.
- Part of the decline in the count comes from price sensitive curtailment, relatively better connection with the Baltics compared to the last year.
- SE2 has been on the top of the list this year though the number is lower than previous year.
- South of Sweden being more intercoupled with the continental Europe shows decline in the count too.

# Day-ahead price forecasts

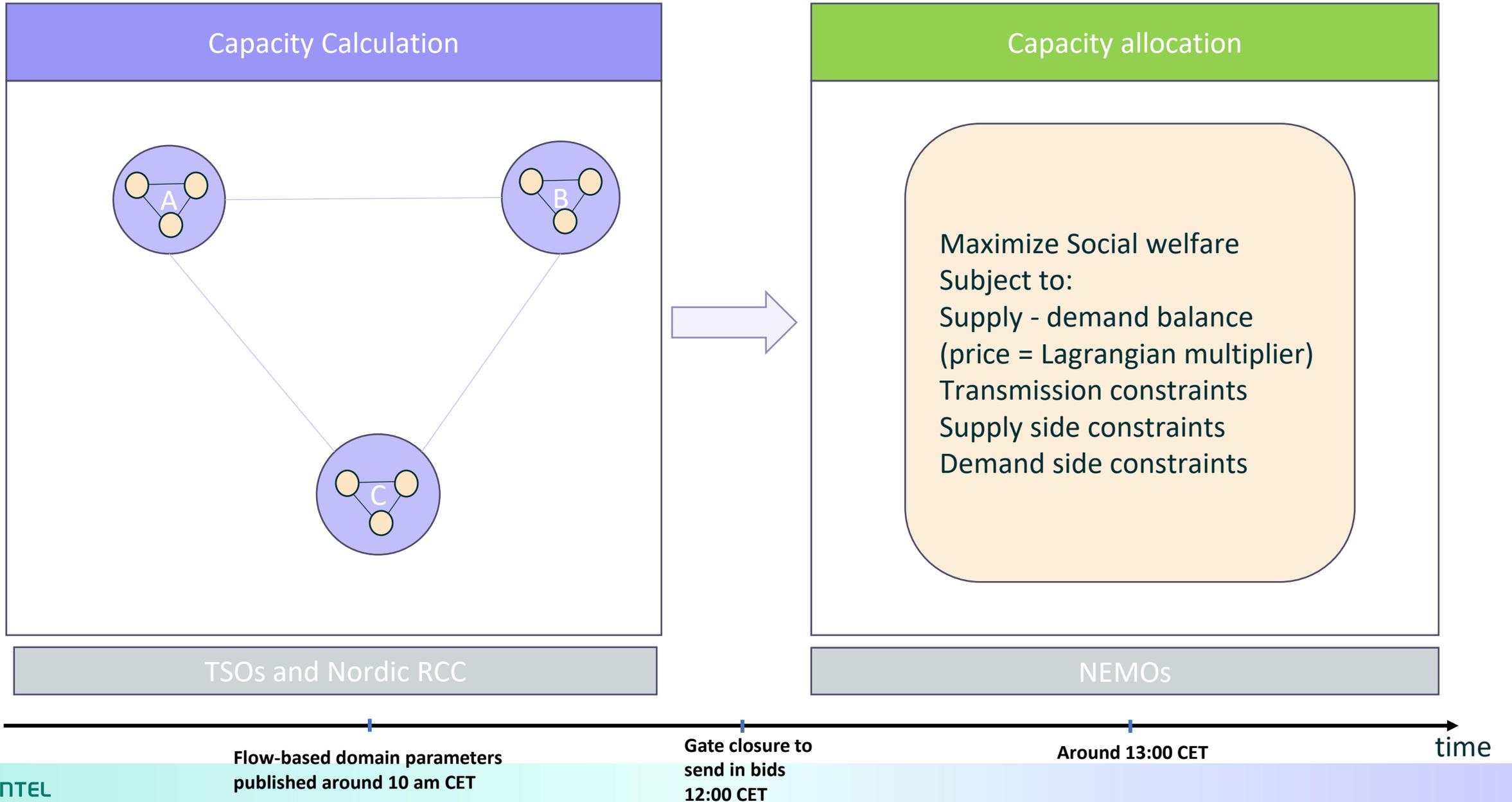


Ensemble model forecasts:  
These models combine the best of fundamental, AI, and flow-based market coupling approaches. Based on the learning and performance of these models under similar situations, the weights are optimized to be assigned to each of them.



As flow-based domains are included in these forecasts for Nordics. We have an update coming soon.... due to?

# Process of Day-ahead market coupling



# Flow-based market coupling updates

- Forecast of the flow-based domain is available on D-2 at 21:00 CET.
- This started being published from 8<sup>th</sup> Jan 2026 for 10<sup>th</sup> Jan (as a new year gift!).

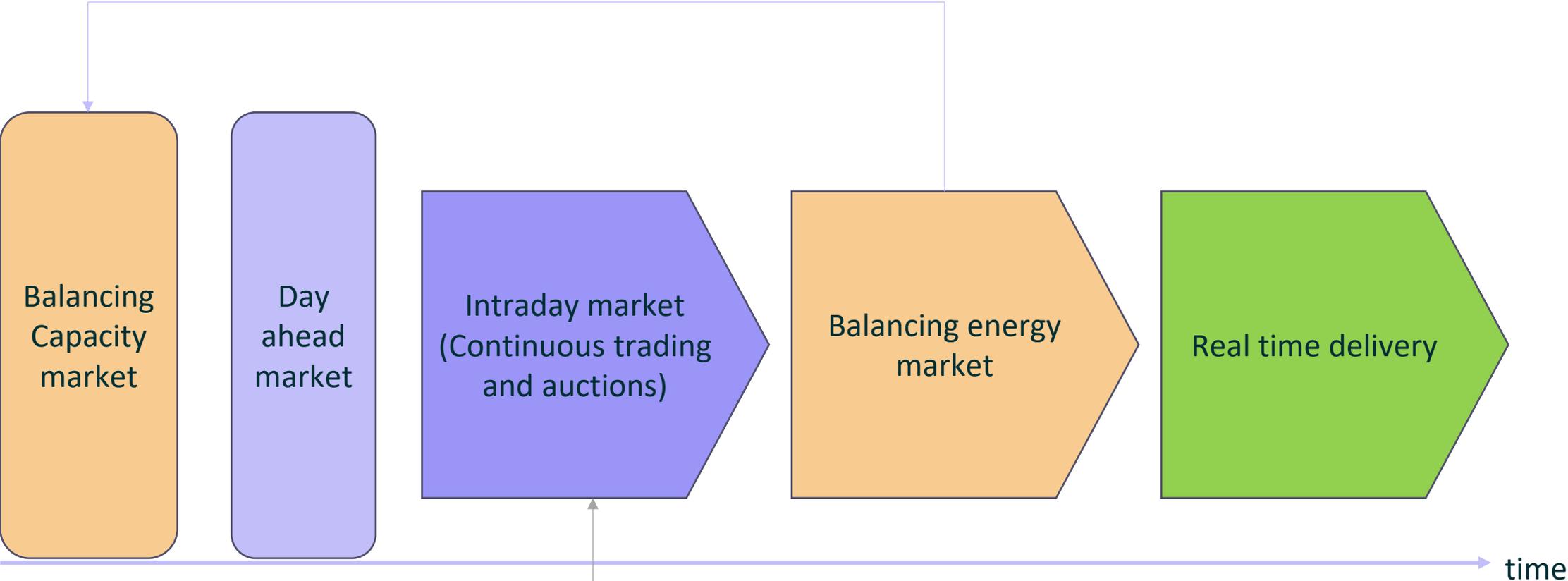
## Preliminary Domain

Download

Please note that the Preliminary Domain is for indicative use only. If delayed or not published, no market message will be sent to notify the user. See Publication Handbook for more details.

| SEARCH                 |  |  |        |         |  |                  |        |                   |                 |                 |               |      |
|------------------------|--|--|--------|---------|--|------------------|--------|-------------------|-----------------|-----------------|---------------|------|
| Date                   | CNEC or Combined Dynamic Constraint                                      |  |        |         | Information on the CNE   |                  |        |                   |                 |                 |               |      |
|                        | Name   | mRID   | Type   | TSO     | Name   | EIC              | Status | Bidding Zone From | Bidding Zone To | Substation From | Substation To | Type |
| 2026-01-25<br>00:00:00 | FI_PO_KEMINMAA-<br>PIKKARALA_OLG3_SIPS                                   | 7508188a-<br>e32b-11ec-<br>be0c-<br>94e6f7d52ec8 | BRANCH | FINGRID | KEMINMAA - PIKKARALA -<br>Terminal: : KI4IT-PR4 1 400          |                  | OK     | FI                | FI              |                 |               | CN   |
| 2026-01-25<br>00:00:00 | FI_PO_KEMINMAA-<br>PIKKARALA_OLG2  | 8a682859-<br>767a-11eb-<br>bdca-<br>e470b896f59a | BRANCH | FINGRID | KEMINMAA - PIKKARALA -<br>Terminal: : KI4IT-PR4 1 400          | 44T-KI-PR-00000R | OK     | FI                | FI              | Keminmaa        | Pikkarala     | CN   |
| 2026-01-25<br>00:00:00 | FI_PO_KEMINMAA-<br>PIKKARALA_PIRTTIKOSKI-<br>PIKKARALA                   | 8064345a-<br>767a-11eb-<br>bdca-<br>e470b896f59a | BRANCH | FINGRID | KEMINMAA - PIKKARALA -<br>Terminal: : KI4IT-PR4 1 400          | 44T-KI-PR-00000R | OK     | FI                | FI              | Keminmaa        | Pikkarala     | CN   |
| 2026-01-25<br>00:00:00 | FI_PO_KEMINMAA-<br>PIKKARALA_ISOKANGAS-<br>PYHANSELKA                    | 80643459-<br>767a-11eb-<br>bdca-<br>e470b896f59a | BRANCH | FINGRID | KEMINMAA - PIKKARALA -<br>Terminal: : KI4IT-PR4 1 400          | 44T-KI-PR-00000R | OK     | FI                | FI              | Keminmaa        | Pikkarala     | CN   |
| 2026-01-25<br>00:00:00 | FI_RAC_SE1-<br>FI_KUKKOLANKOSKI-<br>KEMINMAA_VUENNONKOSKI-<br>VIITAJARVI | eacaf469-<br>66bb-4714-<br>a555-<br>2feb49cc70b9 | BRANCH | FINGRID | KUKKOLANKOSKI -<br>KEMINMAA - Terminal: KU:<br>KU4-KI4LÄ 1 400 |                  | OK     | SE1               | FI              |                 |               | CN   |
|                        | FI_RAC_SE1-  | 273f5c35-  |        |         | KUKKOLANKOSKI -  |                  |        |                   |                 |                 |               |      |

# What are we going to talk about?



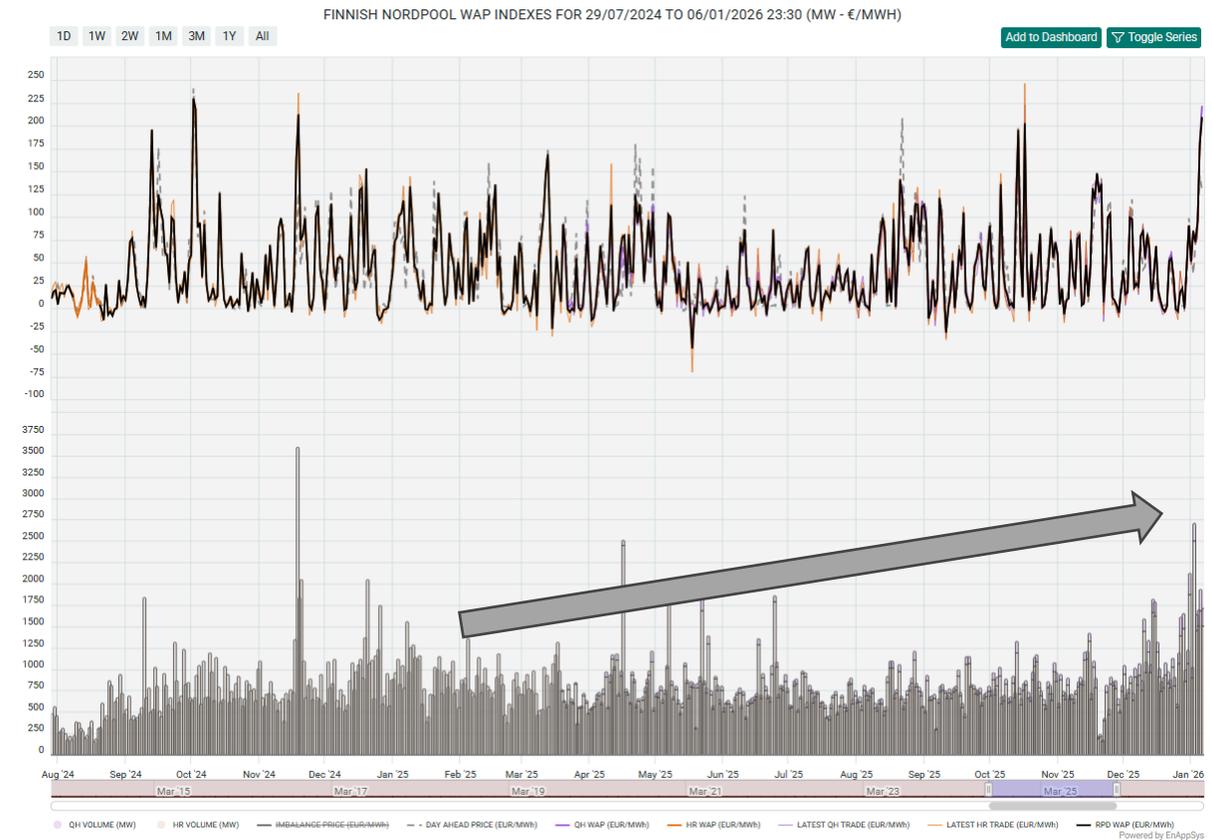
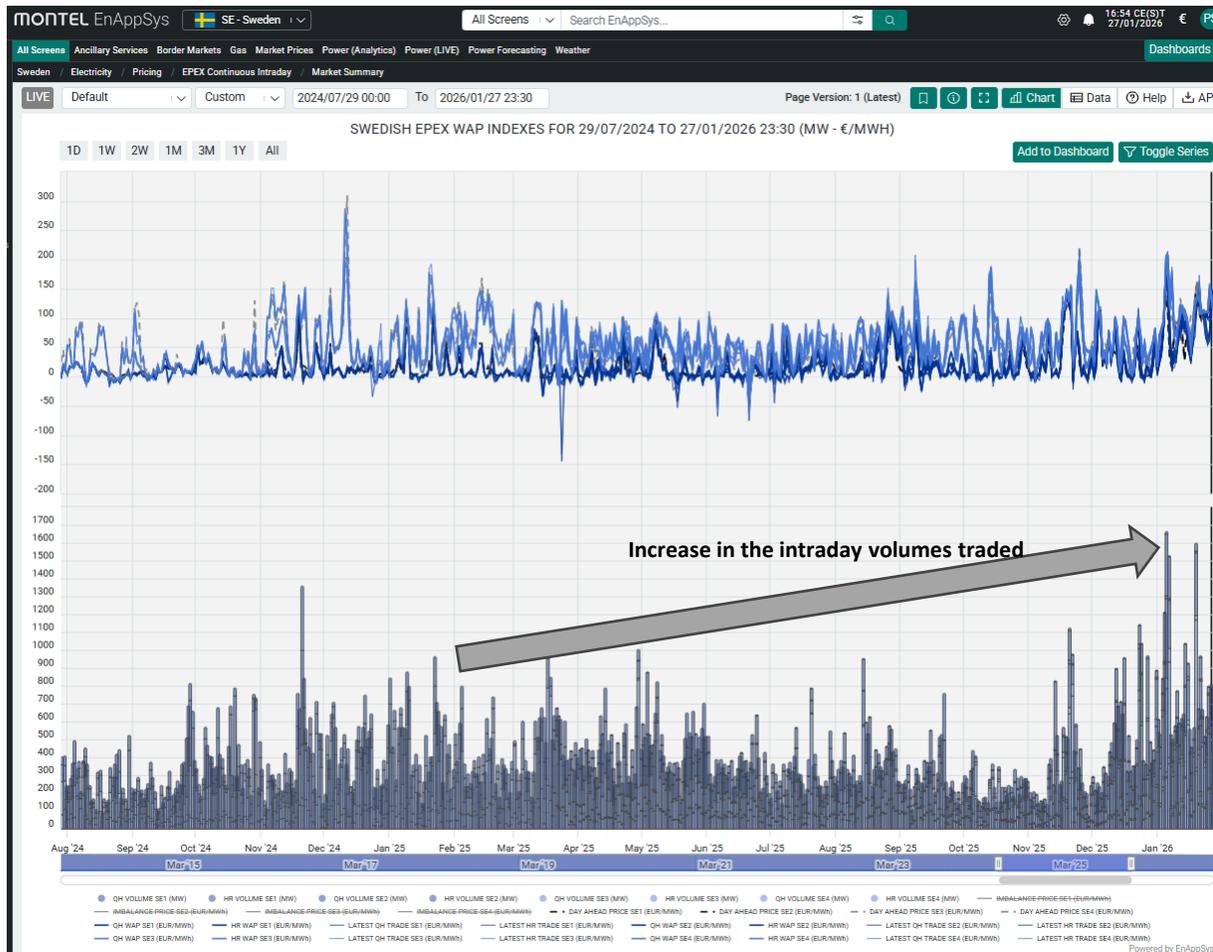
Topics to be covered

FBMC

PICASSO

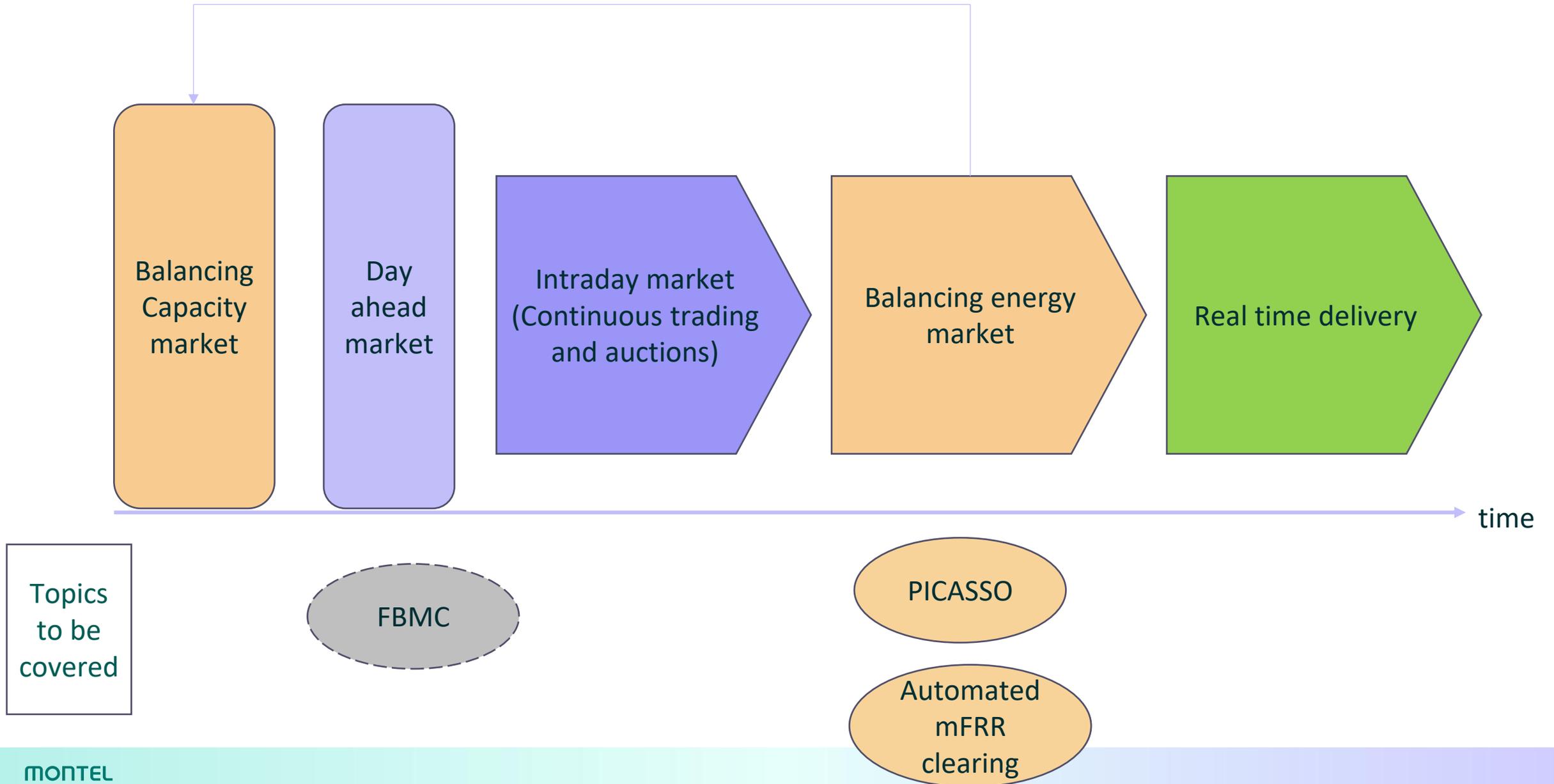
Automated mFRR clearing

# Intraday volumes, liquidity growth

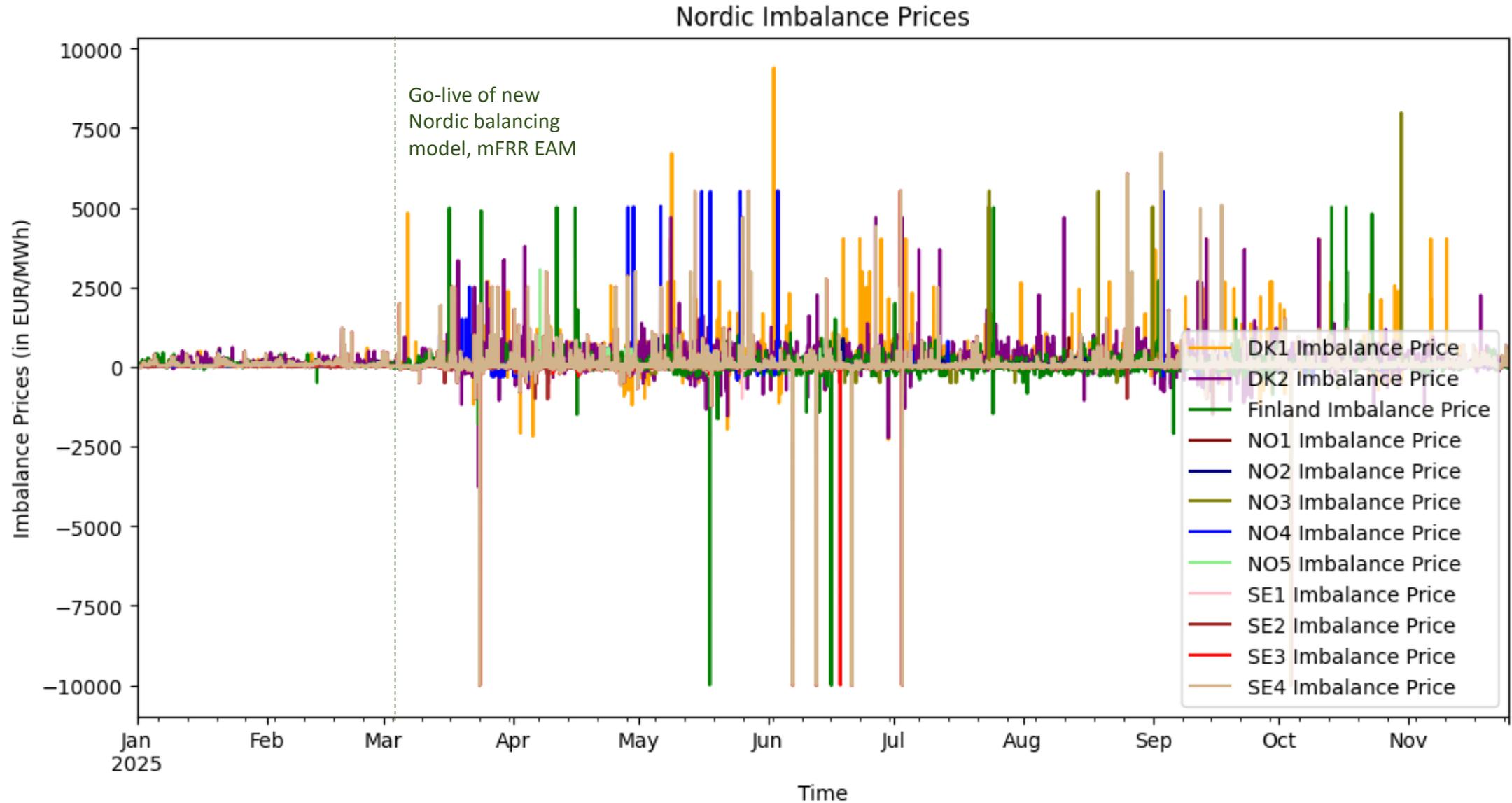


- Cross-border trading possible for QH and HR products which opened up avenues for more trades.
- Gate closure time updates: in Nordics still 60 min except for FI-EE which is until 30 min before.
- From Jan 2026, several other European countries have already moved to 30 min gate closure which allows more possibilities for the market to find solutions themselves for the problems.
- But this change will come to the Nordics a bit later due to the TSOs not being ready for it at the moment.

# What are we going to talk about?

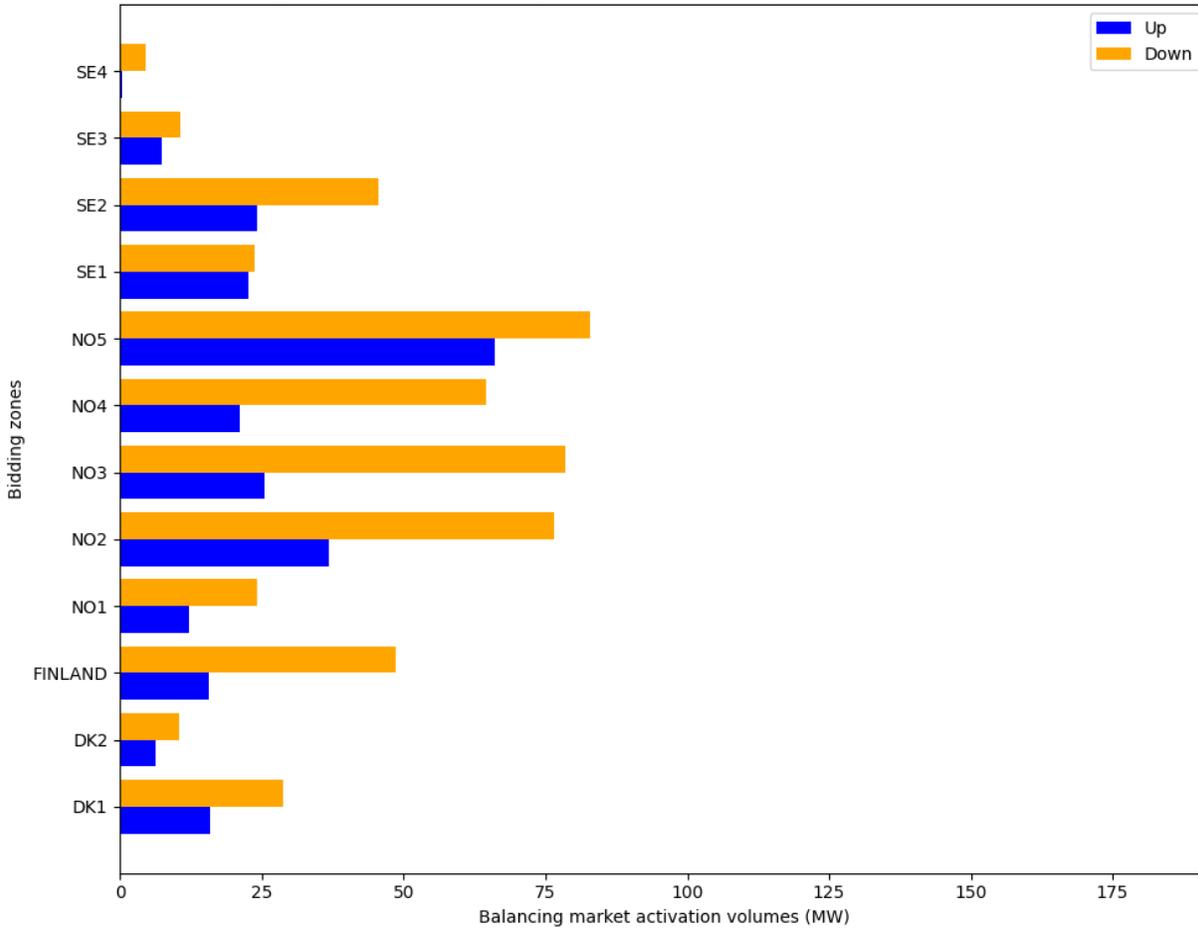


# Imbalance price evolution in 2025

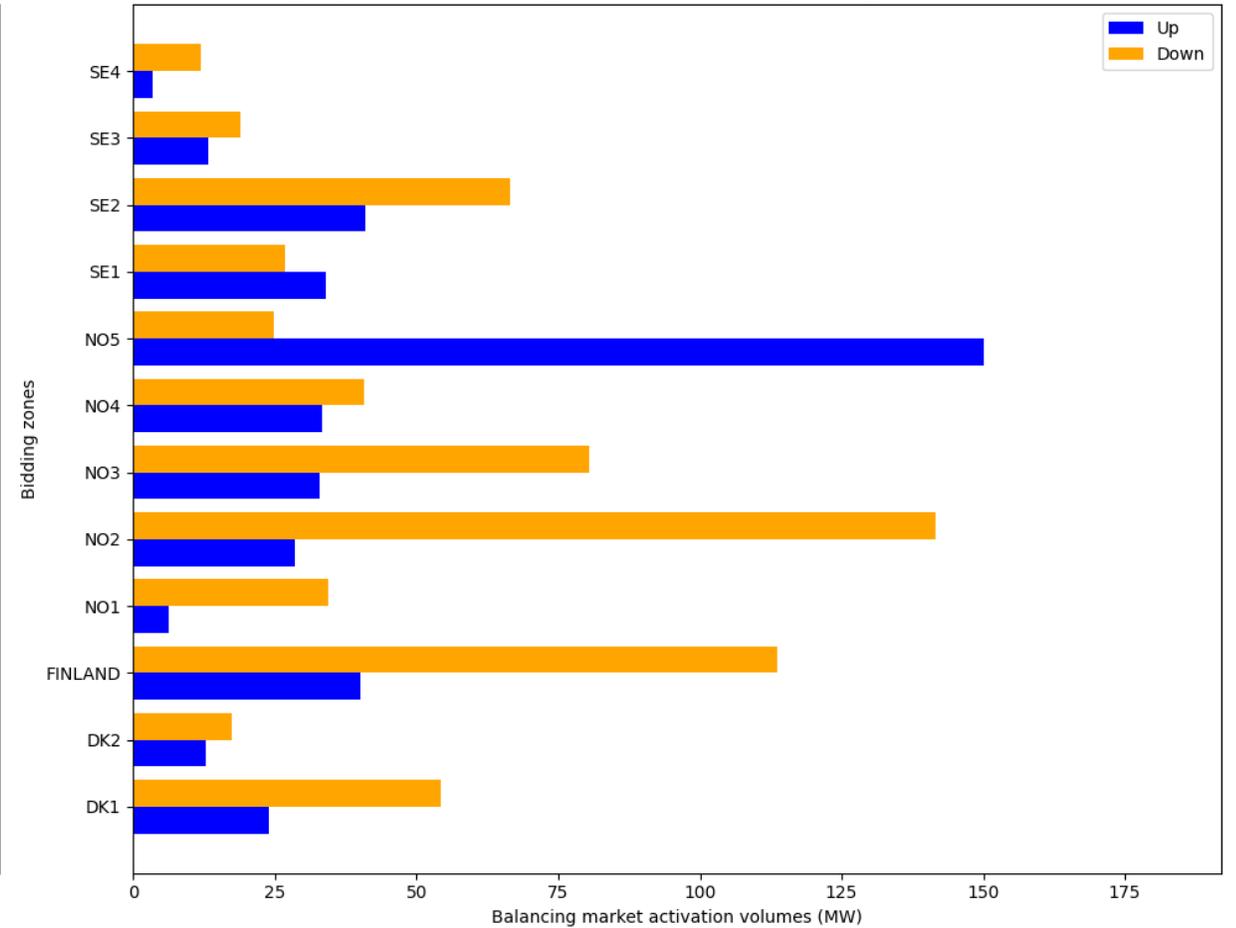


# Regulation volume activations

Average up and down balancing activation volumes by bidding zones (Mar - Dec 2024)

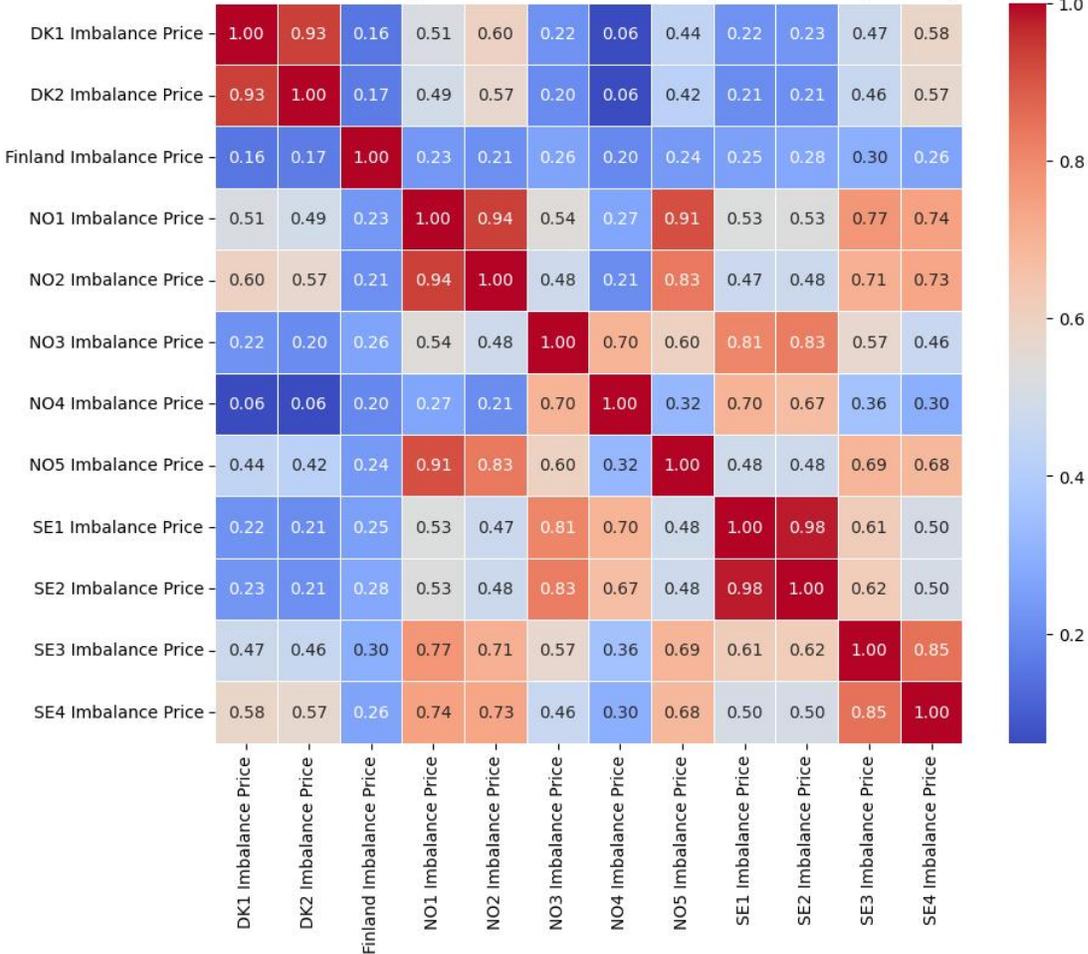


Average up and down balancing activation volumes by bidding zones (Mar - Dec 2025)

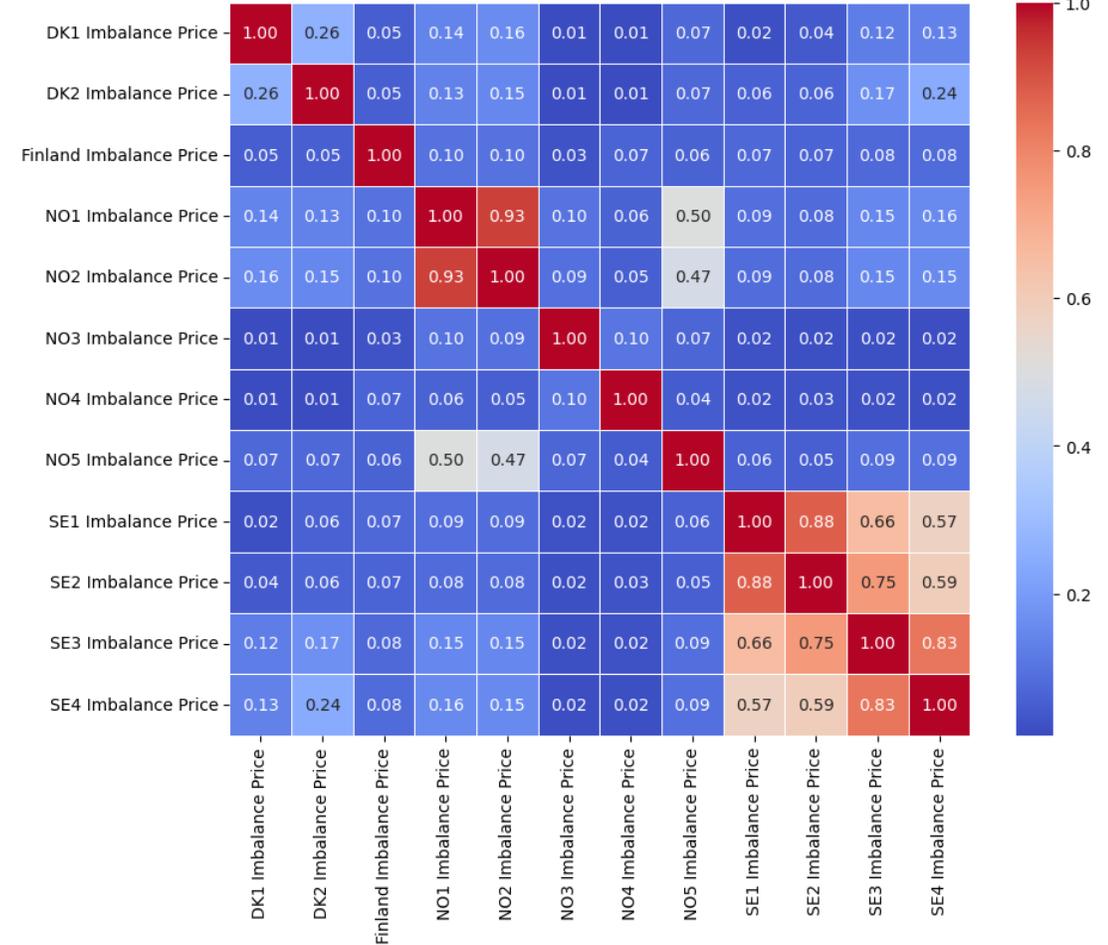


# Correlation of Nordic Imbalance Prices

Correlation Heatmap of Nordic Imbalance Prices (March 2024 to Jan 2025)



Correlation Heatmap of Nordic Imbalance Prices (March 2025 to Jan 2026)



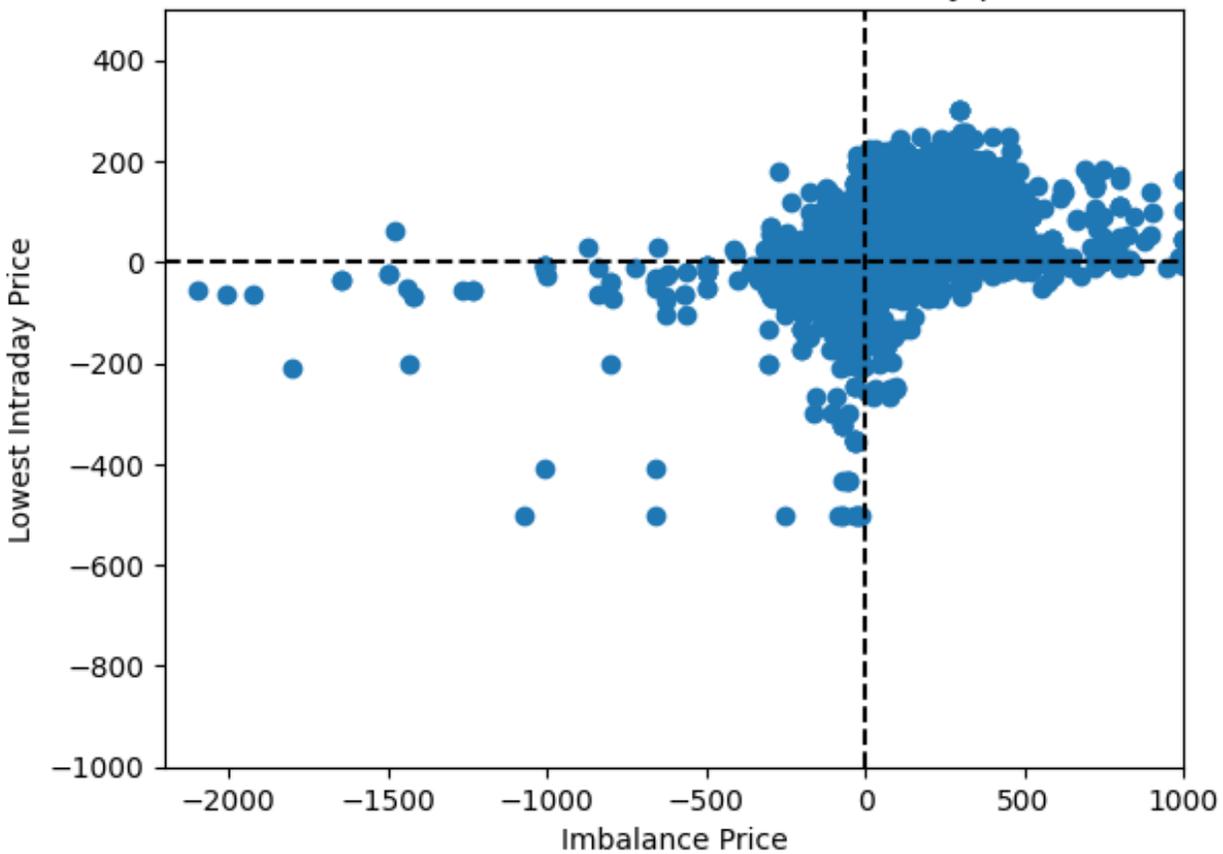
## Why do the prices look so disconnected?

To answer that question, it would be important to understand what does the imbalance price consist of?

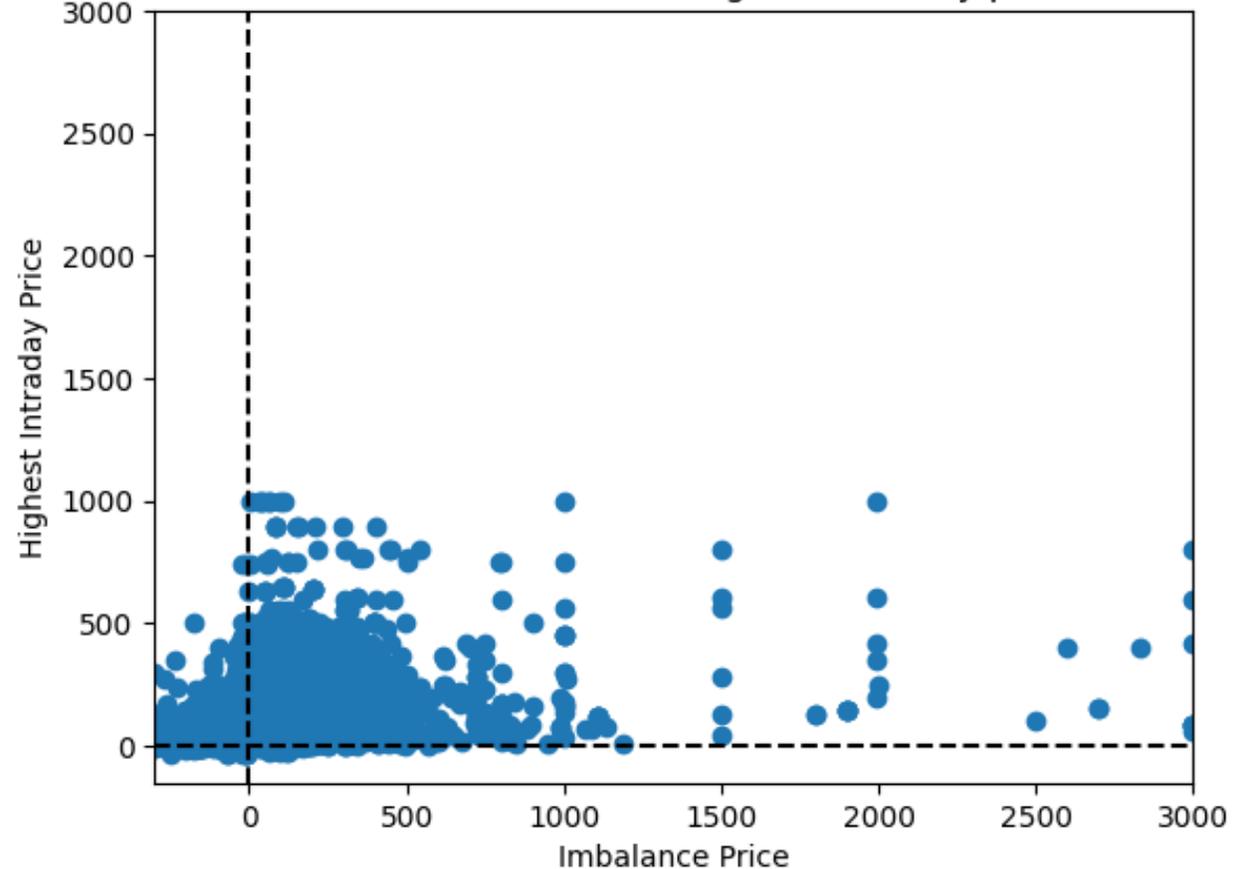
And what components go into it...and by that I don't necessarily mean PICASSO but also the inputs merely based on mFRR market. From mFRR, it takes in the demand and not the activation!

# Correlation and predictability of prices

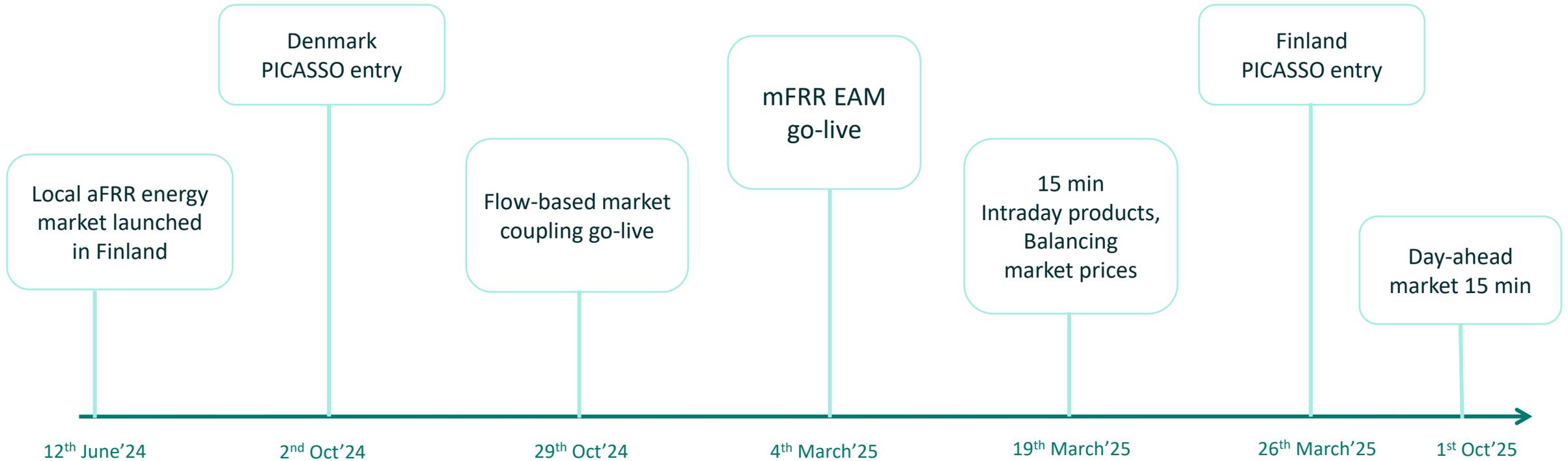
Scatter Plot of Imbalance Price vs Lowest intraday price in Finland



Scatter Plot of Imbalance Price vs Highest intraday price in Finland



# Nordic short-term market development timeline



# Balancing market highlight

Nordic balancing market update

Effect of asymmetry amongst Nordics

PICASSO and lessons learnt so far?

Imbalance pricing method update

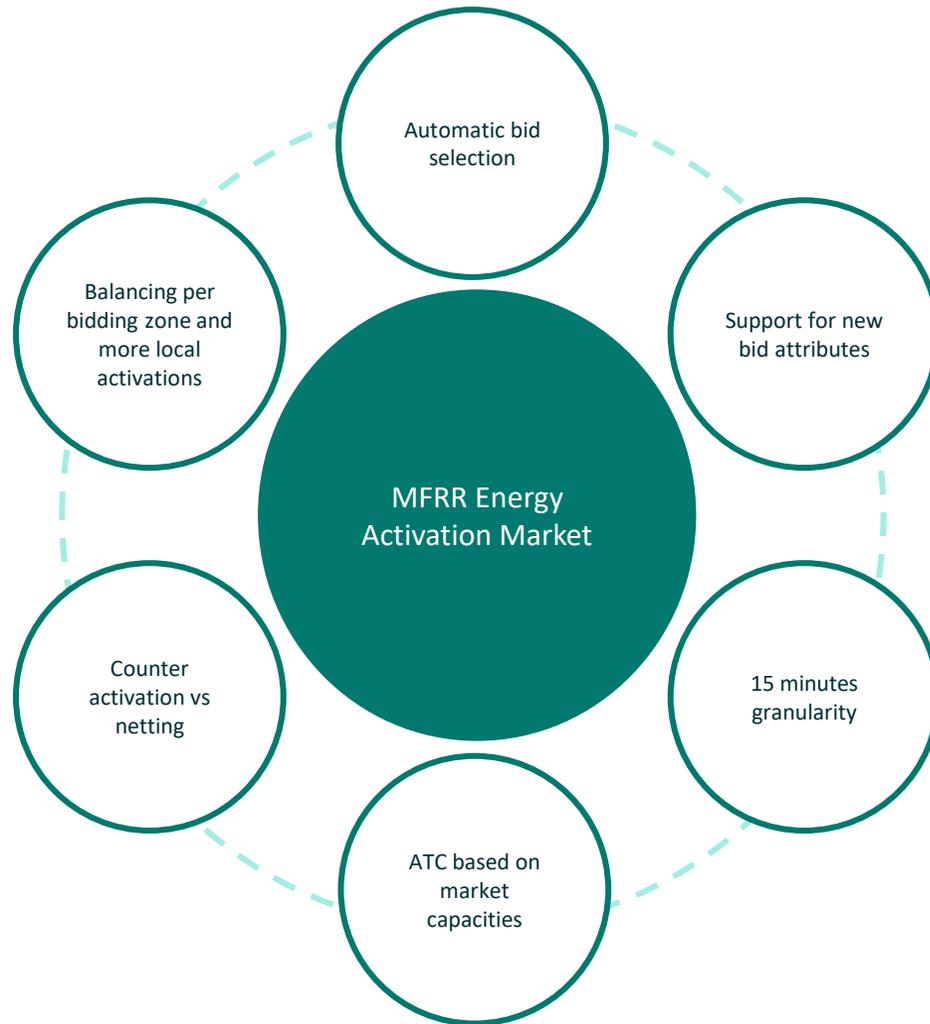
Role of balancing forecasts in intraday strategies

So, what has really changed? And what's coming next?

# Nordic balancing market update

# Summarizing the balancing market update

- Scheduled activation (SA): Activated at Nordic level with a common algorithm.
- Direct activation (DA): Decided by local bid selector if sudden need arises or if SA is not enough.



# Balancing market highlight



Nordic balancing market update



Imbalance pricing method update



Effect of asymmetry amongst Nordics



Role of balancing forecasts in intraday strategies



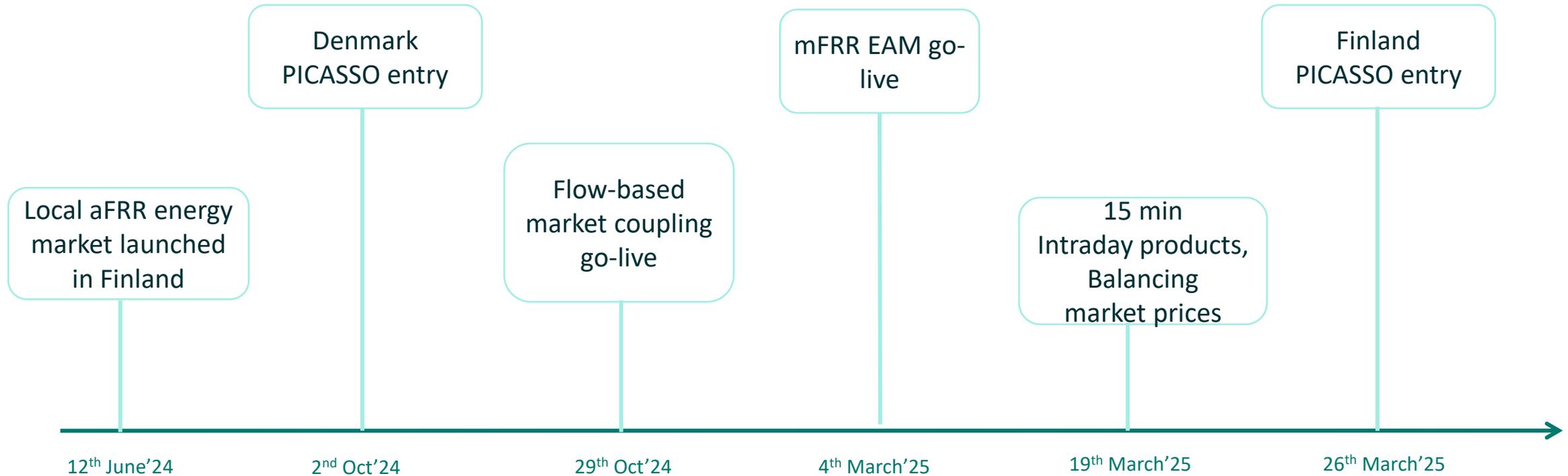
PICASSO and lessons learnt so far?



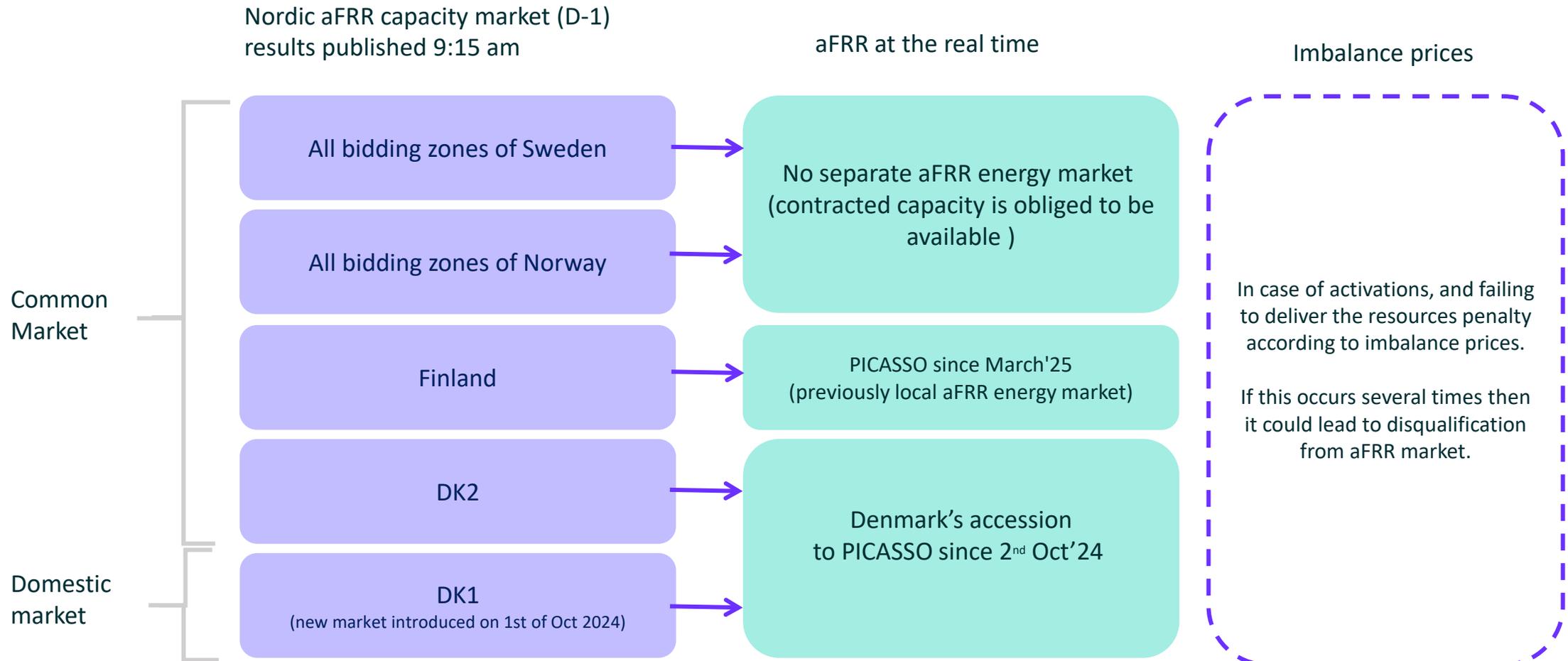
So, what has really changed? And what's coming next?

# Effect of asymmetry amongst Nordics

# Nordic short-term market development timeline



# aFRR markets in the Nordics



# Glimpse of Nordic balancing market

|          | Denmark   | Finland   | Sweden  | Norway  |
|----------|---|---|---|---|
| PICASSO  |  |  |  |  |
| mFRR EAM |  |  |  |  |

# Balancing market highlight



Nordic balancing market update



Imbalance pricing method update



Effect of asymmetry amongst Nordics



Role of balancing forecasts in intraday strategies



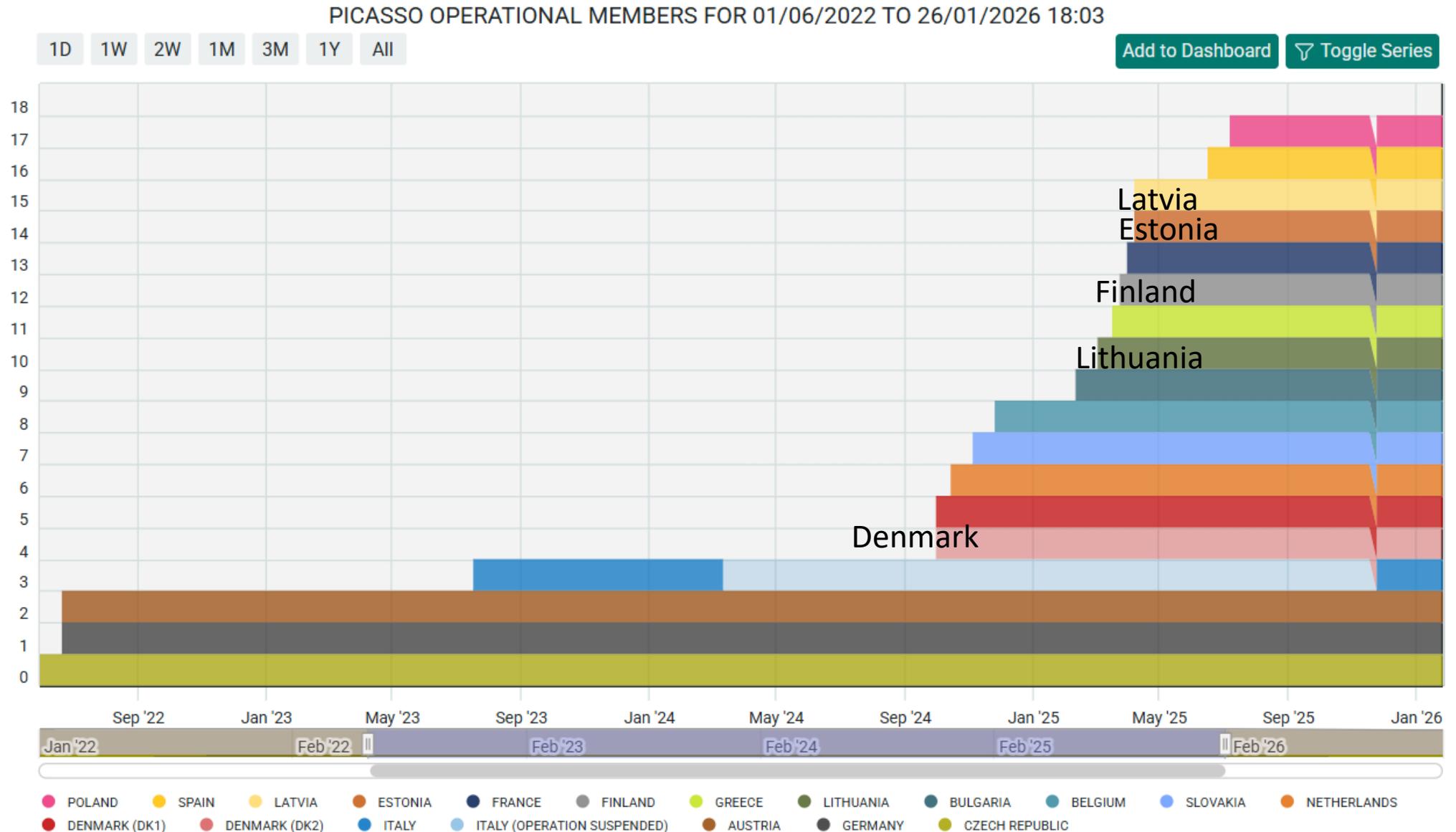
PICASSO and lessons learnt so far?



So, what has really changed? And what's coming next?

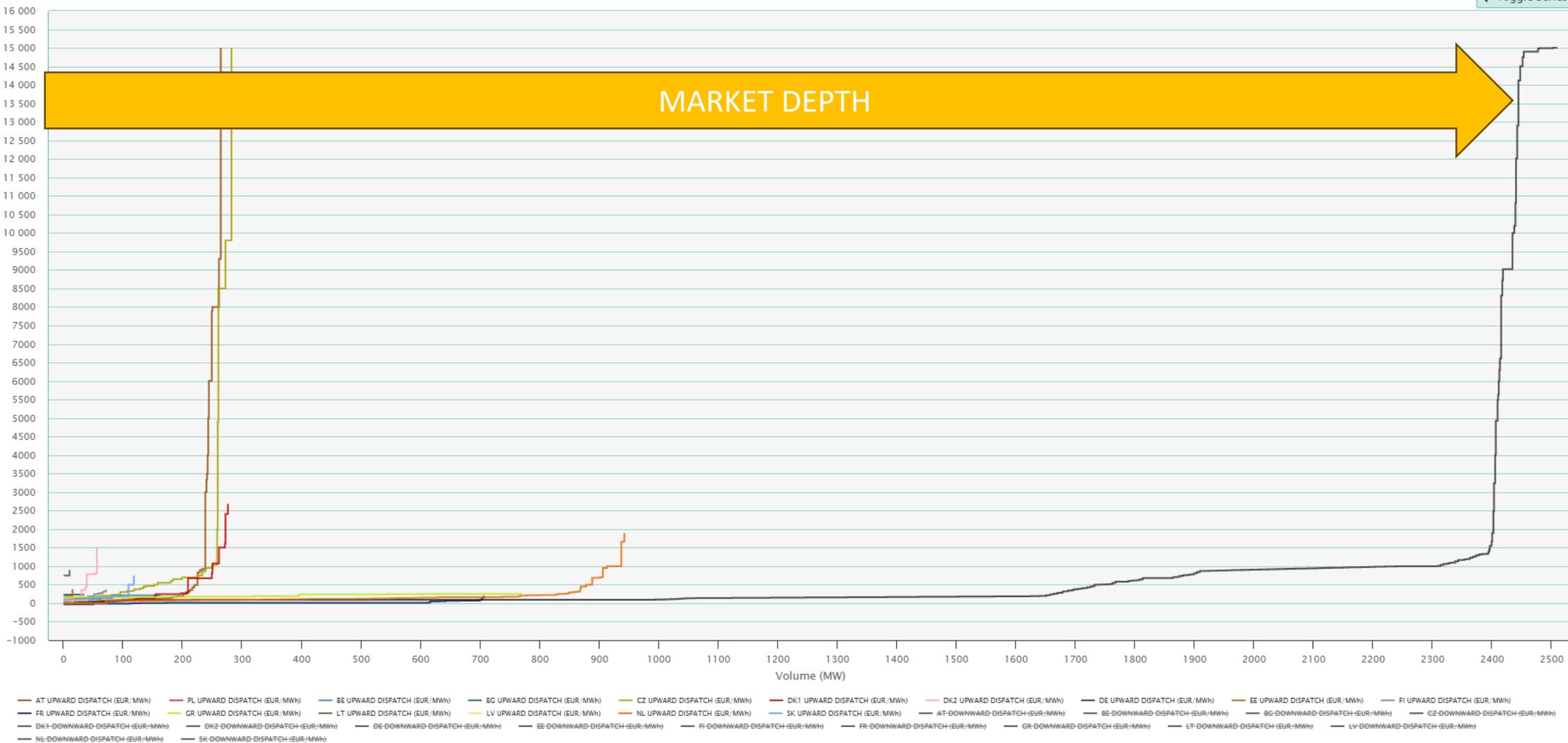
What is PICASSO and what have we learnt so far?

# PICASSO Operational Members' timeline



# Upward Activation Prices in the European Context

AFRR LOCAL MERIT ORDERS FOR 09/06/2025 13:00 (€/MWh - MW)



Powered by EnAppSys

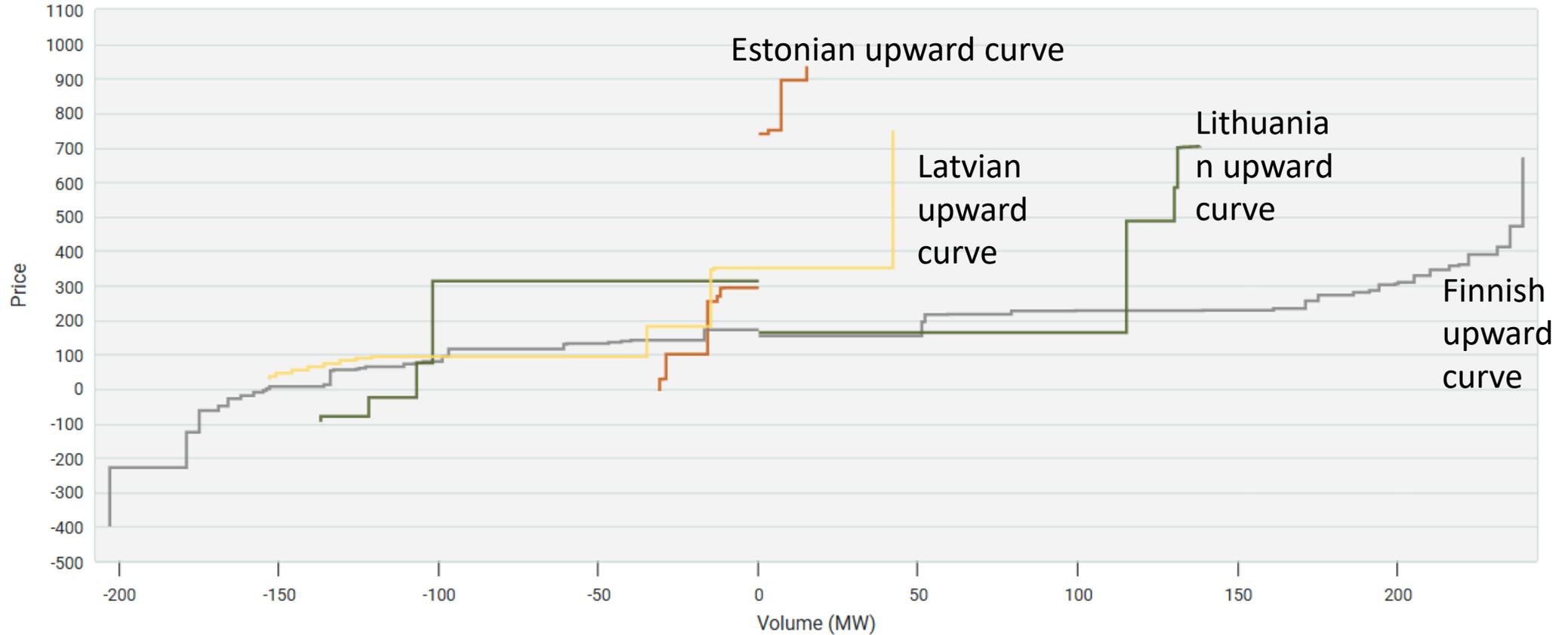
- Different market sizes affect the depth of the curve.
- Different market rules affect 'extreme' bids.
- Scarcity can drive the 'tails' of the activation merit-order.

# Merit order curves in Finland and Baltics

AFRR LOCAL MERIT ORDERS FOR 26/01/2026 11:45 (€/MWH - MW)

[Add to Dashboard](#)

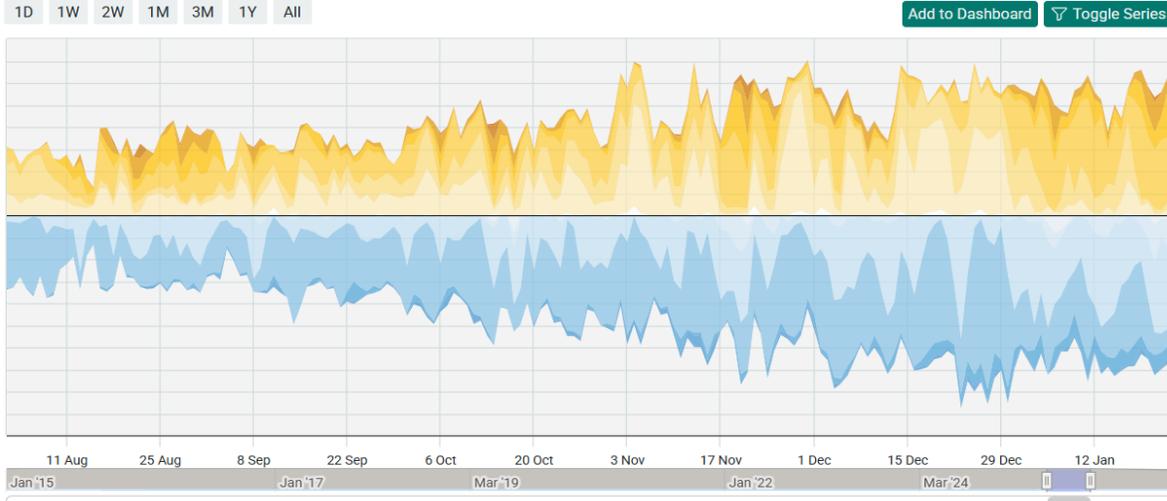
[Toggle Series](#)



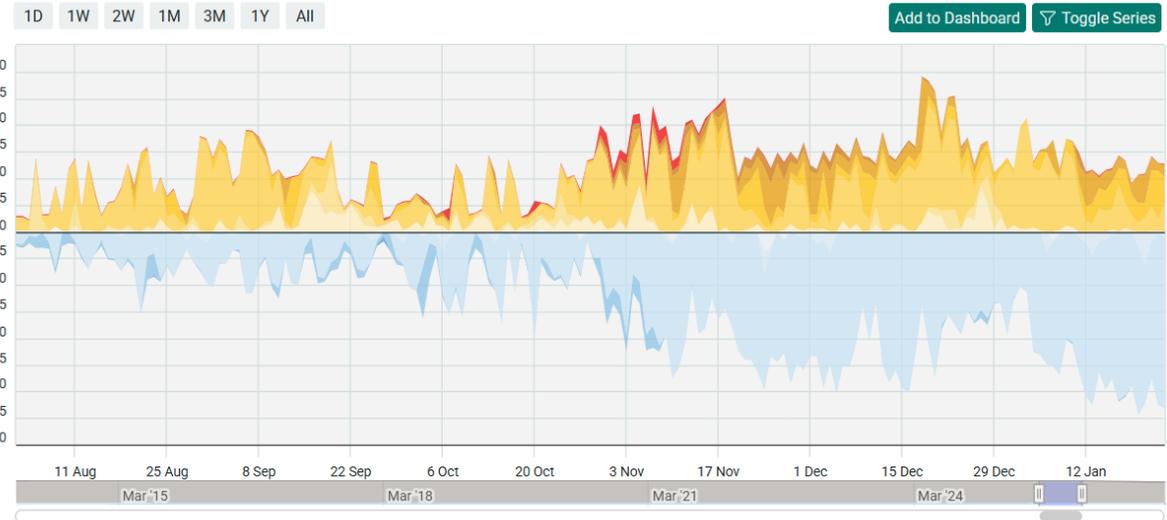
- |                                |                                |                                 |                                 |                                |
|--------------------------------|--------------------------------|---------------------------------|---------------------------------|--------------------------------|
| AT-UPWARD-DISPATCH (EUR/MWh)   | BE-UPWARD-DISPATCH (EUR/MWh)   | BG-UPWARD-DISPATCH (EUR/MWh)    | CZ-UPWARD-DISPATCH (EUR/MWh)    | DK1-UPWARD-DISPATCH (EUR/MWh)  |
| BK2-UPWARD-DISPATCH (EUR/MWh)  | DE-UPWARD-DISPATCH (EUR/MWh)   | EE-UPWARD-DISPATCH (EUR/MWh)    | ES-UPWARD-DISPATCH (EUR/MWh)    | FI-UPWARD-DISPATCH (EUR/MWh)   |
| FR-UPWARD-DISPATCH (EUR/MWh)   | GR-UPWARD-DISPATCH (EUR/MWh)   | IT-UPWARD-DISPATCH (EUR/MWh)    | LT-UPWARD-DISPATCH (EUR/MWh)    | LV-UPWARD-DISPATCH (EUR/MWh)   |
| NL-UPWARD-DISPATCH (EUR/MWh)   | PL-UPWARD-DISPATCH (EUR/MWh)   | SK-UPWARD-DISPATCH (EUR/MWh)    | AT-DOWNWARD-DISPATCH (EUR/MWh)  | BE-DOWNWARD-DISPATCH (EUR/MWh) |
| BG-DOWNWARD-DISPATCH (EUR/MWh) | CZ-DOWNWARD-DISPATCH (EUR/MWh) | DK1-DOWNWARD-DISPATCH (EUR/MWh) | DK2-DOWNWARD-DISPATCH (EUR/MWh) | DE-DOWNWARD-DISPATCH (EUR/MWh) |
| EE-DOWNWARD-DISPATCH (EUR/MWh) | ES-DOWNWARD-DISPATCH (EUR/MWh) | FI-DOWNWARD-DISPATCH (EUR/MWh)  | FR-DOWNWARD-DISPATCH (EUR/MWh)  | GR-DOWNWARD-DISPATCH (EUR/MWh) |
| IT-DOWNWARD-DISPATCH (EUR/MWh) | LT-DOWNWARD-DISPATCH (EUR/MWh) | LV-DOWNWARD-DISPATCH (EUR/MWh)  | NL-DOWNWARD-DISPATCH (EUR/MWh)  | PL-DOWNWARD-DISPATCH (EUR/MWh) |
| SK-DOWNWARD-DISPATCH (EUR/MWh) |                                |                                 |                                 |                                |

# PICASSO in Finland and Baltics

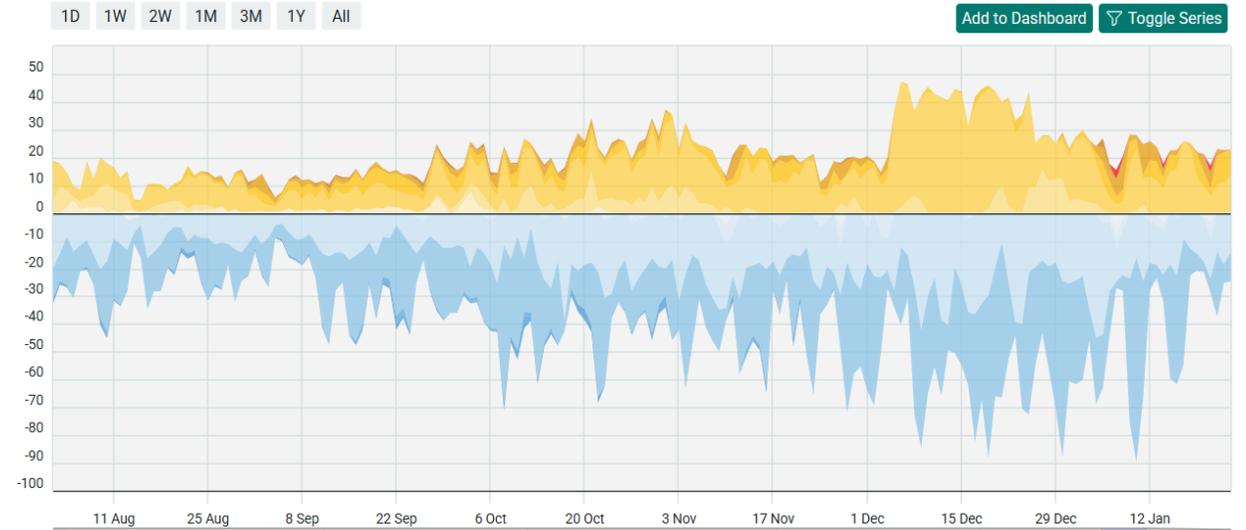
FINLAND AFRR VOLUME BY PRICE CLASS FOR 02/08/2025 09:18 TO 25/01/2026 (MW)



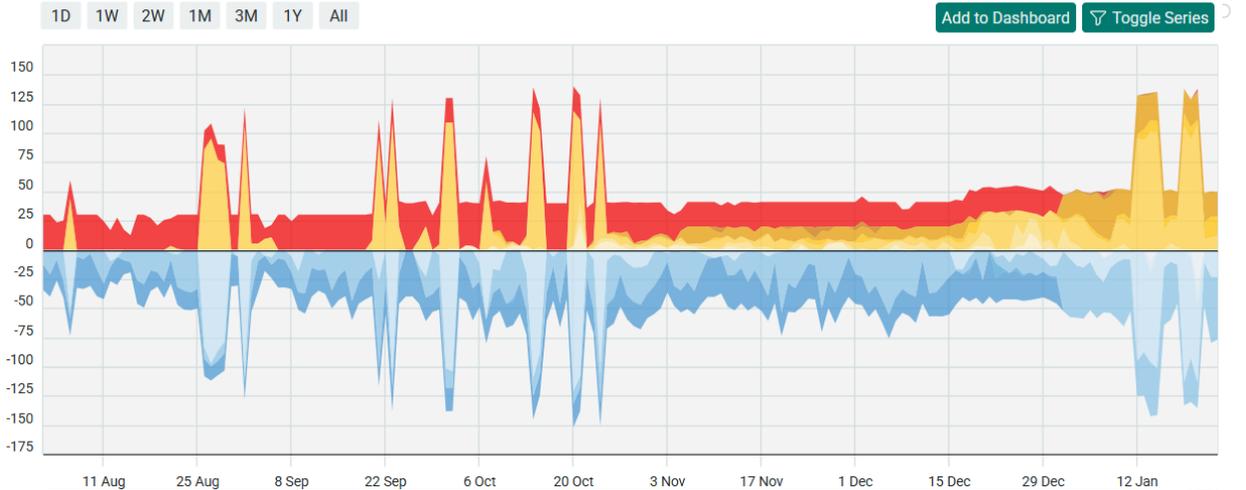
LATVIA AFRR VOLUME BY PRICE CLASS FOR 02/08/2025 09:18 TO 25/01/2026 (MW)



ESTONIA AFRR VOLUME BY PRICE CLASS FOR 02/08/2025 09:18 TO 25/01/2026 (MW)



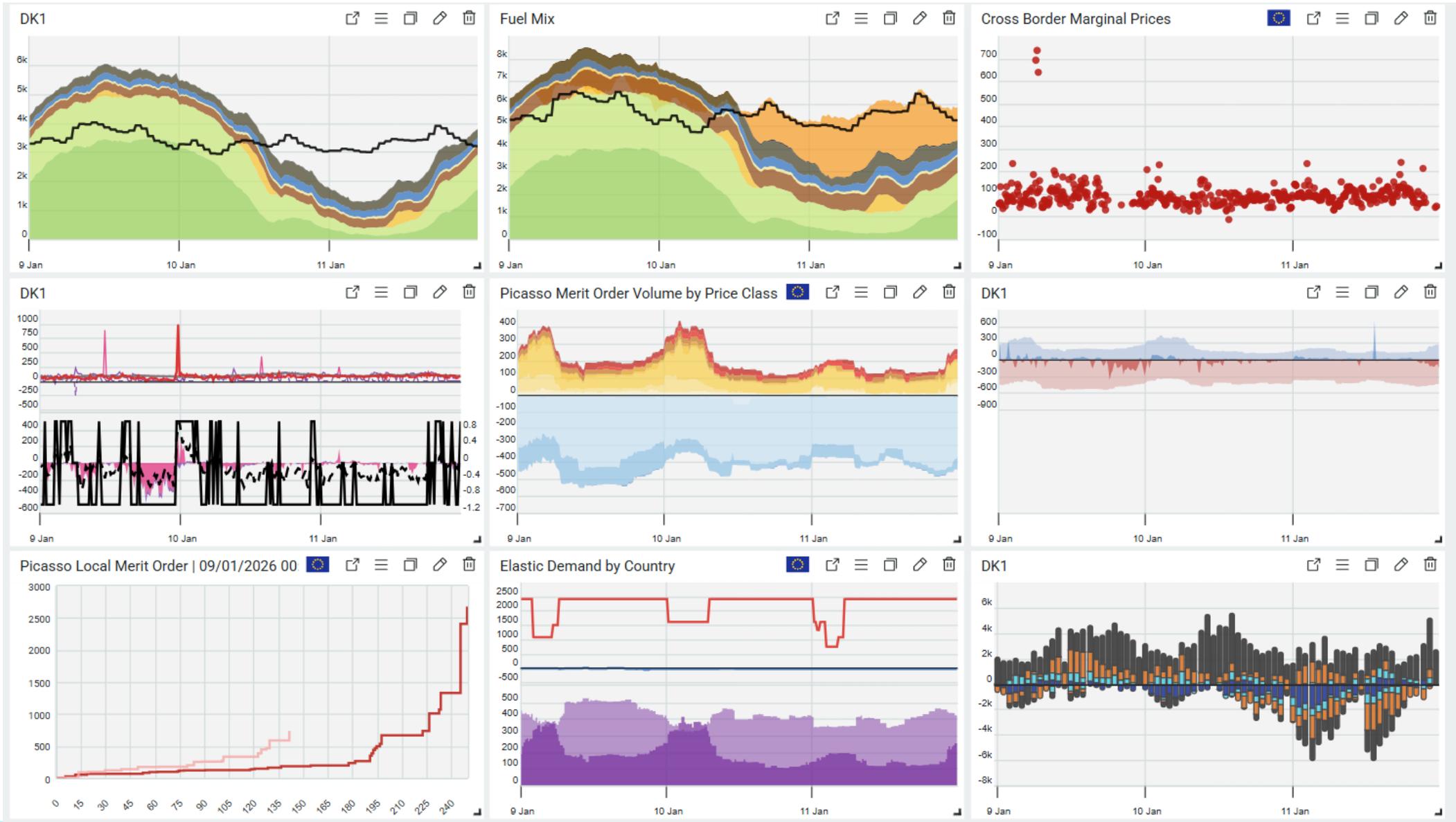
LITHUANIA AFRR VOLUME BY PRICE CLASS FOR 02/08/2025 09:18 TO 25/01/2026 (MW)



- UP Above €5000/MWh (MW)
- UP €2000 to 5000/MWh (MW)
- UP €1000 to 2000/MWh (MW)
- UP €700 to 1000/MWh (MW)
- UP €500 to 700/MWh (MW)
- UP €300 to 500/MWh (MW)
- UP €200 to 300/MWh (MW)
- UP €100 to 200/MWh (MW)
- UP €50 to 100/MWh (MW)
- UP €0 to 50/MWh (MW)
- UP Lower than €0/MWh (MW)
- DOWN Lower than -€1000/MWh (MW)
- DOWN €-1000 to -700/MWh (MW)
- DOWN €-700 to -500/MWh (MW)
- DOWN €-500 to -300/MWh (MW)
- DOWN €-300 to -200/MWh (MW)
- DOWN €-200 to -100/MWh (MW)
- DOWN €-100 to 0/MWh (MW)
- DOWN €0 to 100/MWh (MW)
- DOWN €100 to 200/MWh (MW)
- DOWN Higher than €200/MWh (MW)

- Since 7th May in PICASSO connection between Finland and Estonia was established with +/- 30 MW of capacity.
- Further cross-border capacities will be released in the future.
- Already observing some PICASSO price convergence.

# Elastic demand in PICASSO for DK



# Balancing market highlight



**Nordic balancing market update**



**Effect of asymmetry amongst Nordics**



**PICASSO and lessons learnt so far?**



**Imbalance pricing method update**



**Role of balancing forecasts in intraday strategies**

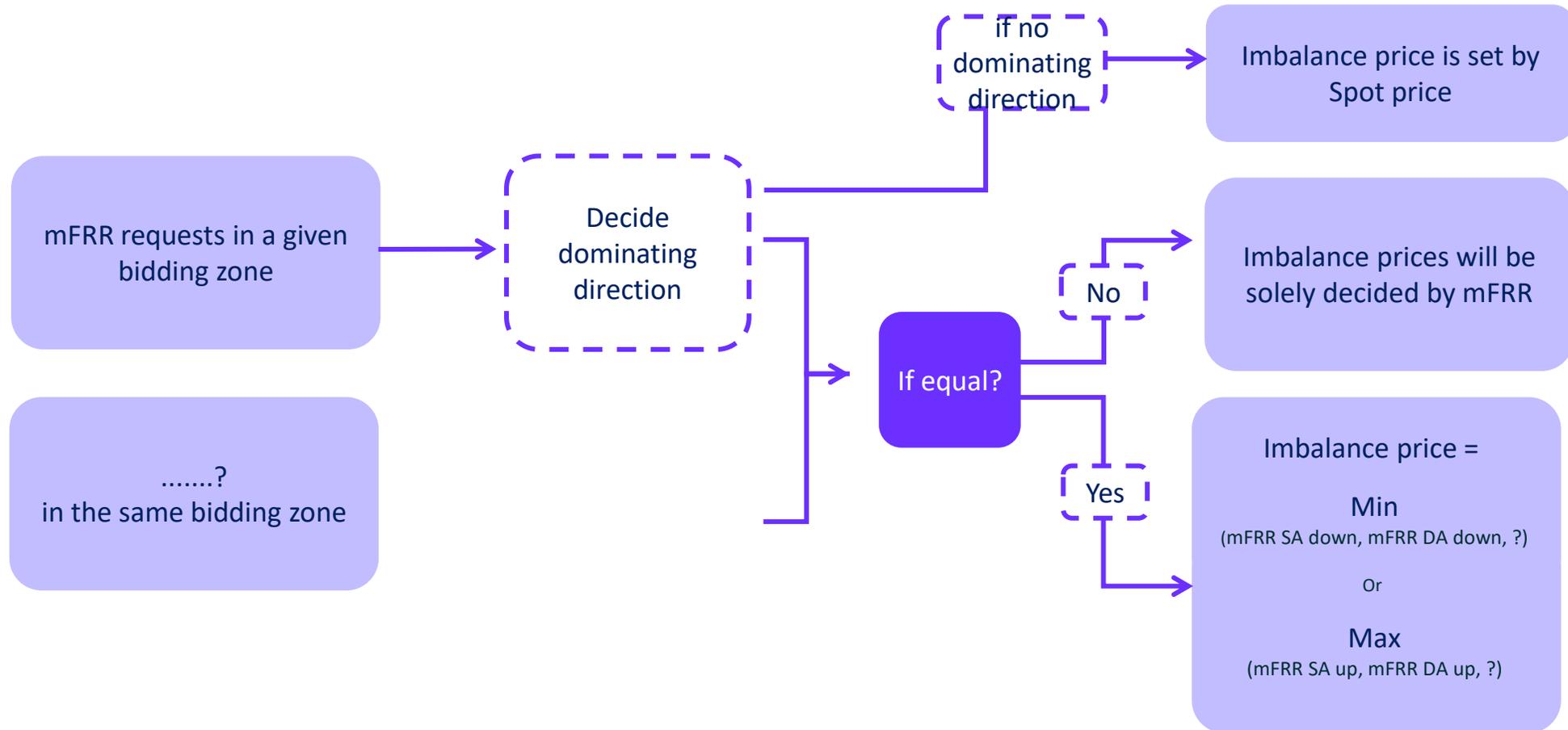


**So, what has really changed? And what's coming next?**

# Imbalance pricing method update

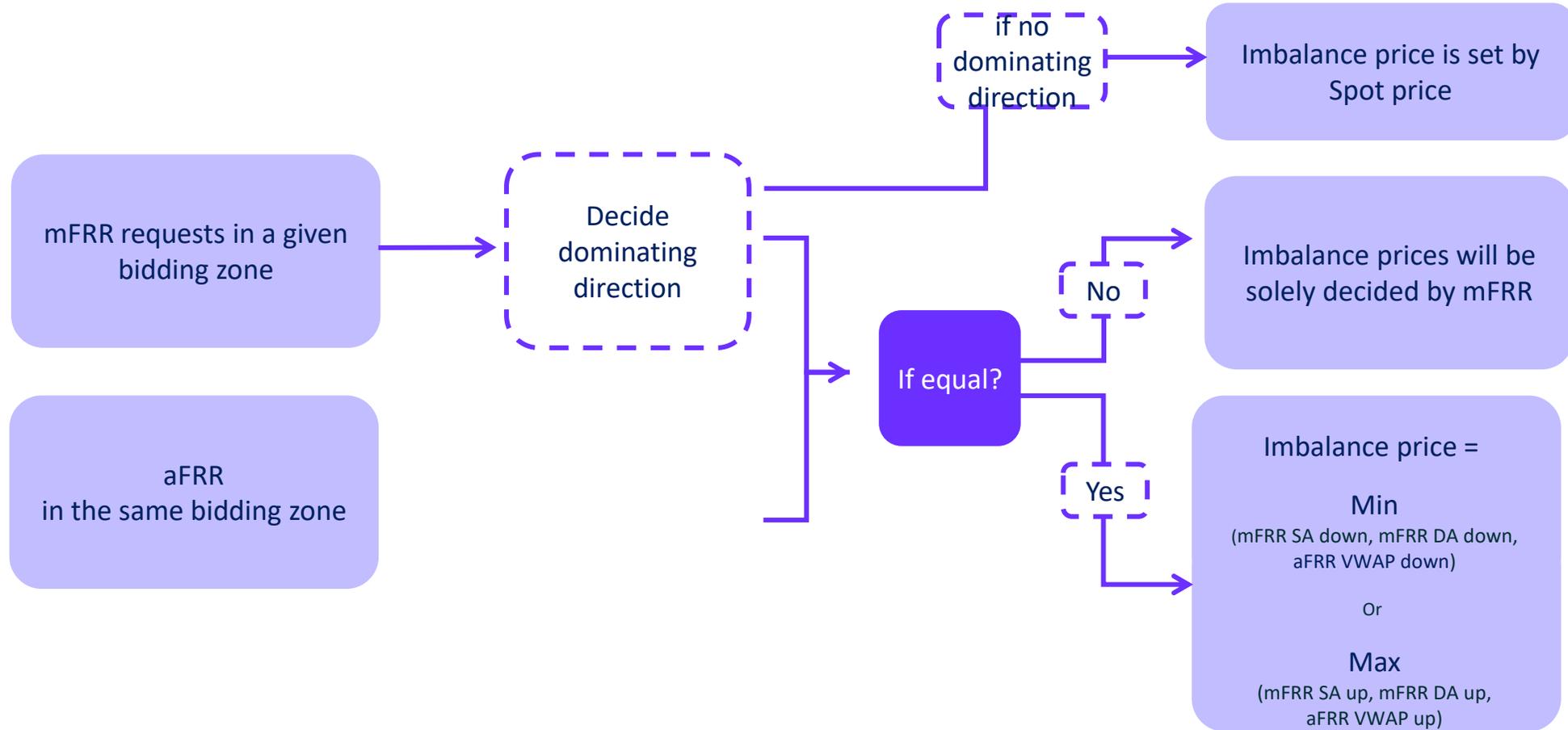
# Imbalance price calculation changes

Including Direct Activation and Scheduled Activation



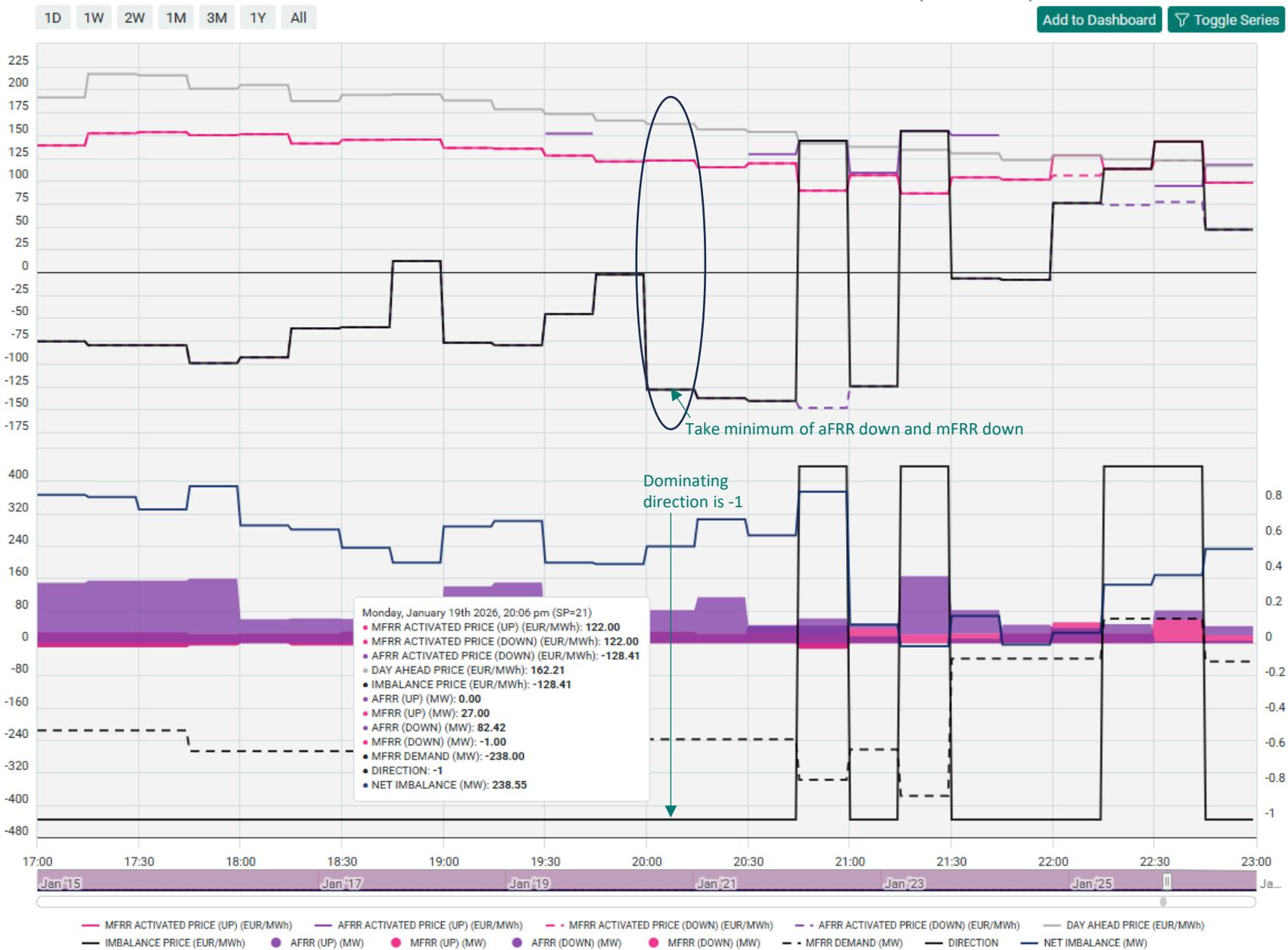
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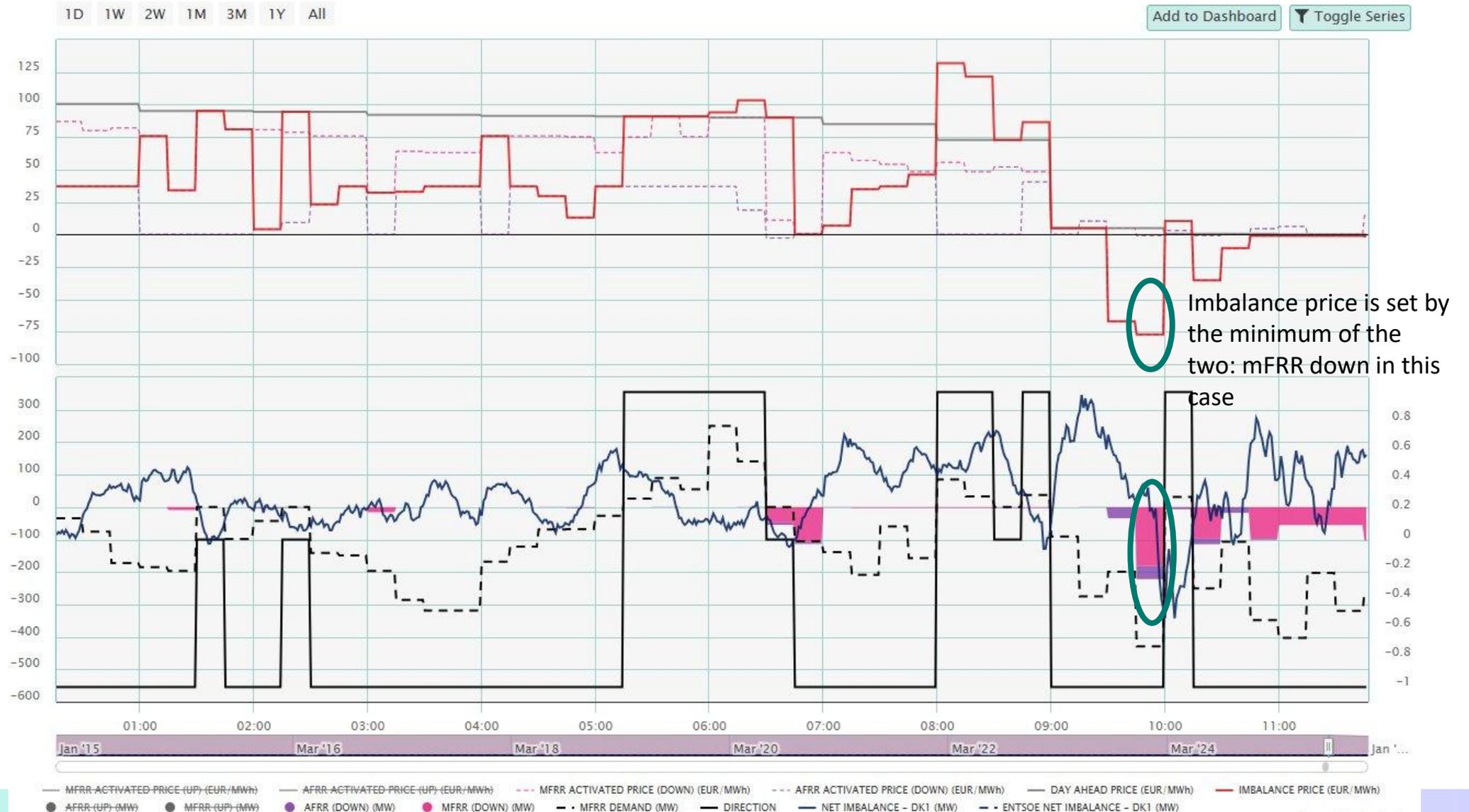
# Finland's imbalance price formation

FINLAND NET IMBALANCE VOLUME ANALYSIS FOR 17:00 TO 23:00 ON 19/01/2026 (MW - €/MWh)



# Denmark DK1's imbalance price formation

DK1 NIV ANALYSIS - IMBALANCE PRICE FORMATION FOR 00:16 TO 11:47 ON 24/08/2025 (MW - €/MWH)

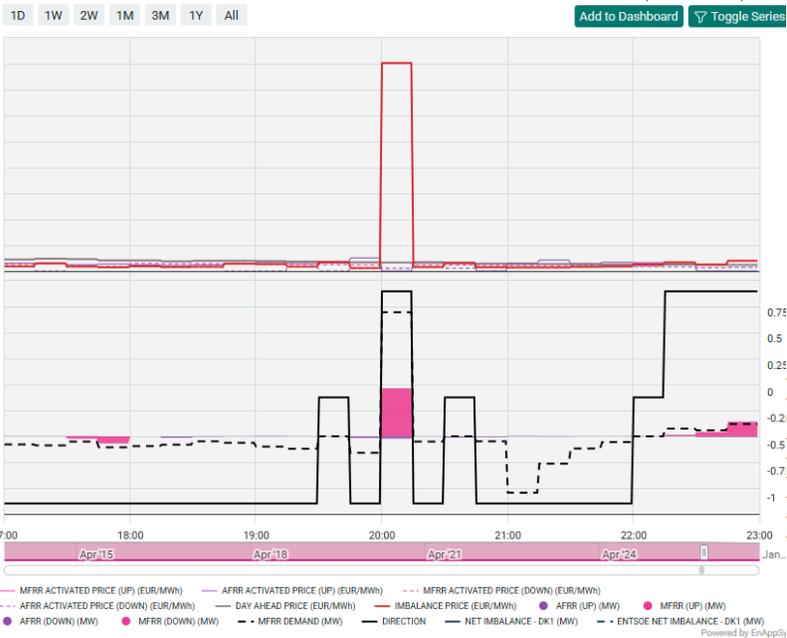


# Divergent Nordic Imbalance Prices: Case study from 19<sup>th</sup> Jan 2026

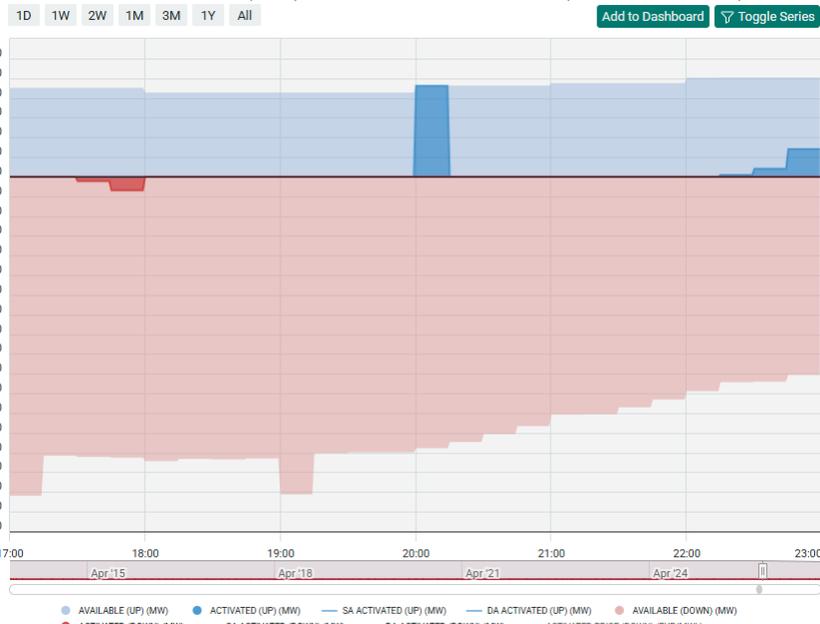


# DK1's extreme imbalance price from mFRR

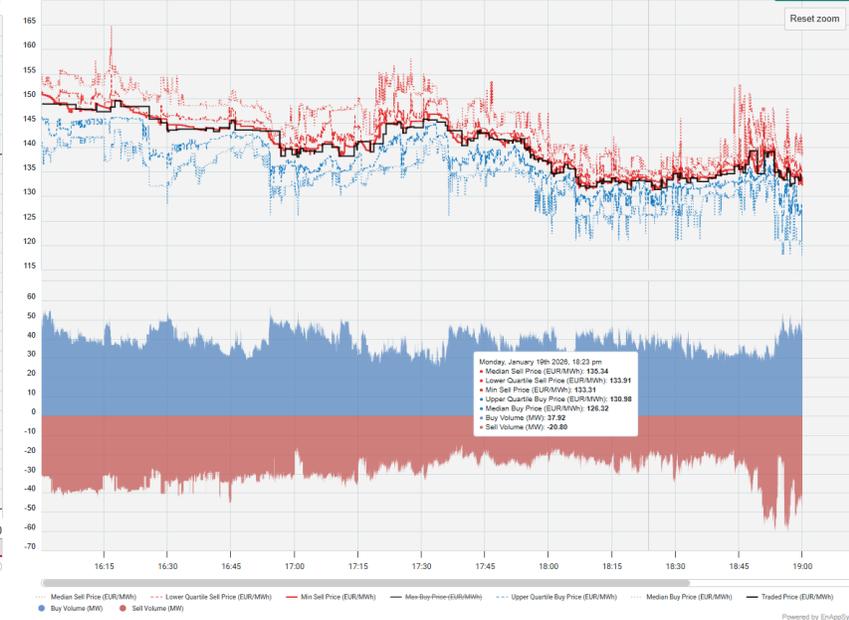
DK1 NIV ANALYSIS – IMBALANCE PRICE FORMATION FOR 17:00 TO 23:00 ON 19/01/2026 (MW - €/MWH)



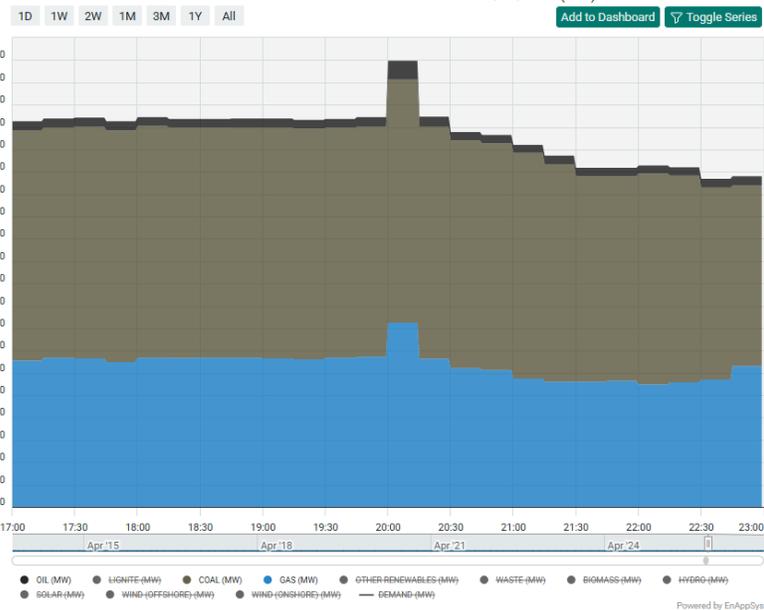
DK1 BALANCING RESERVE (MFRR) FOR 17:00 TO 23:00 ON 19/01/2026 (MW - €/MWH - €/MW/H)



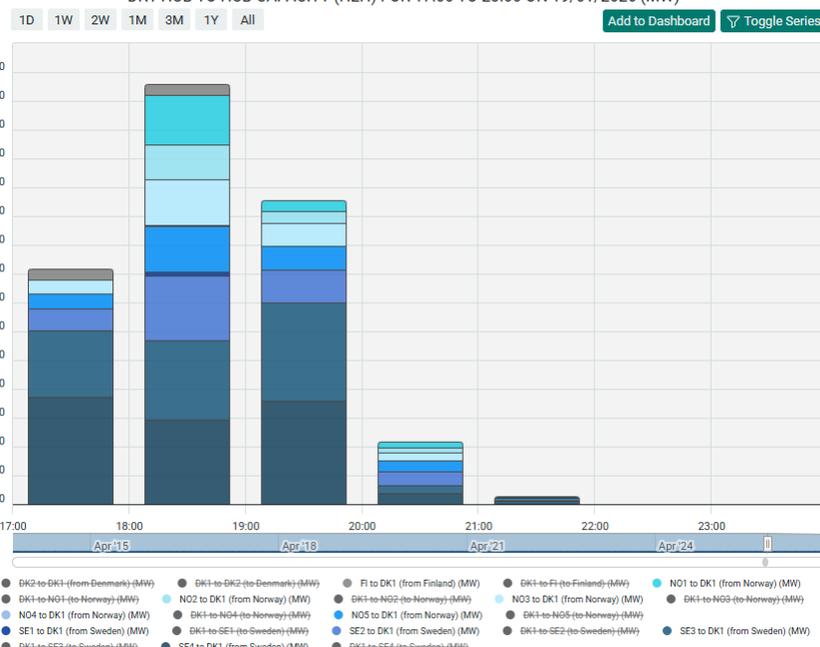
DK1 EPEX QH XBID ORDERBOOK DEPTH FOR 19/01/2026 SP81 (20:00)



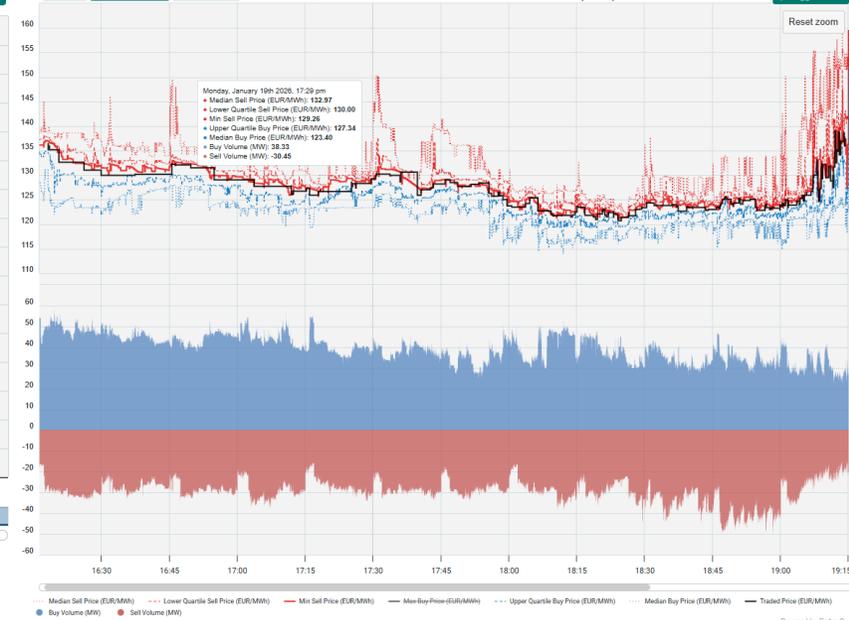
DENMARK DK1 FUEL MIX FOR 17:00 TO 23:00 ON 19/01/2026 (MW)



DK1 HUB TO HUB CAPACITY (H2H) FOR 17:00 TO 23:00 ON 19/01/2026 (MW)



DK1 EPEX QH XBID ORDERBOOK DEPTH FOR 19/01/2026 SP82 (20:15)



# Balancing market highlight



**Nordic balancing market update**



**Imbalance pricing method update**



**Effect of asymmetry amongst Nordics**



**Role of balancing forecasts in intraday strategies**



**PICASSO and lessons learnt so far?**

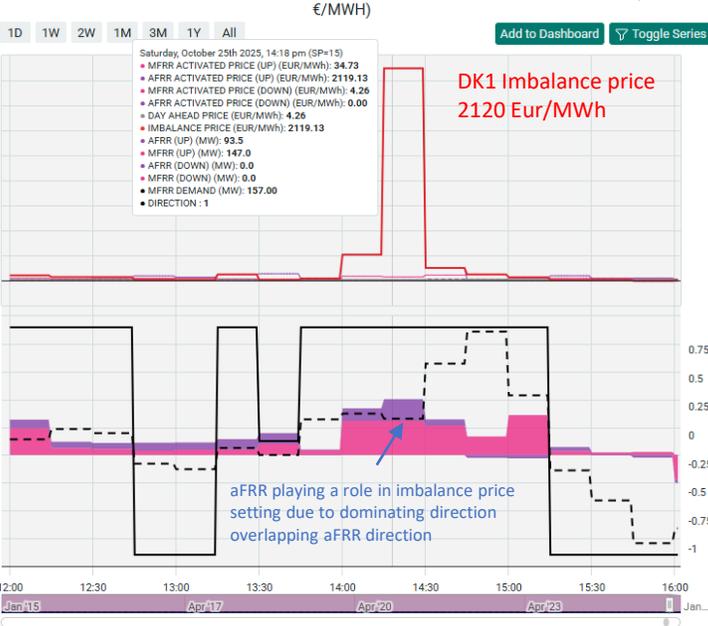


**So, what has really changed? And what's coming next?**

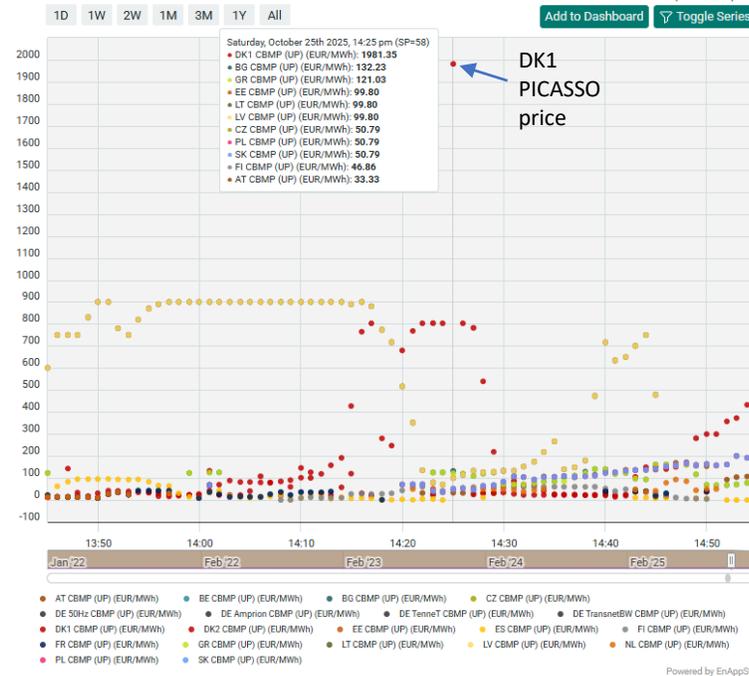
How can balancing market forecasts help with intraday market strategies?

# Net Regulation Volume forecasts use case for ID trading

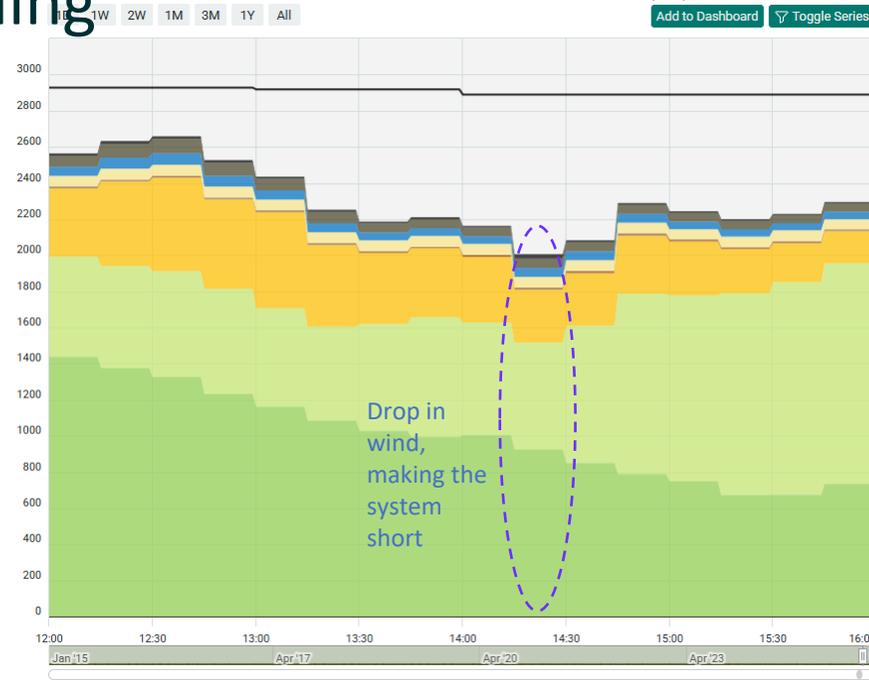
DK1 NIV ANALYSIS - IMBALANCE PRICE FORMATION FOR 11:57 TO 16:02 ON 25/10/2025 (MW - €/MWH)



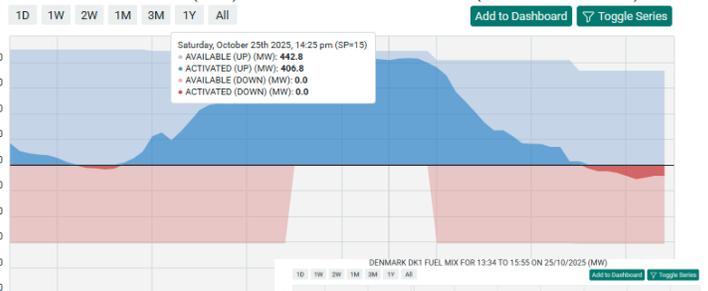
PICASSO UPWARD CROSS BORDER MARGINAL PRICES FOR 13:45 TO 14:55 ON 25/10/2025 (€/MWH)



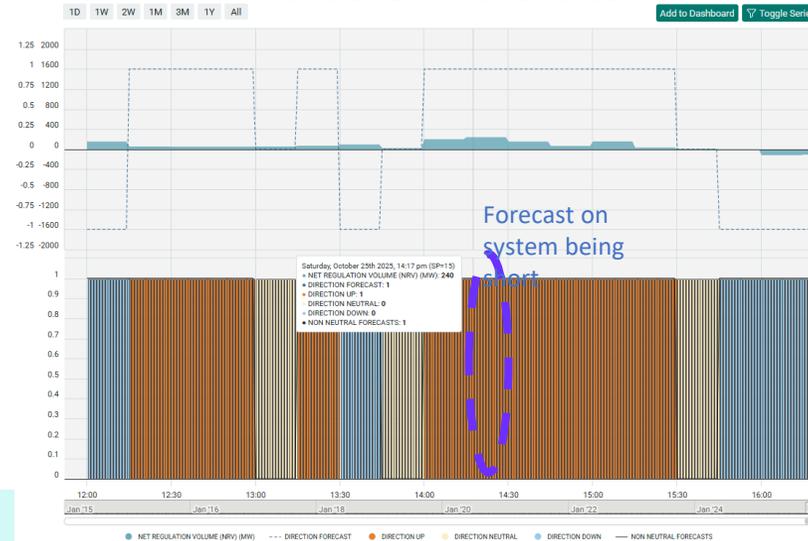
DENMARK DK1 FUEL MIX FOR 12:00 TO 16:00 ON 25/10/2025 (MW)



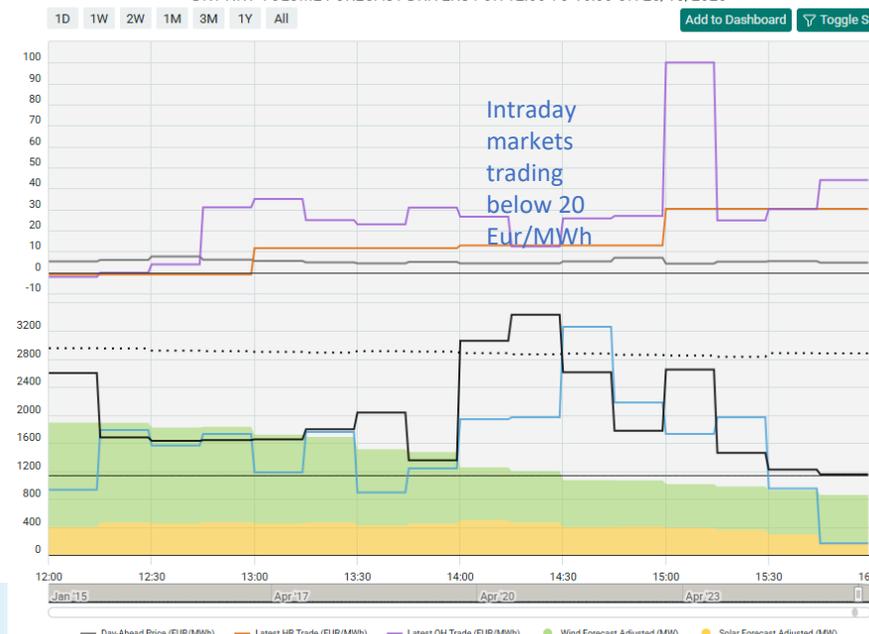
DK1 BALANCING RESERVE (AFRR) FOR 13:45 TO 14:55 ON 25/10/2025 (MW - €/MWH - €/MWH/H)



DK1 NRV DIRECTION LATEST FORECAST FOR 11:52 TO 16:20 ON 25/10/2025

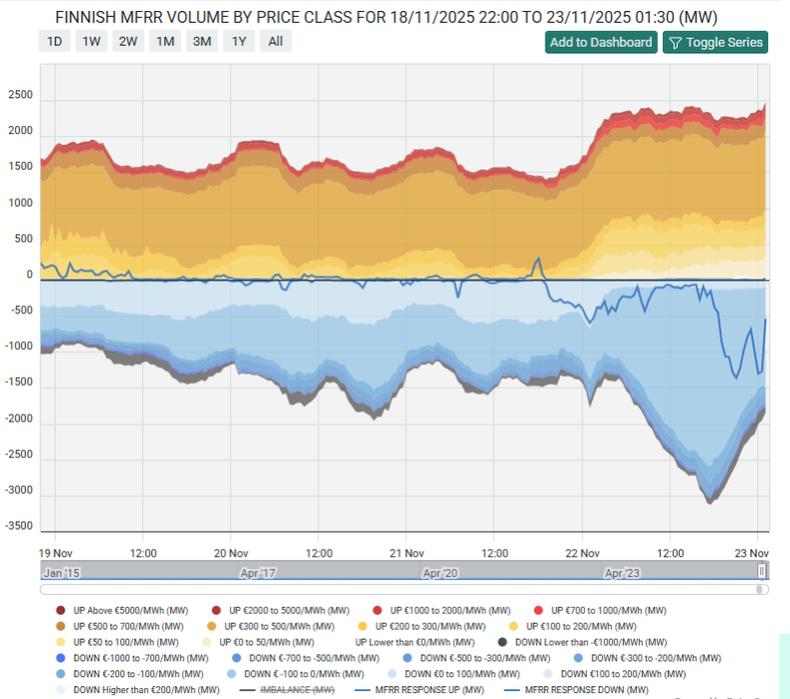
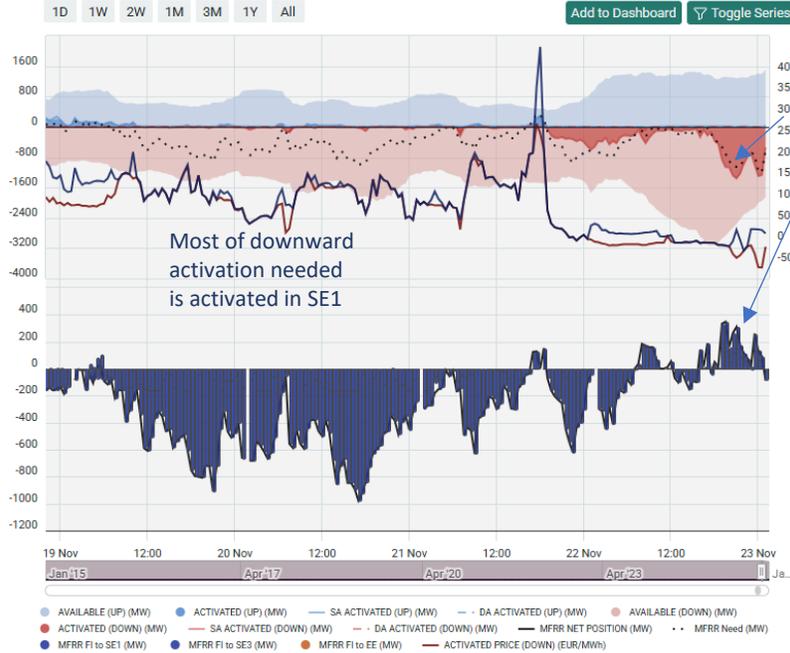


DK1 NRV VOLUME FORECAST DRIVERS FOR 12:00 TO 16:00 ON 25/10/2025

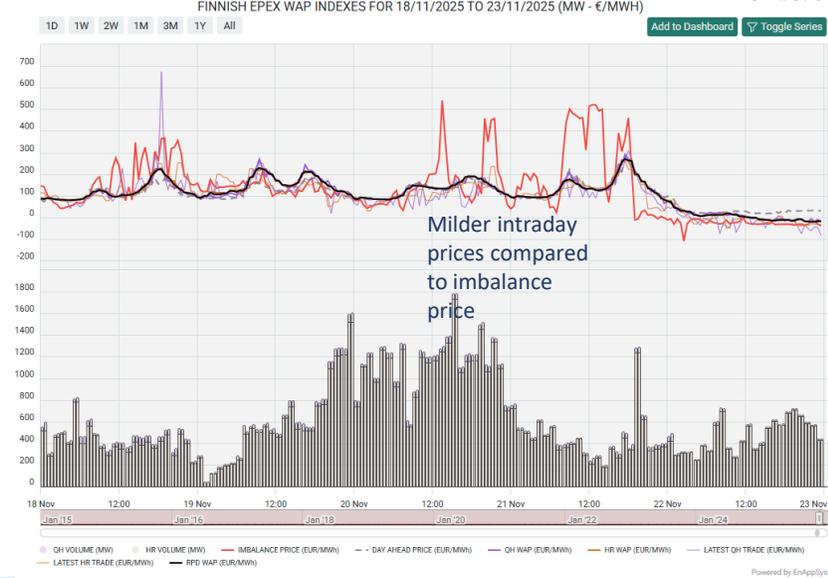
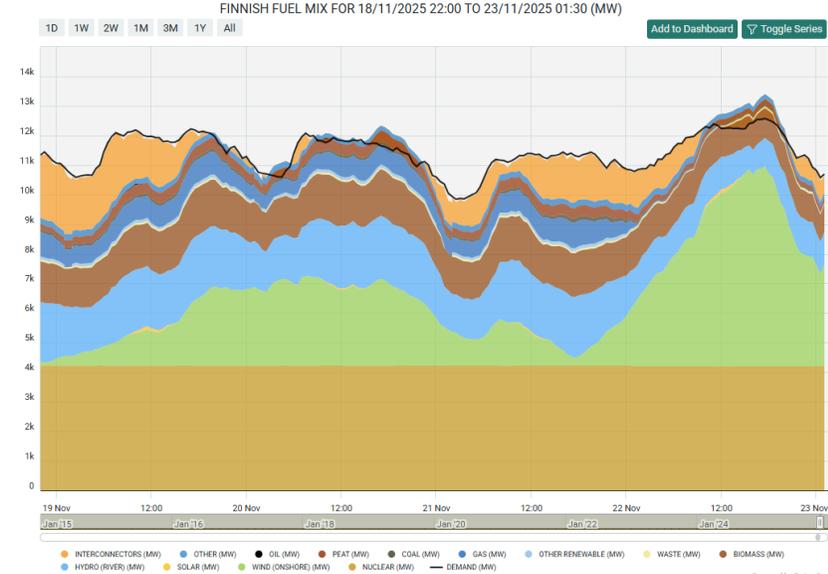
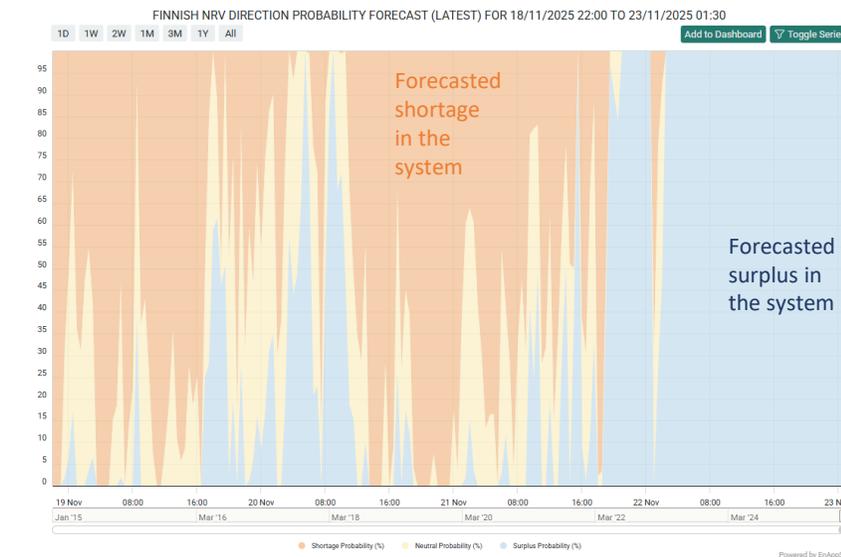
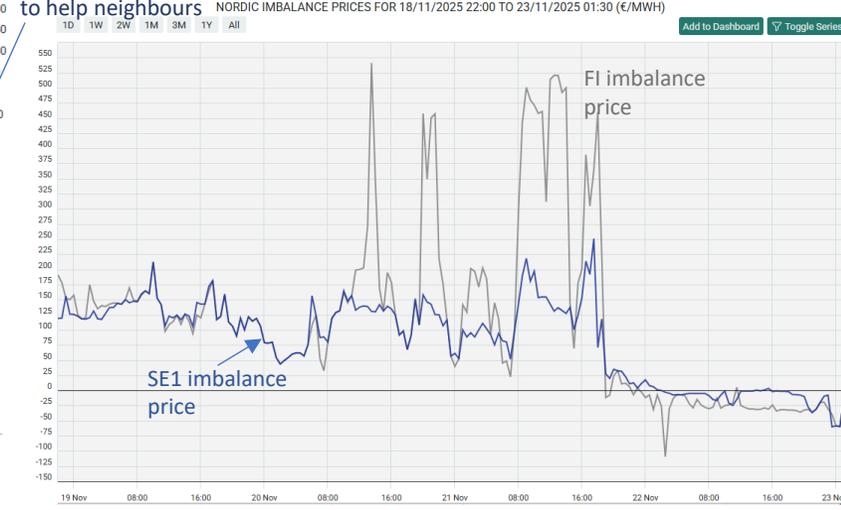




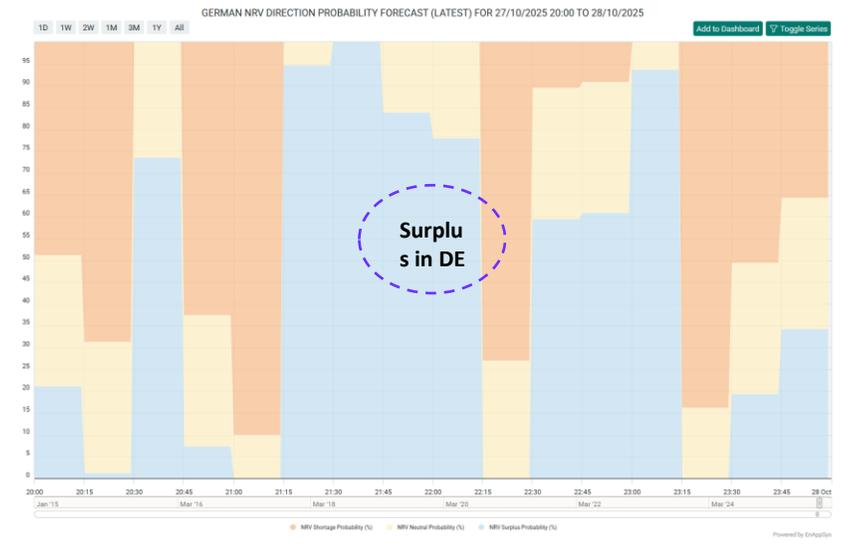
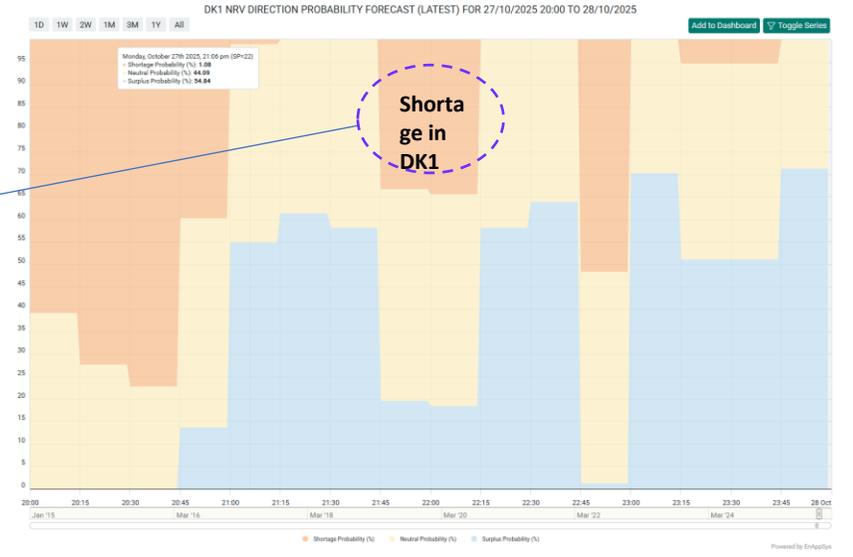
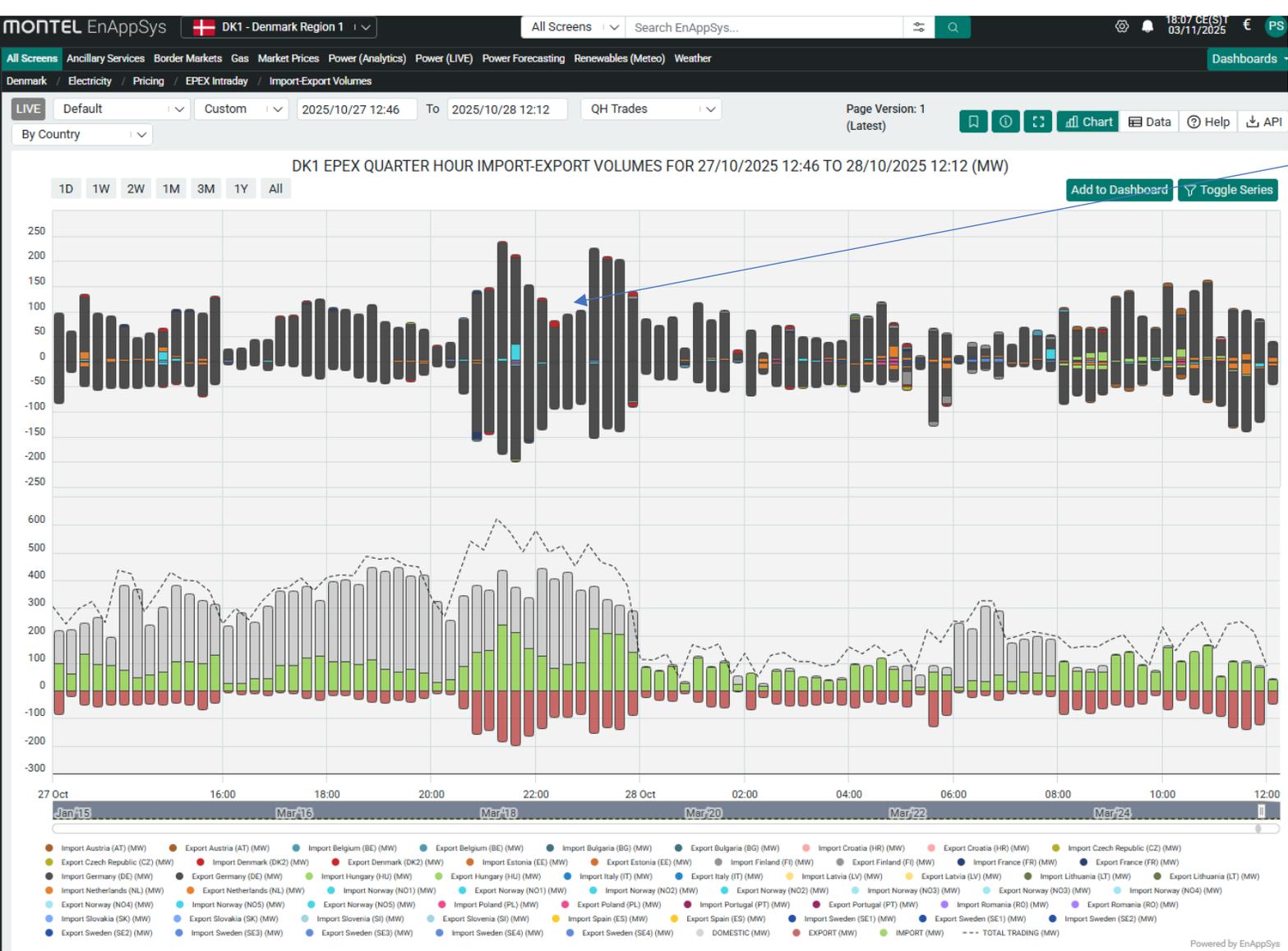
FINLAND BALANCING RESERVE (MFRR) FOR 18/11/2025 22:09 TO 23/11/2025 01:43 (MW - €/MWH - €/MWH)



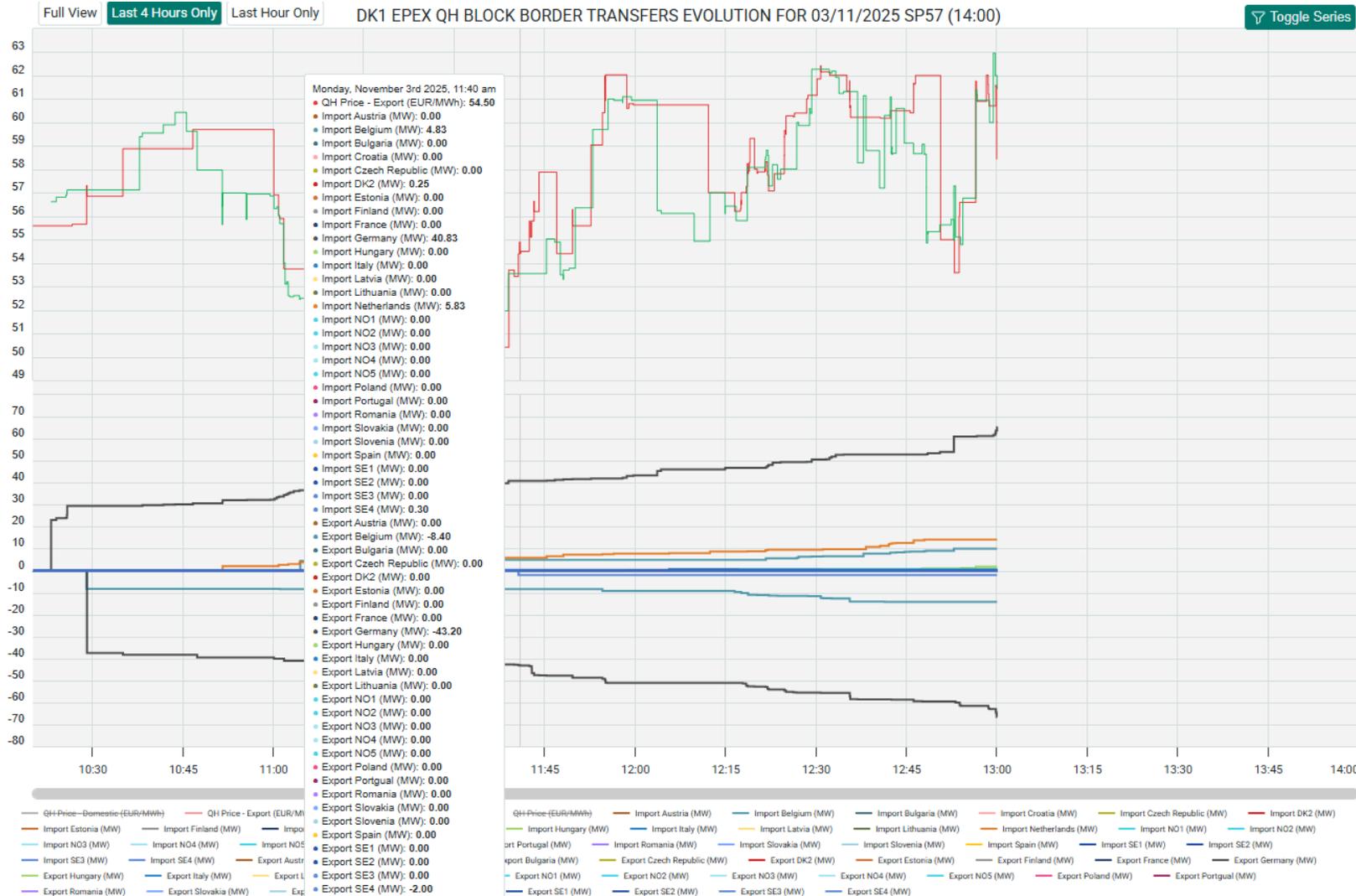
# Finnish balancing market insights!



# Finding value in cross-border intraday trading



# Where does the value lie?



- Cross-border intraday trading of selling at higher prices and buying back at lower prices.
- Useful to monitor the market foresights of these cross-border markets that are being traded the most.

# Balancing market highlight



**Nordic balancing market update**



**Imbalance pricing method update**



**Effect of asymmetry amongst Nordics**



**Role of balancing forecasts in intraday strategies**



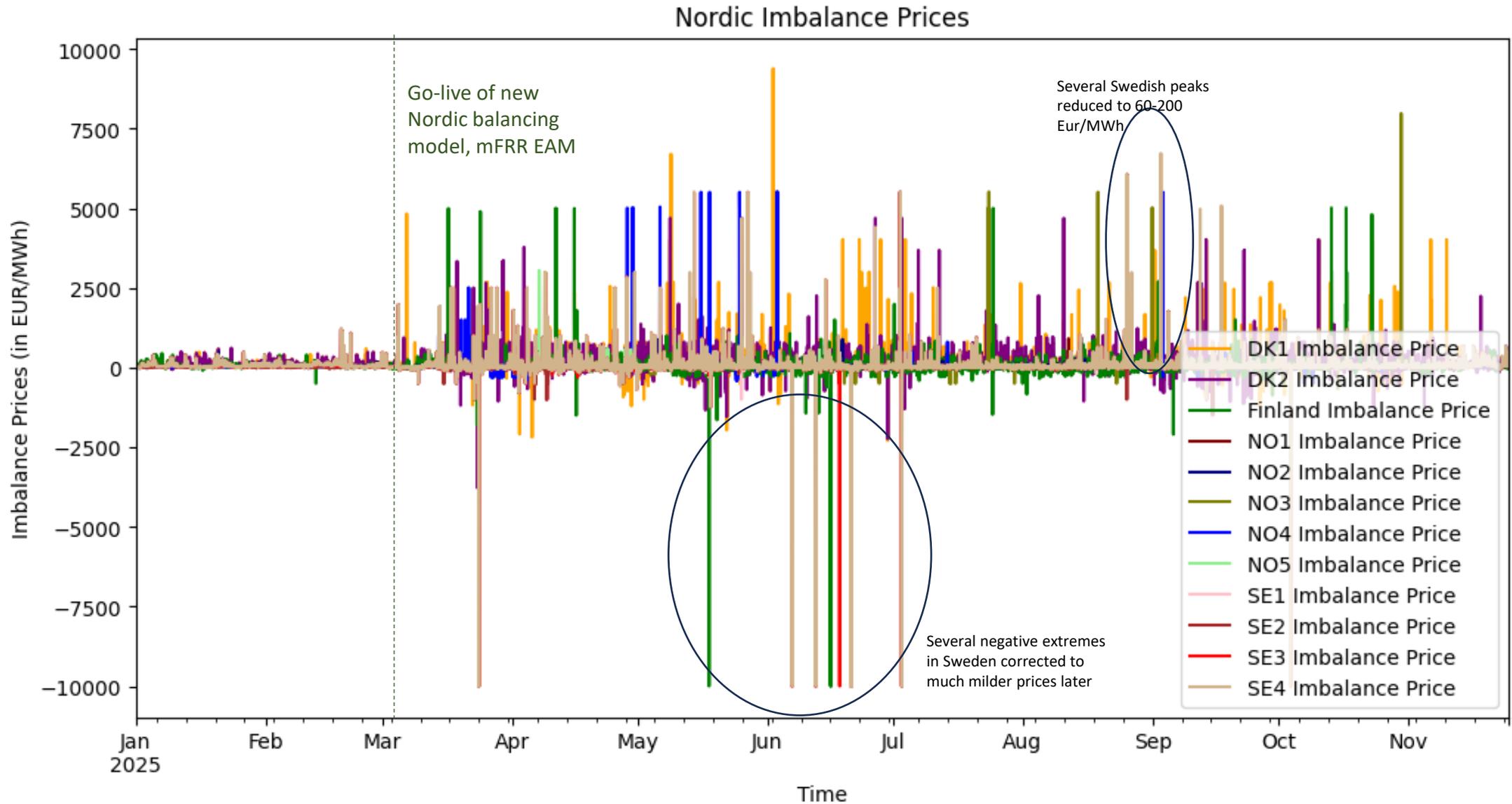
**PICASSO and lessons learnt so far?**



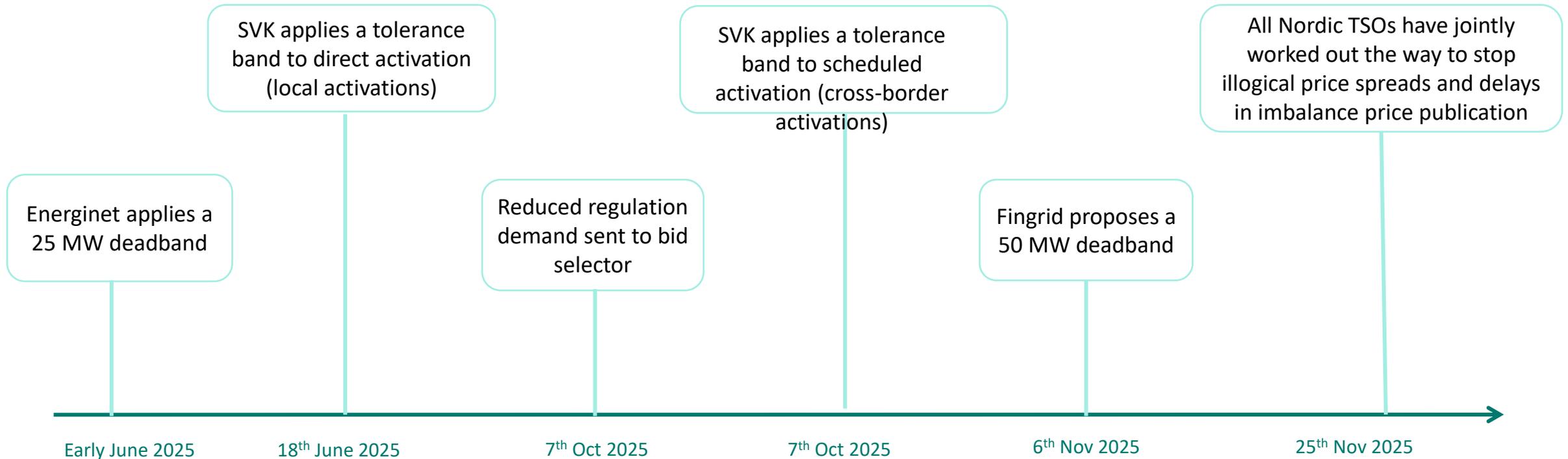
**So, what has really changed? And what's coming next?**

**So, what has really changed?  
And what's coming next?**

# The corrected imbalance prices



# Updates in the mFRR EAM algorithm



# Developments in the mFRR EAM algorithm

## Energinet (Denmark):

+/- 25 MW Deadband

- mFRR demand for upregulation or downregulation of 25 MW or less is rounded down to a demand of 0 MW.
- Implemented in early June 2025.

- Hours without dominating direction: 10% for DK1 and 20% for DK2
- Deadband-related cost is calculated as the cost of aFRR activations when balancing demand is zero.
- These costs are not covered by the imbalance price. As a result, Energinet absorbs these costs directly

- Publishing mFRR demand in real-time before the MTU.
- Dominating direction is also published per MTU for each bidding zone.



# Developments in the mFRR EAM algorithm

## SVK (Sweden):

Tolerance band of 10 MW

- Allows the national bid selector to choose a larger, but cheaper, balancing bid for direct activation.
- Implemented since end of June 2025.

Reduced regulation demand sent to bid selector

- A forecast is never 100% accurate, sometimes too much is activated, sometimes too little.
- SVK has reduced the demand they send to the bid selector by 10% (up to a ceiling of 50 MW per electricity area).

Tolerance band of 10 MW

- Allows the national bid selector to choose a larger, but cheaper, balancing bid for scheduled activation.



# Developments in the mFRR EAM algorithm

Fingrid:

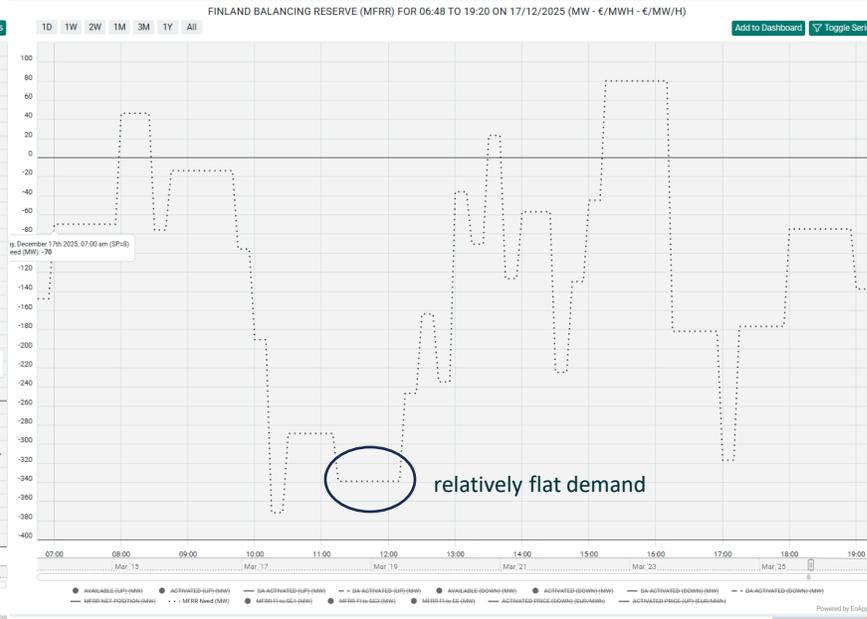
+/- 50 MW Deadband

- mFRR demand change for upregulation or downregulation of 50 MW or less is rounded down to a demand change of 0 MW.
- Implemented in November 2025.

Before



After



# Overall for Nordic mFRR EAM

- Achieved so far:

Manual correction

- Delay in imbalance prices due to manual price correction by TSOs resulting due to illogical price spreads have been resolved.
- All the Nordic TSOs have worked on this together to update the algorithm to get rid of this issue.

- More to do:

Elastic demand

- Elastic demand in Nordic bid selector (Scheduled activation).
- Yet to be launched, work in progress.

# Asymmetry in?

Asymmetry in **market developments**:  
PICASSO in some not in others but common markets on capacity exists.

Asymmetry in terms of **data transparency**:  
we know more about some markets than the other, but we trade cross-border.

Asymmetry in **approaches** to tackle the high balancing prices and volatility.

# New Imbalance Pricing Model Proposals

## Dominant Direction from aFRR and mFRR

aFRR and mFRR in both up and down regulation are summed together to form one total volume and direction.

More often dominant direction (price is rarely equal to spot price).

## Full volume weighted average

mFRR will have larger weight in the imbalance price.

Spikes will be milder.

Increased under coverage of balancing costs.

## Additional component

Incentivizing component or financial neutrality component

## Cost coverage outside of imbalance price

Imbalance costs must be paid in two instalments.

Imbalance price more averaged out and closer to spot price and the rest is covered through imbalance fees.

# Summary

Balancing markets act as a guiding light for intraday markets

Major updates in balancing markets have influenced the market results!  
And disconnected imbalance prices

Market opportunities still exists in the new market and those acting quickly get the most out of it

Those with added **balancing market foresights** of their own and neighbouring bidding zones can use this to take informed decisions in intraday markets

# More balancing forecasts available many more to come soon!

## LIVE NOW: Markets with Balancing Forecasts on Montel EnAppSys

SWEDEN  
NORWAY  
DENMARK  
FINLAND  
AUSTRIA  
BELGIUM  
GERMANY  
FRANCE  
GREAT BRITAIN  
HUNGARY  
ISEM  
NETHERLANDS  
SPAIN  
PORTUGAL  
CROATIA



COMING SOON:  
POLAND  
And many more...

# Thank you!



For more details on  
our analytical products

Feel free to contact us:

Priyanka Shinde

[Priyanka.shinde@montel.energy](mailto:Priyanka.shinde@montel.energy)

<https://www.linkedin.com/in/priyanka-shinde-67024a64/>

[www.montel.energy](http://www.montel.energy)

# Thank you



**THANK YOU!**

# WIND POWER TRADING IN VOLATILE MARKETS

Jyri Joutsi, Product Manager, Hansen

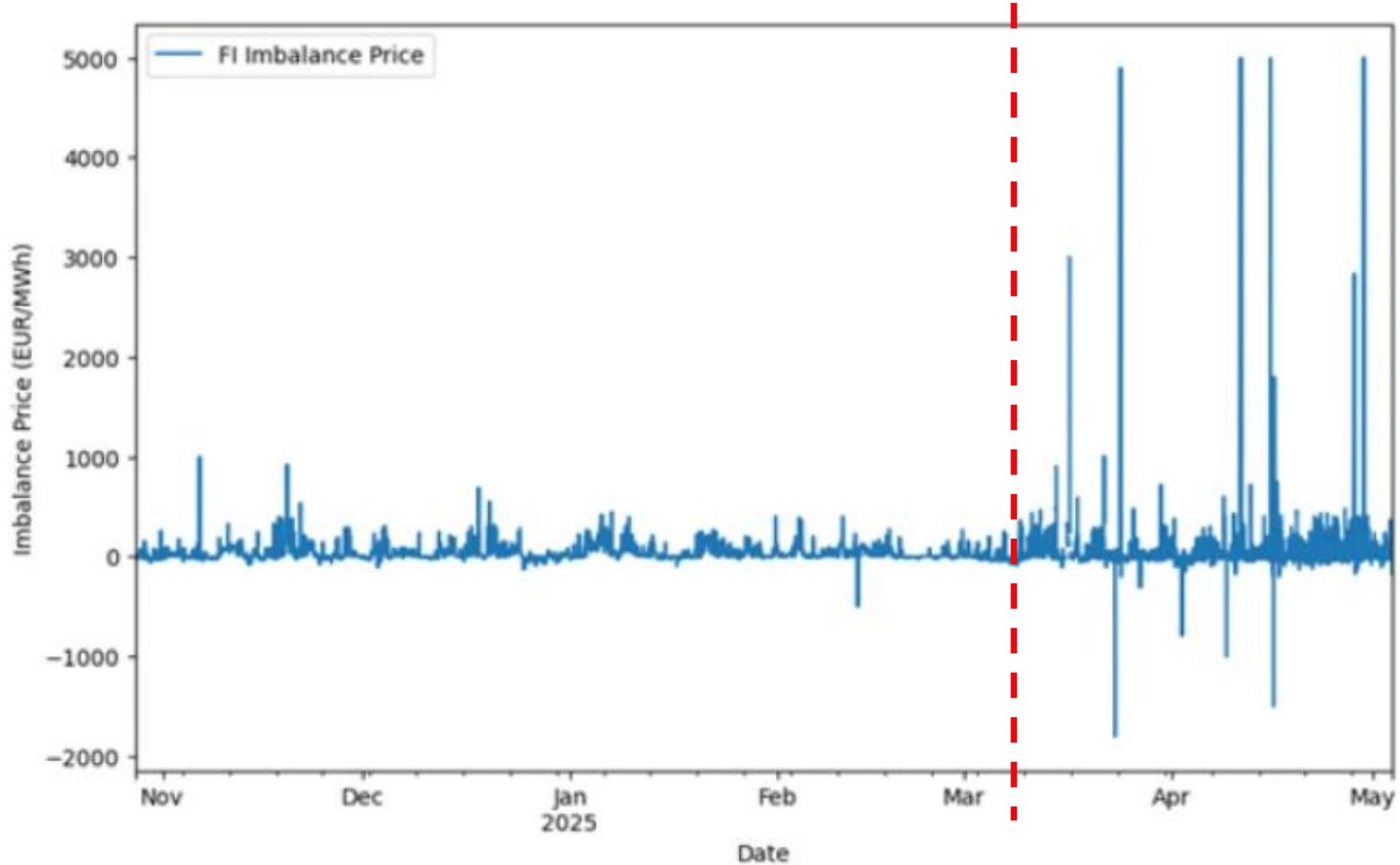
# Swedish wind farms face flagging profitability amid oversupply

(Montel) Onshore wind farms in northern Sweden have struggled with waning profitability this year due to an oversupply that has weighed on average spot prices.

# Balancing power costs cut Nordic wind producer's revenues in half

(Montel) Swedish wind power cooperative Solivind will halt output over weekends after losing half its revenues to balancing power costs in March, it told Montel on Wednesday.

# IMBALANCE PRICES - FINLAND



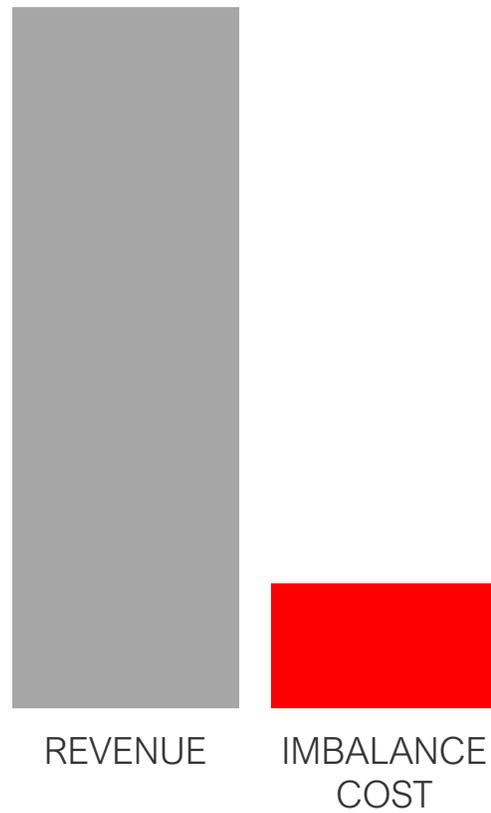
# WIND POWER CHALLENGES



# WIND POWER CHALLENGES

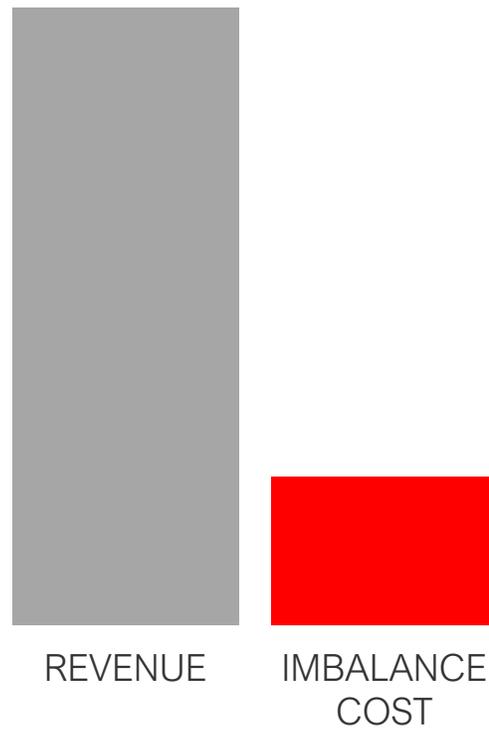


# WIND POWER CHALLENGES



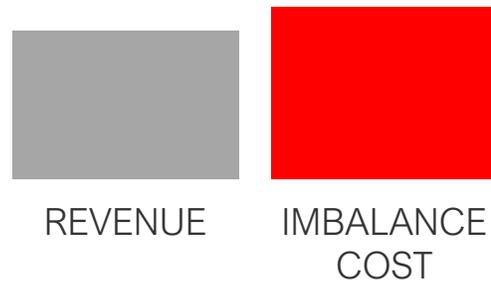
# WIND POWER CHALLENGES

## HIGH WIND OUTPUT?



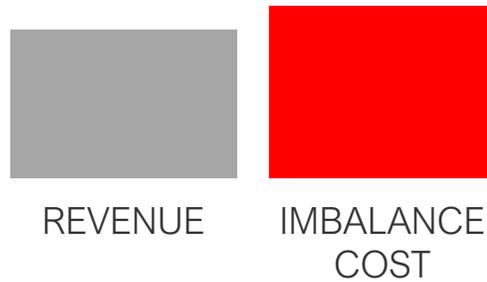
# WIND POWER CHALLENGES

## HIGH WIND OUTPUT



# WIND POWER CHALLENGES

mFRR EAM & aFRR  
energy market prices?

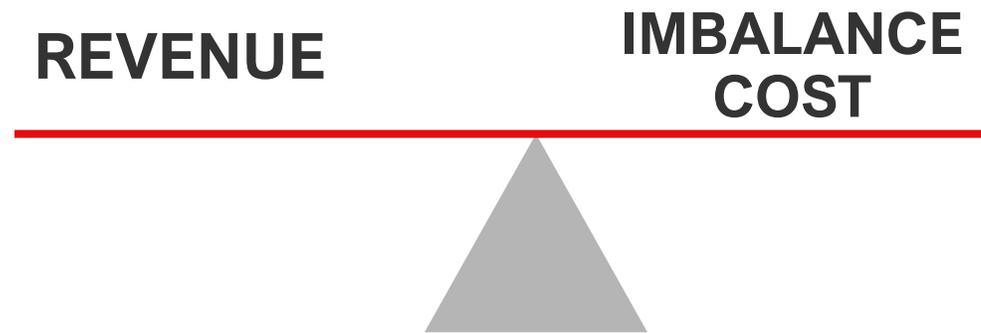


# WIND POWER CHALLENGES

mFRR EAM & aFRR  
energy market prices



# WIND POWER CHALLENGES



# Wind output curbed amid extreme balancing prices – consultant

(Montel) Extreme prices in the new Nordic balancing market have led wind power producers in southern Sweden to reduce their output to avoid the risk of imbalance, the CEO of consultancy Bodecker Partners said on Thursday.

**BALANCING POWER PRICES FROM  
+/-10 000 €/MW TO HIGHER?**

# MIN & MAX PRICES IN MARI AND PICASSO

99 999 €/MW

16 000 €/MW

15 500 €/MW

15 000 €/MW

10 000 €/MW

# MARI AND PICASSO – DYNAMIC MIN/MAX PRICES

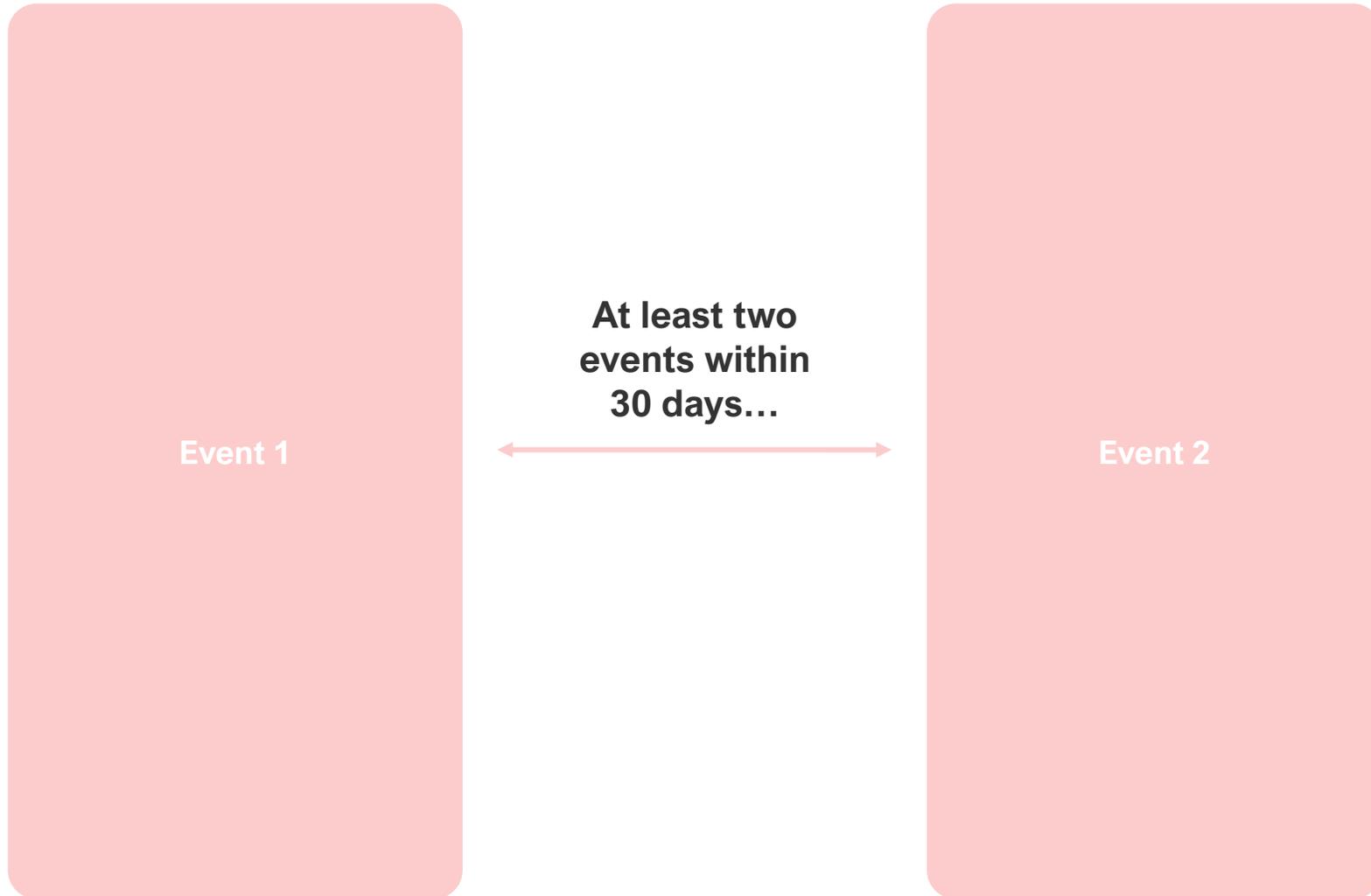
How min & max prices can be increased?

# MARI AND PICASSO – DYNAMIC MIN/MAX PRICES

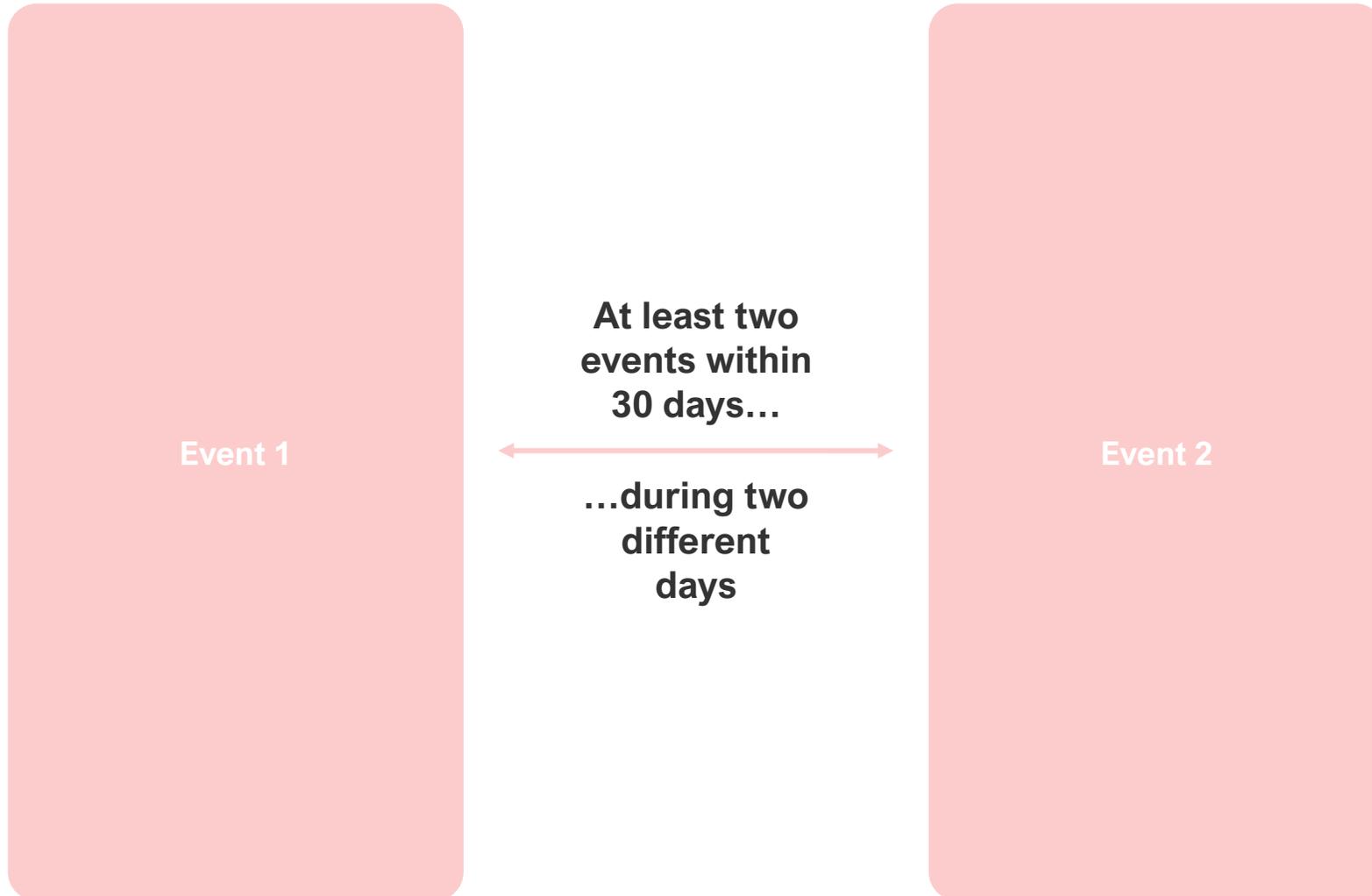
Event 1

Event 2

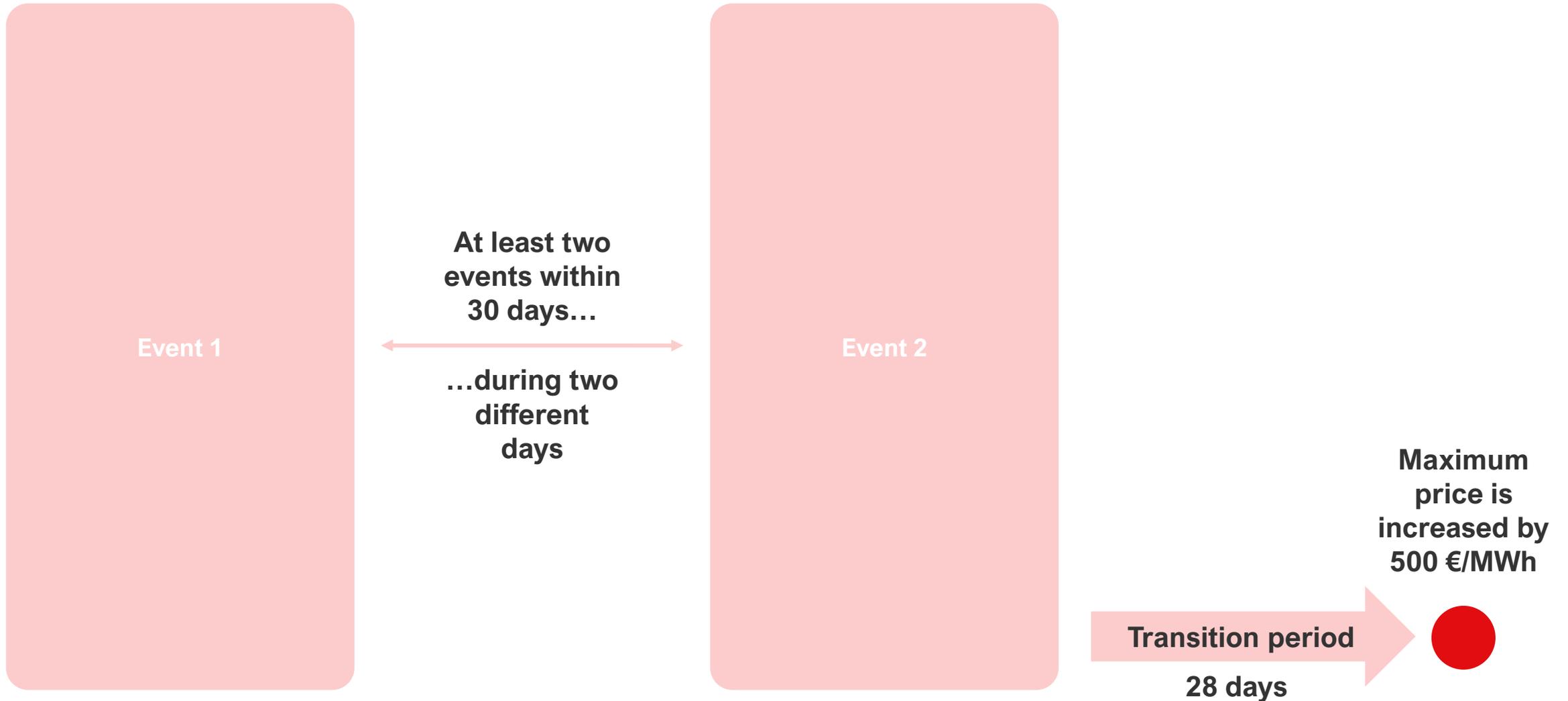
# MARI AND PICASSO – DYNAMIC MIN/MAX PRICES



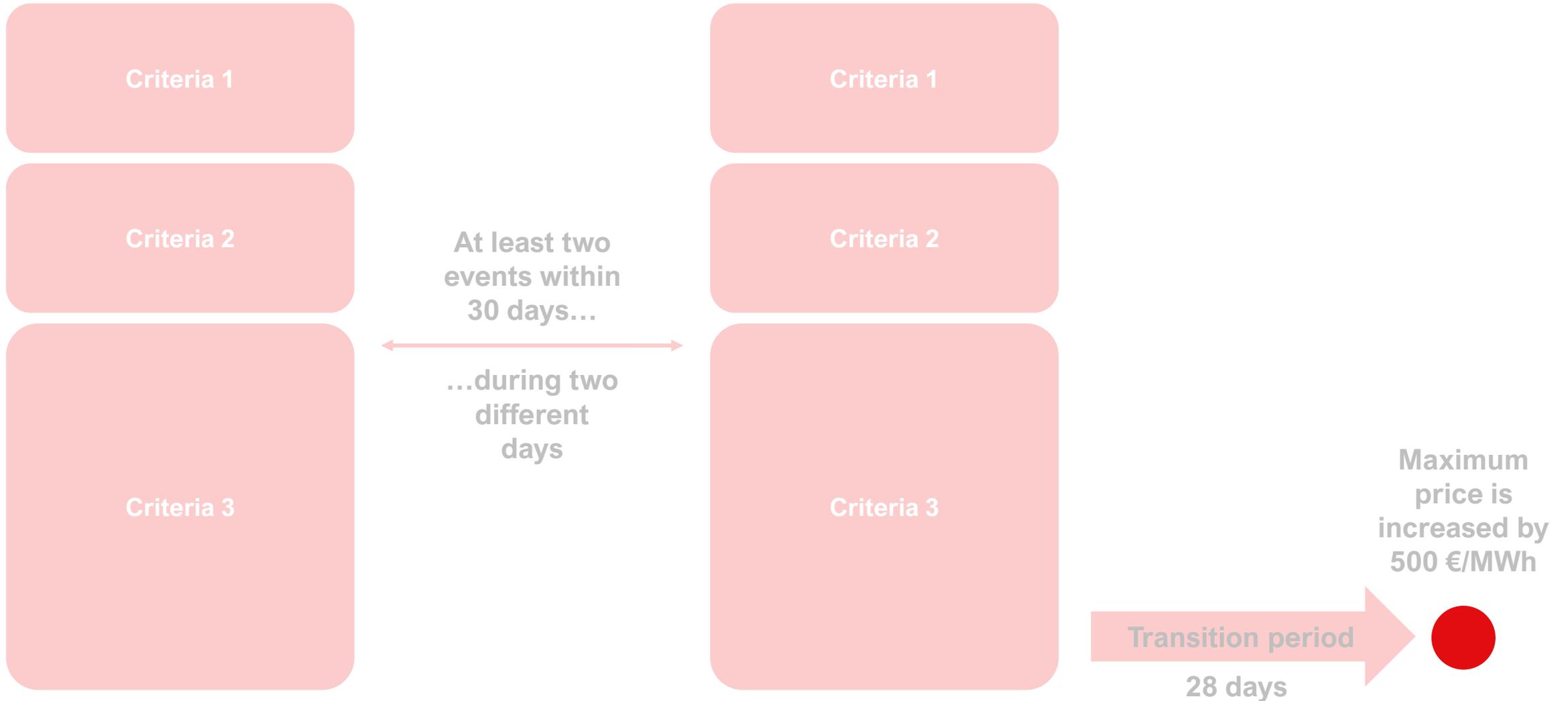
# MARI AND PICASSO – DYNAMIC MIN/MAX PRICES



# MARI AND PICASSO – DYNAMIC MIN/MAX PRICES



# MARI AND PICASSO – DYNAMIC MIN/MAX PRICES



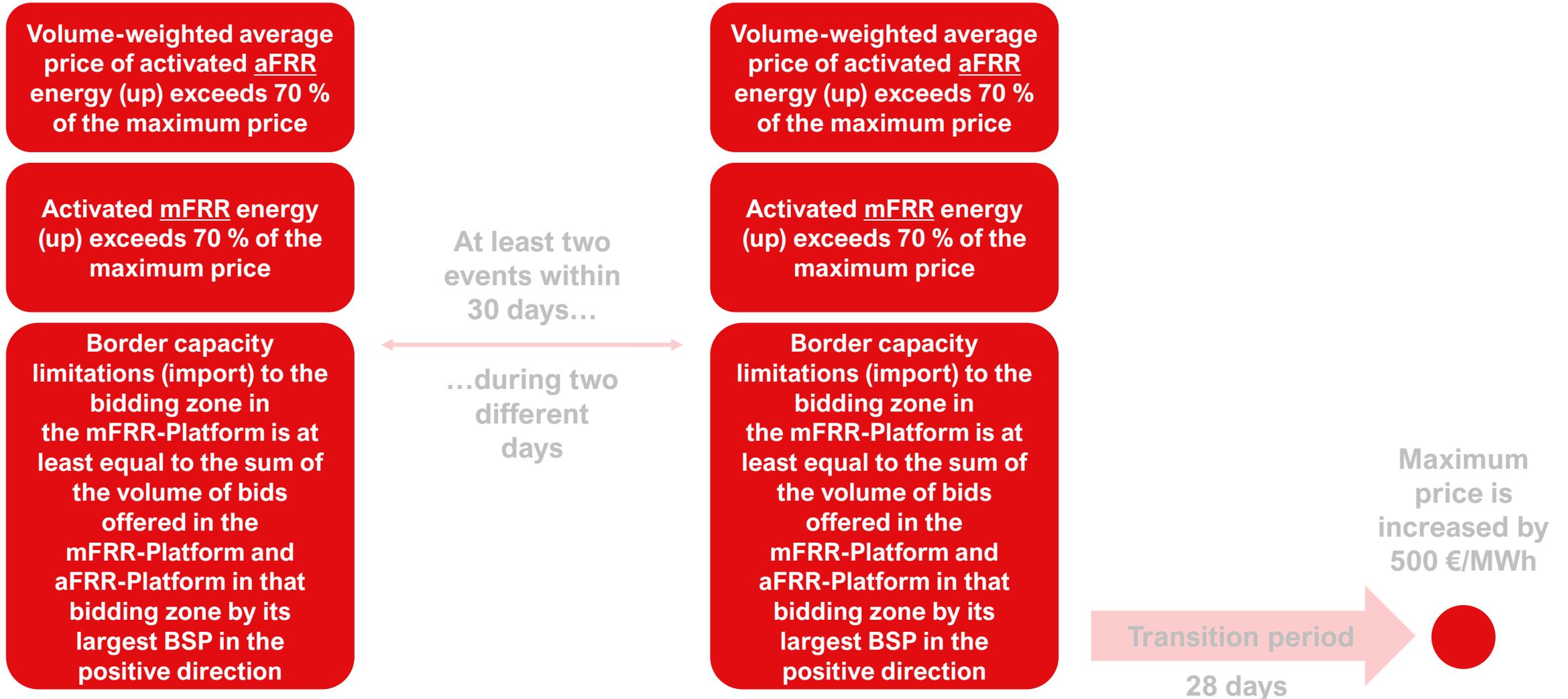
# MARI AND PICASSO – DYNAMIC MIN/MAX PRICES



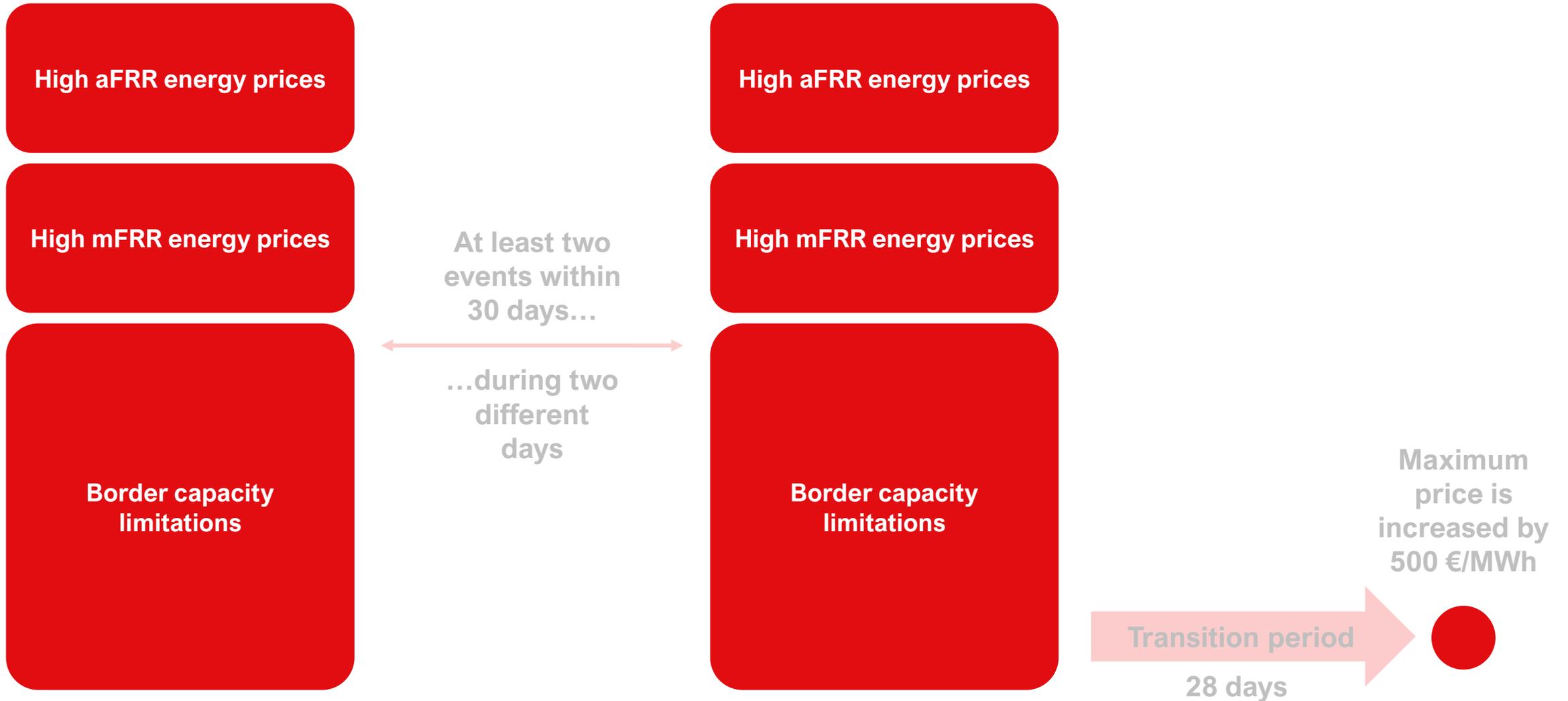
# MARI AND PICASSO – DYNAMIC MIN/MAX PRICES



# MARI AND PICASSO – DYNAMIC MIN/MAX PRICES



# MARI AND PICASSO – DYNAMIC MIN/MAX PRICES



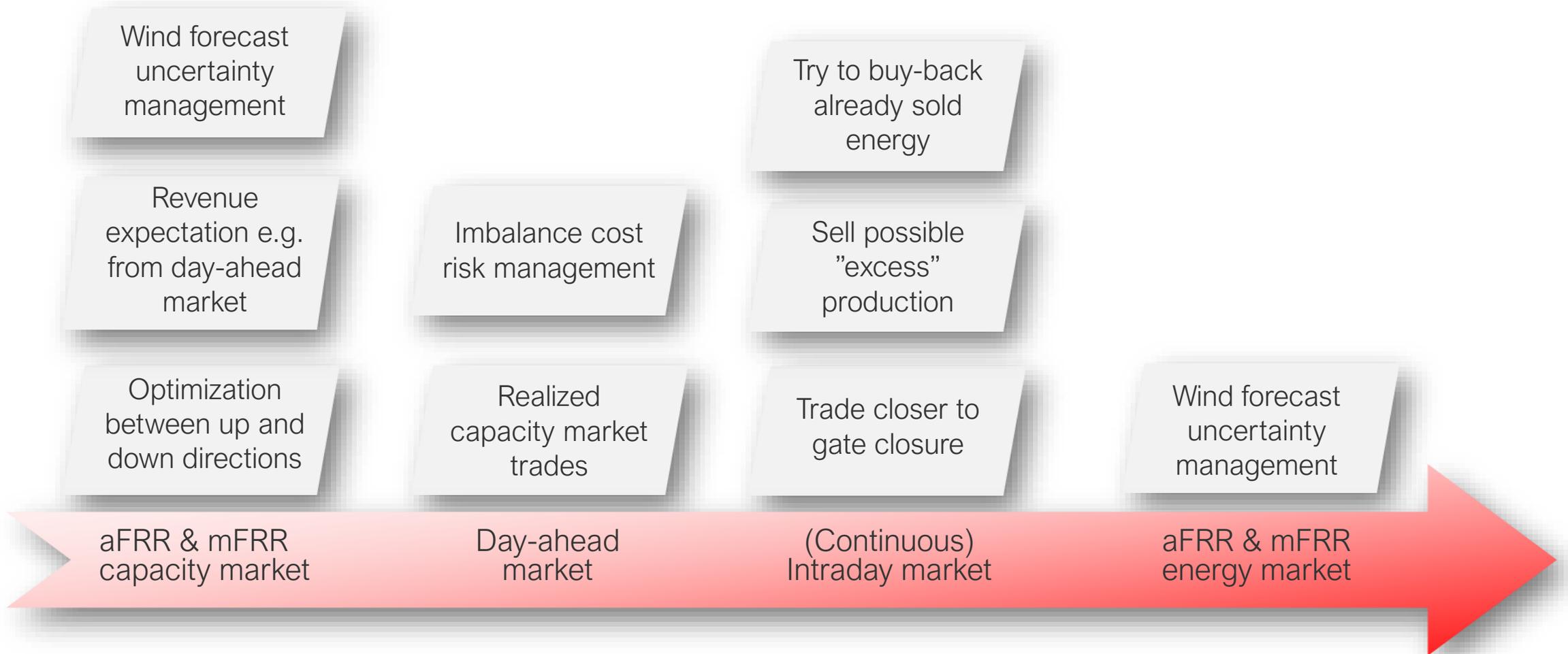
**IMBALANCE  
COST RISK  
MANAGEMENT**

**+**

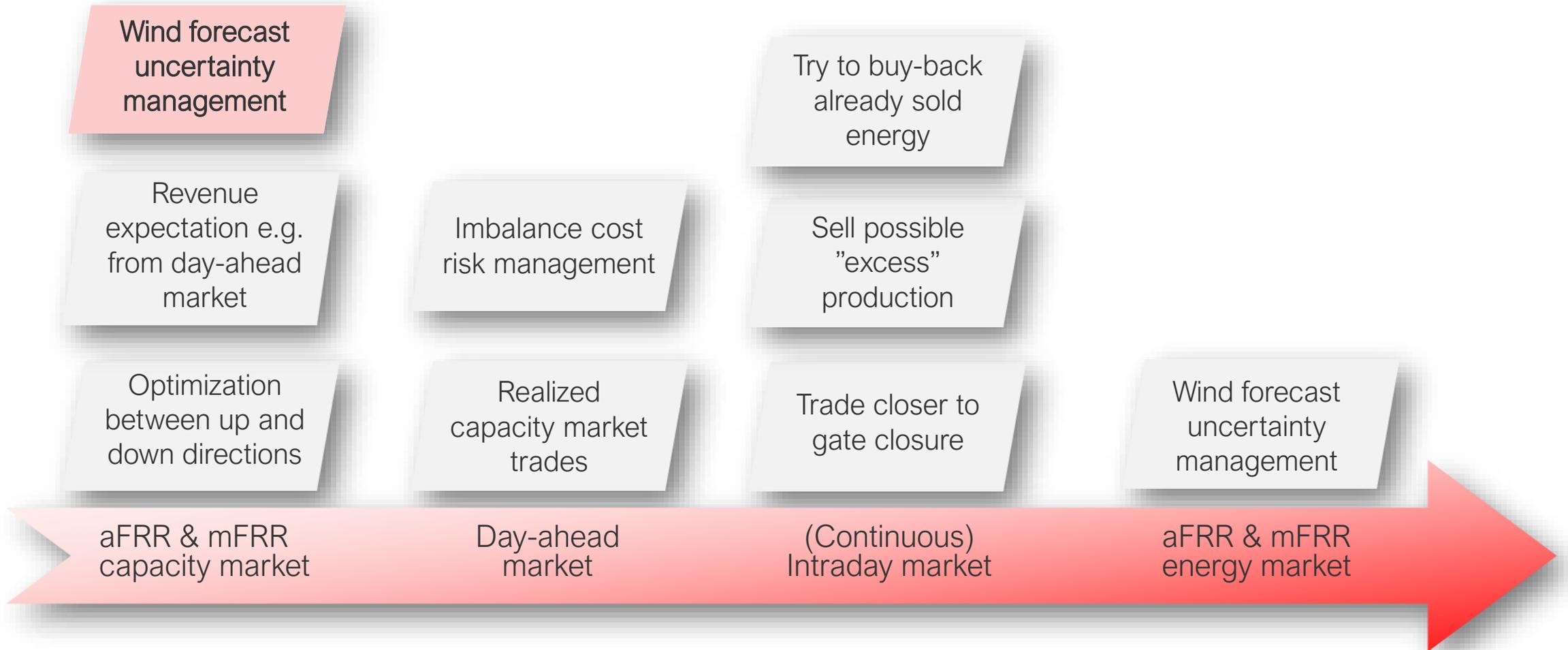
**REVENUE  
MAXIMIZATION**

# MULTI-MARKET OPTIMIZATION

# MULTI-MARKET OPTIMIZATION



# MULTI-MARKET OPTIMIZATION



Download template

Paste values

| Time | Down-direction flexible capacity (% of production plan) | ..or production plan "minus" X MW, depending on which one is smaller | Up-direction flexible capacity (% of production plan) | ..or production plan "minus" X MW, depending on which one is smaller |
|------|---|--|---|--|
| HH+0 | 89 %  | 5 MW   | 99 %  | 6 MW   |
| HH+1 | 95 %  | 5 MW   | 99 %  | 6 MW   |
| HH+2 | 94 %  | 6 MW   | 89 %  | 6 MW   |
| HH+3 | 93 %  | 7 MW   | 88 %  | 7 MW   |
| HH+4 | 92 %  | 8 MW   | 87 %  | 8 MW   |
| HH+5 | 91 %  | 9 MW   | 86 %  | 9 MW   |
| HH+6 | 90 %  | 10 MW  | 85 %  | 10 MW  |
| HH+7 | 89 %  | 11 MW  | 84 %  | 11 MW  |
| HH+8 | 88 %  | 12 MW  | 83 %  | 12 MW  |
| HH+9 | 87 %  | 13 MW  | 82 %  | 13 MW  |

Cancel

Save

# APIs FOR AUTOMATIC UPDATES

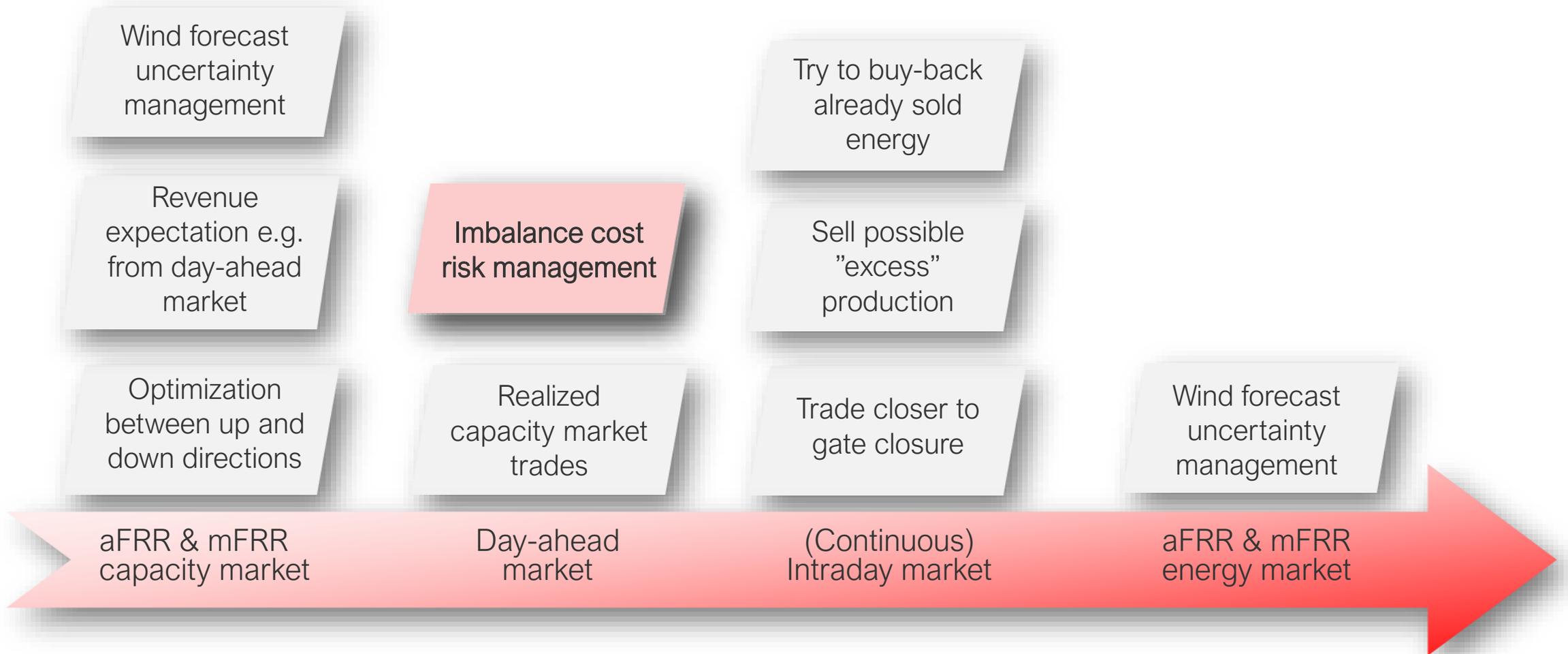
## wind or solar asset forecast uncertainty

**GET** `/forecast_uncertainty` Get wind or solar asset forecast uncertainty data.

## wind or solar uncertainty

**POST** `/forecast_uncertainty` Save wind or solar uncertainty data.

# MULTI-MARKET OPTIMIZATION



|   | If day-ahead price is not higher than... | ...then sell X % of forecasted production to day-ahead market |
|---|--|---|
| 1 | <input type="text" value="0"/>           | <input type="text" value="0"/>                                |
| 2 | <input type="text" value="2"/>           | <input type="text" value="10"/>                               |
| 3 | <input type="text" value="4"/>           | <input type="text" value="25"/>                               |
| 4 | <input type="text" value="6"/>           | <input type="text" value="45"/>                               |
| 5 | <input type="text" value="8"/>           | <input type="text" value="70"/>                               |
| 6 | <input type="text" value="10"/>          | <input type="text" value="90"/>                               |
| 7 | <input type="text" value="12"/>          | <input type="text" value="95"/>                               |

---

If day-ahead price is not more than 0 €/MW...

|   | If day-ahead price is not higher than... | ...then sell X % of forecasted production to day-ahead market |
|---|--|---|
| 1 | 0  | 0   |
| 2 | 2  | 10  |
| 3 | 4  | 25  |
| 4 | 6  | 45  |
| 5 | 8  | 70  |
| 6 | 10                                       | 90  |
| 7 | 12                                       | 95  |

...then sell nothing

Cancel

Save

If day-ahead price is not more than 2 €/MW...

|   | If day-ahead price is not higher than... | ...then sell X % of forecasted production to day-ahead market |
|---|--|---|
| 1 | 0  | 0   |
| 2 | 2  | 10  |
| 3 | 4  | 25  |
| 4 | 6  | 45  |
| 5 | 8  | 70  |
| 6 | 10                                       | 90  |
| 7 | 12                                       | 95  |

...then sell 10 % of forecasted production

Cancel

Save

If day-ahead price is not more than 4 €/MW...

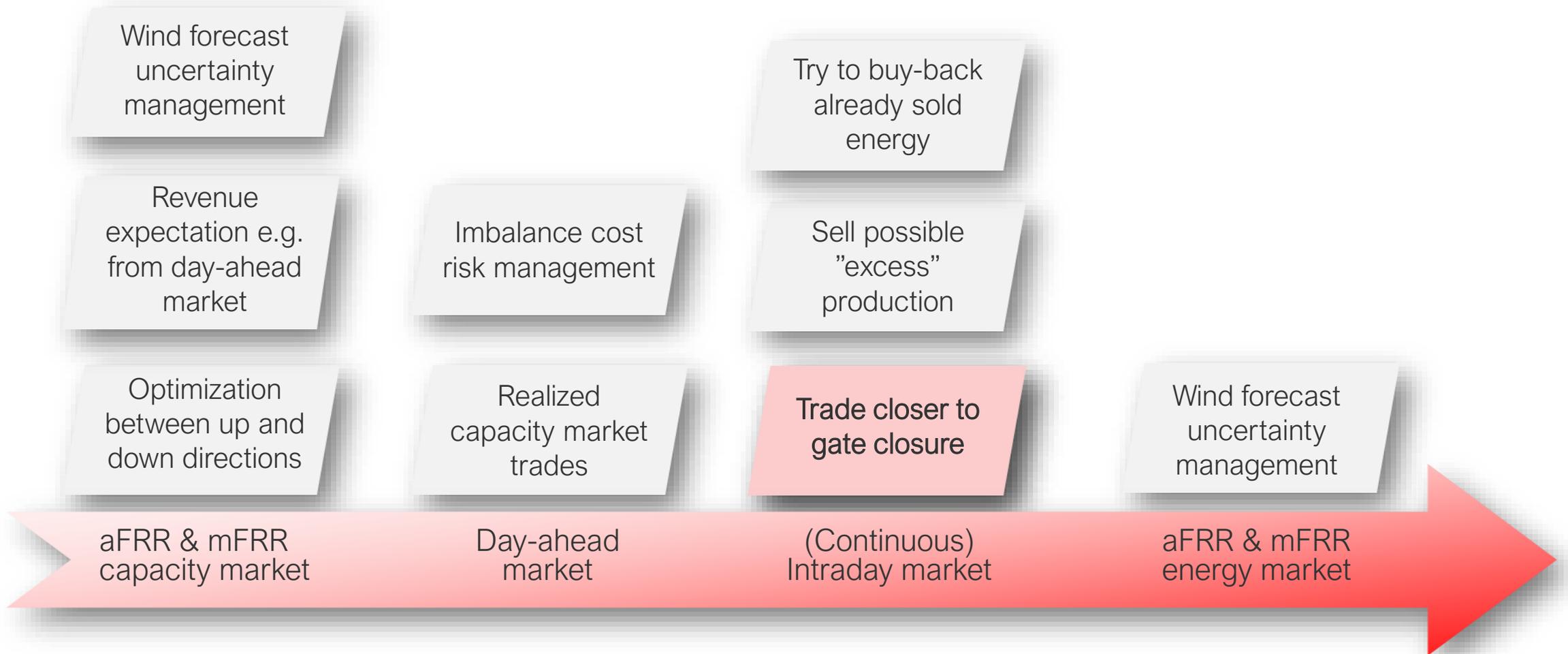
|   | If day-ahead price is not higher than... | ...then sell X % of forecasted production to day-ahead market |
|---|--|---|
| 1 | 0  | 0   |
| 2 | 2  | 10  |
| 3 | 4  | 25  |
| 4 | 6  | 45  |
| 5 | 8  | 70  |
| 6 | 10                                       | 90  |
| 7 | 12                                       | 95  |

...then sell 25 % of forecasted production

Cancel

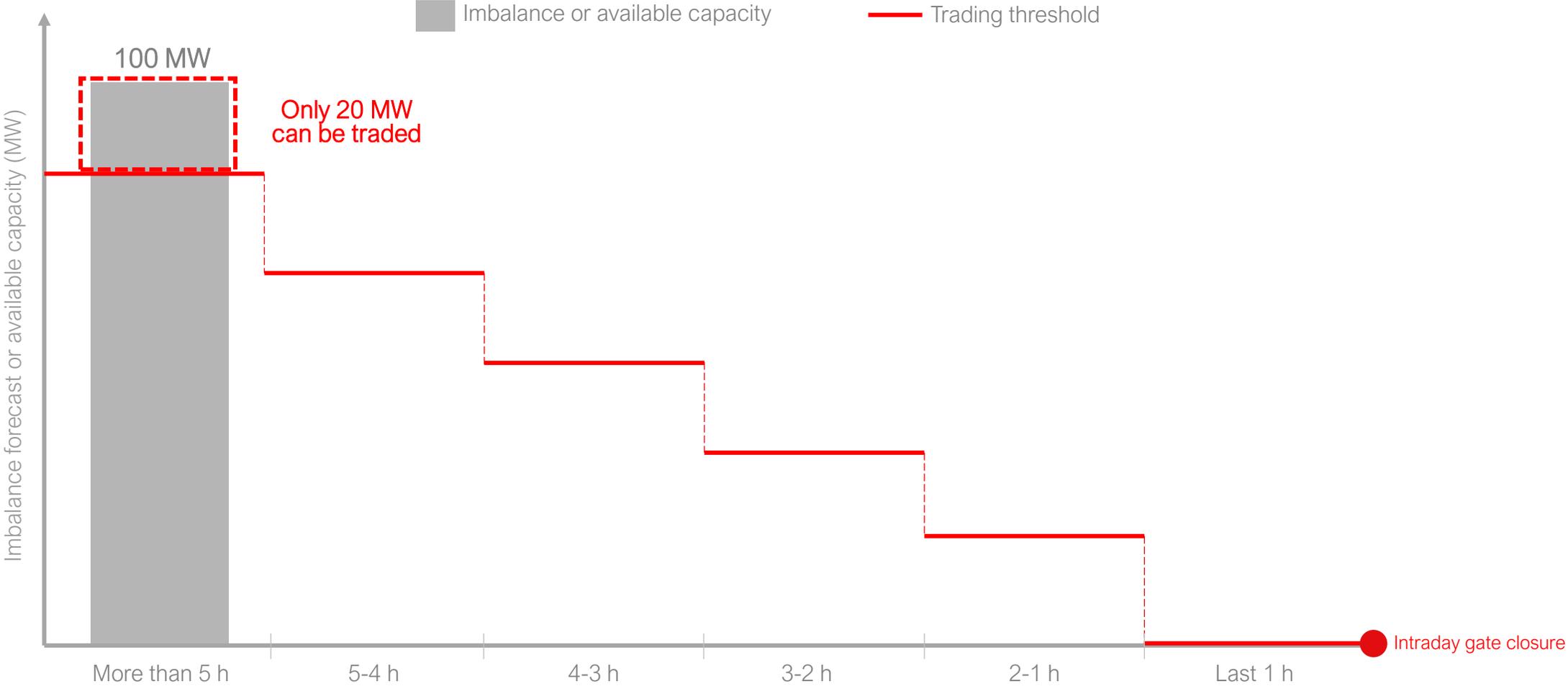
Save

# MULTI-MARKET OPTIMIZATION

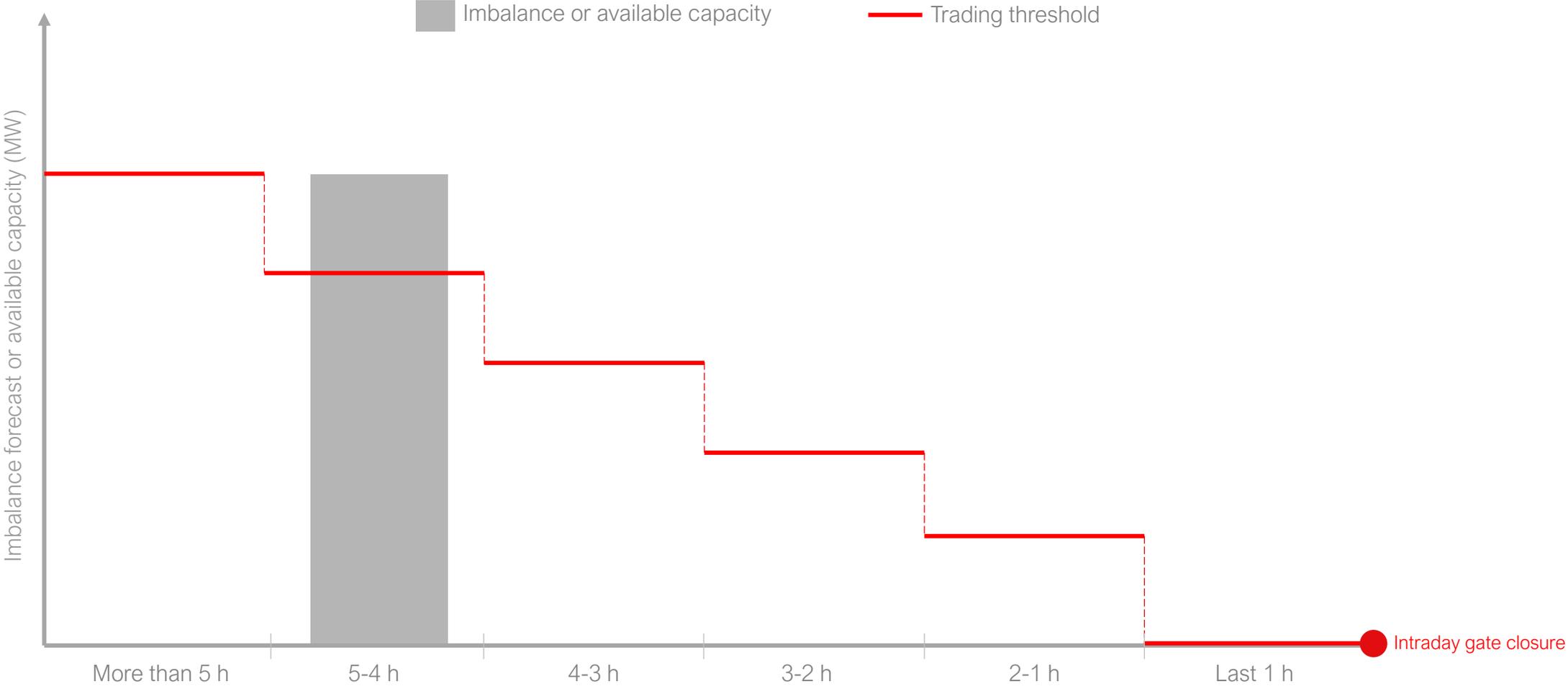


**UTILIZE MORE RELIABLE  
WIND FORECAST CLOSER TO  
DELIVERY PERIOD**

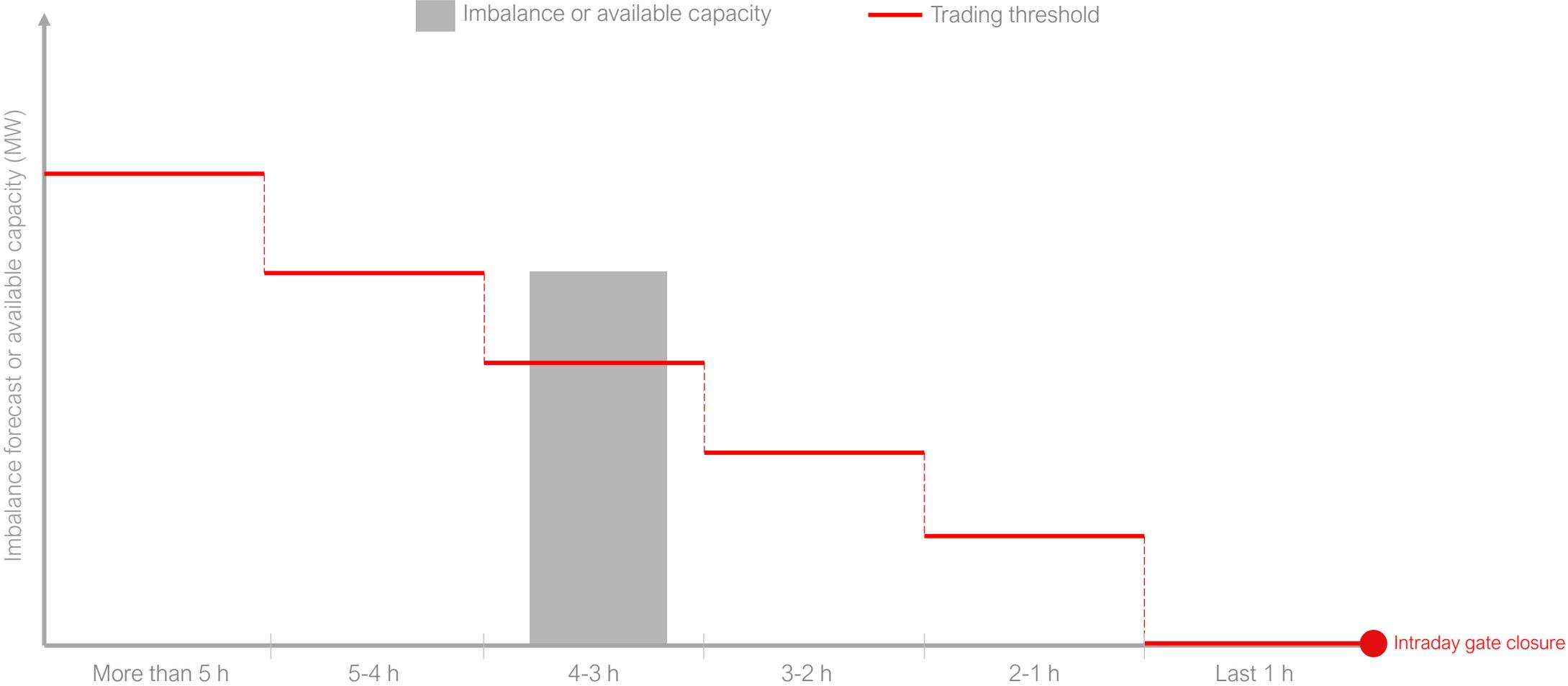
# TRADING CLOSER TO GATE CLOSURE



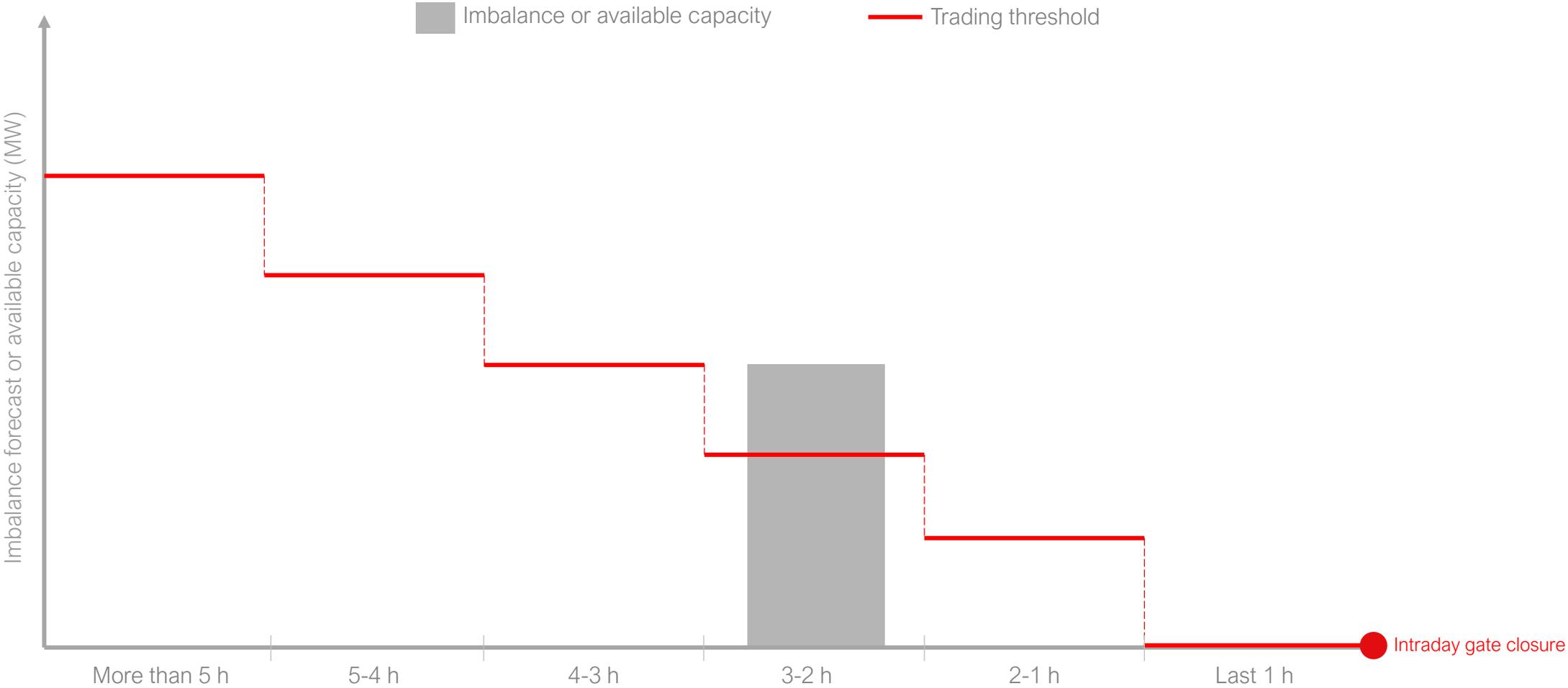
# TRADING CLOSER TO GATE CLOSURE



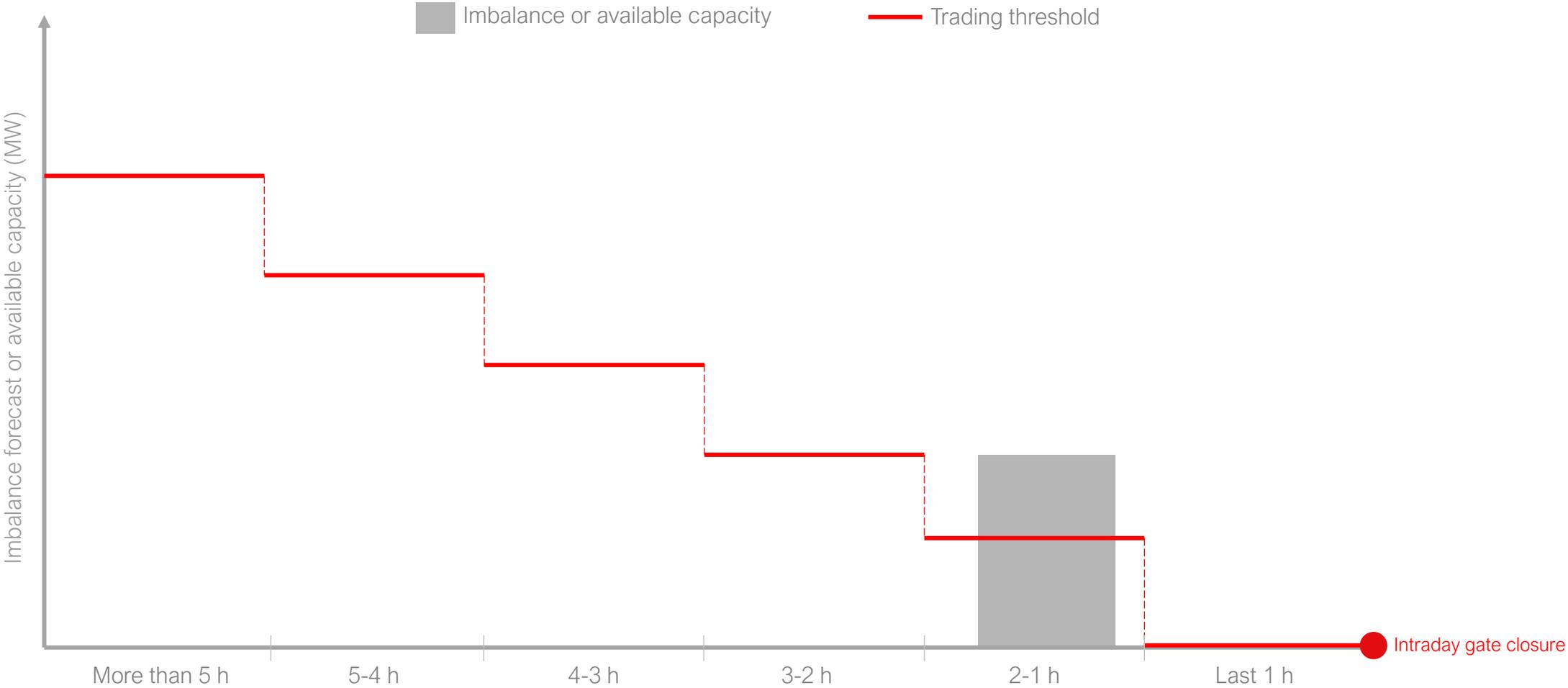
# TRADING CLOSER TO GATE CLOSURE



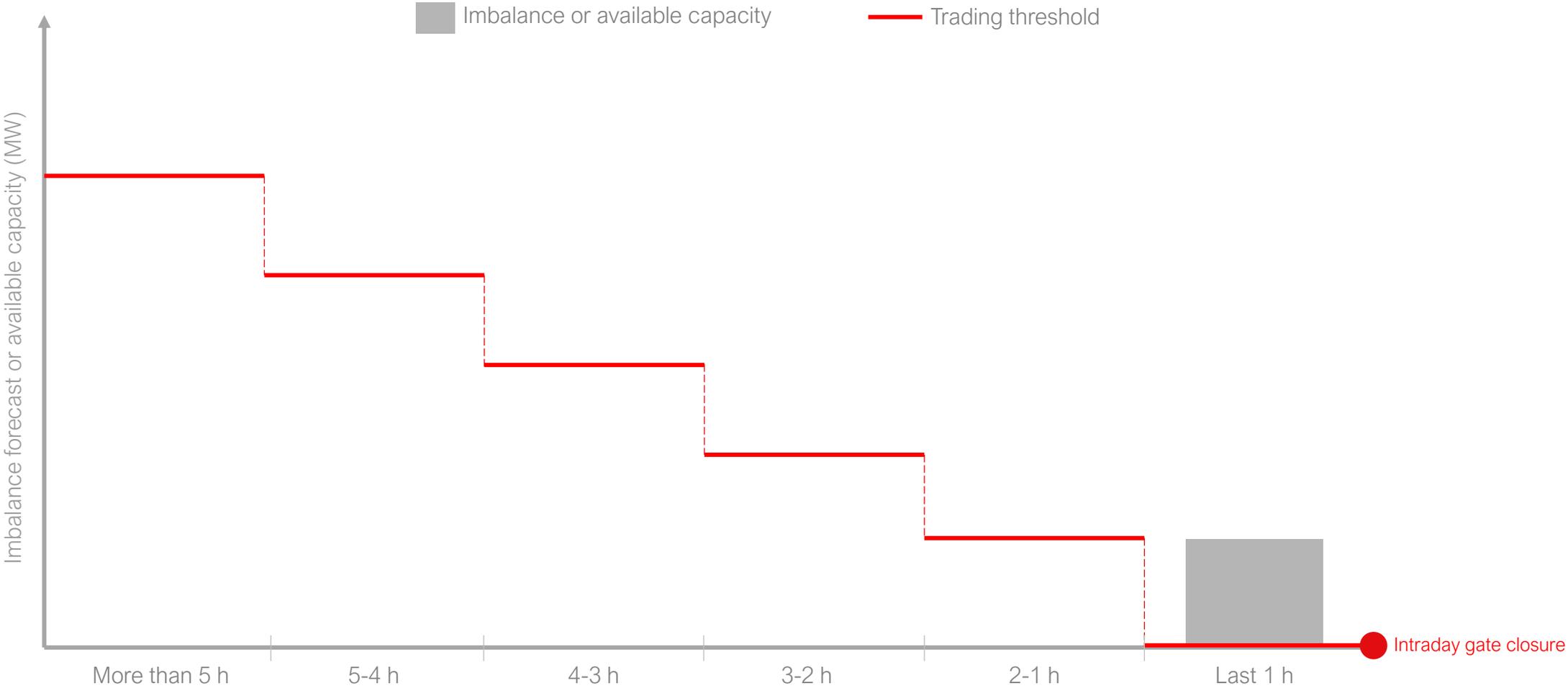
# TRADING CLOSER TO GATE CLOSURE



# TRADING CLOSER TO GATE CLOSURE

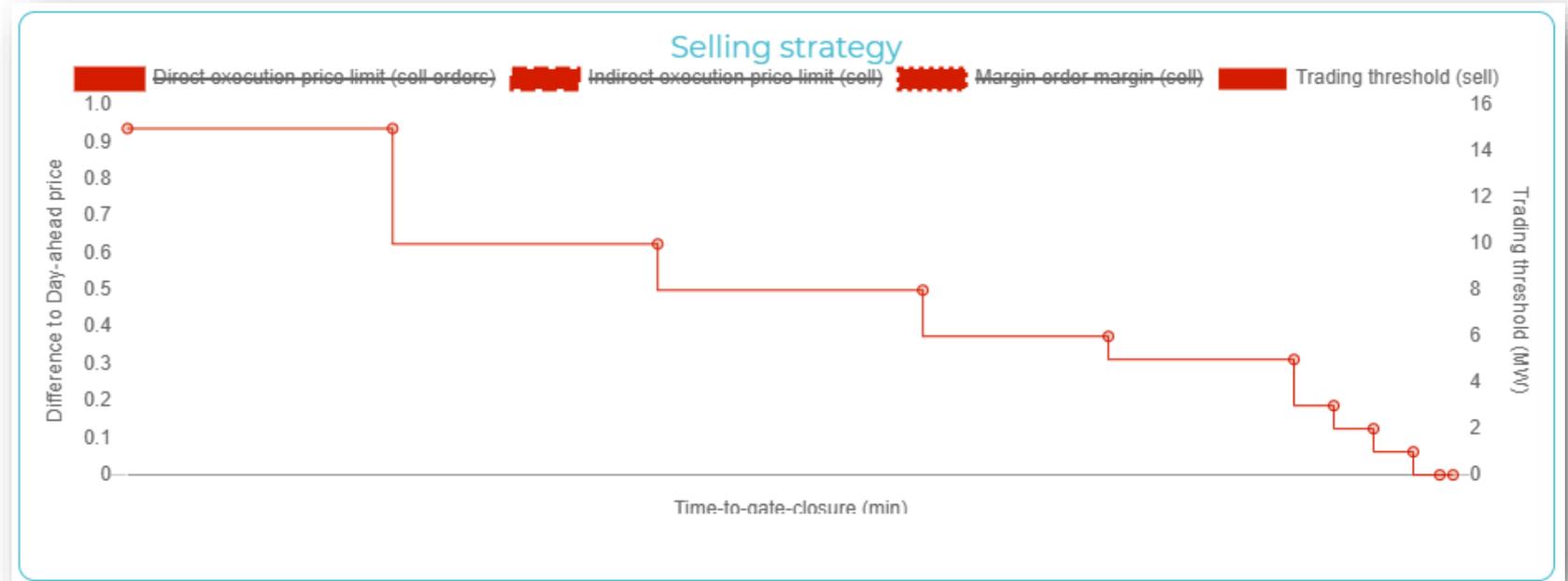


# TRADING CLOSER TO GATE CLOSURE



# TRADING CLOSER TO GATE CLOSURE

|                            |                                 |
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| Randomization range (±)**: | <input type="text" value="0"/>  |
| <hr/>                      |                                 |
| Trading threshold*:        | <input type="text" value="10"/> |
| Randomization range (±)**: | <input type="text" value="0"/>  |
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| Trading threshold*:        | <input type="text" value="8"/>  |
| Randomization range (±)**: | <input type="text" value="0"/>  |
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| Randomization range (±)**: | <input type="text" value="0"/>  |
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| Randomization range (±)**: | <input type="text" value="0"/>  |



# TRADING CLOSER TO GATE CLOSURE

## Multi-Market Optimization

Monitoring Settings Position specific settings Area specific settings Process logs

27.01.2026 FI Wind park 1

### Background

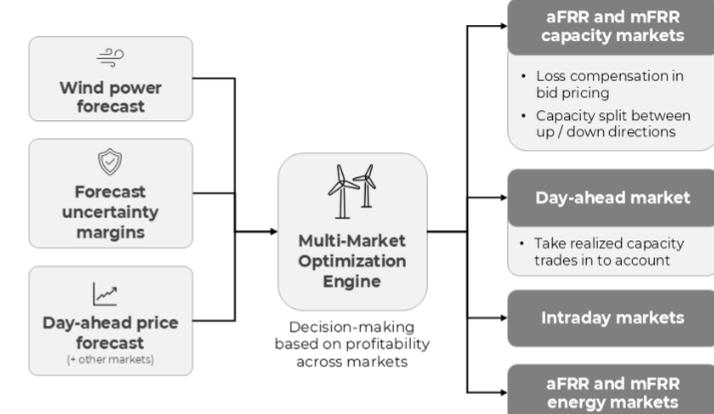
Hansen Trade Multi-Market Optimization for wind power assets is used for optimizing wind power production so that all wholesale power markets are considered. Typically, wind power assets are sold to day-ahead market only, and there might be price-dependent day-ahead sell order so that nothing is sold with negative prices. However, from technical perspective wind power assets can often be traded in all or most of wholesale markets, including both power exchanges and ancillary markets. For example, sometimes day-ahead price can be low, and it could be possible to get more revenue by allocating (part of) production capacity to mFRR capacity up market up. Multi-Market Optimization means that it is necessary to take into account revenue opportunities from all available markets when doing bidding and allocation decisions.

### aFRR and mFRR Capacity Markets

The solution takes wind power production forecast as input information. Then the system subtracts "safety margins" from the original wind power forecast so that the actual input for capacity market optimization is lower than actual expected wind power production. This is because wind power production forecasts will be updated multiple time before the actual delivery period, and therefore there is risk that wind power forecast will be updated so that the actual production is less than what was originally expected. In this case, if the original wind power production forecast would have been used as input information without any safety margins, too much capacity would have been sold.

On high level, if the wind power asset is active and producing wind power, part of this production can be offered to aFRR and mFRR capacity markets for down direction (decrease production). Down direction would be "natural" in this case because the asset is already producing electricity and therefore it would be ready to decrease its production.

The wind power asset can be offered also to aFRR and mFRR capacity markets for up direction. If the up-direction bid would get accepted, then the wind power asset needs to reduce its production i.e. produce less than what wind velocity would generate without this kind of forced limitation. This means that the wind power asset does not get revenue from day-ahead market for the reduced part of production, and it needs to be compensated in capacity market bid pricing. For example, if day-ahead price forecast would be 10 €/MW, then the up-direction capacity bid price needs to be at least 10 €/MW. In other words, it would make sense to allocate part of the wind power capacity to up-direction capacity market, if it is possible to get better price from capacity market compared to day-ahead market.



```
graph LR; A[Wind power forecast] --> E[Multi-Market Optimization Engine]; B[Forecast uncertainty margins] --> E; C[Day-ahead price forecast (+ other markets)] --> E; E --> D1[aFRR and mFRR capacity markets]; E --> D2[Day-ahead market]; E --> D3[Intraday markets]; E --> D4[aFRR and mFRR energy markets];
```

The diagram illustrates the Multi-Market Optimization process. It starts with three input boxes on the left: 'Wind power forecast', 'Forecast uncertainty margins', and 'Day-ahead price forecast (+ other markets)'. These inputs feed into a central box labeled 'Multi-Market Optimization Engine' with the subtitle 'Decision-making based on profitability across markets'. From the engine, four arrows point to output boxes on the right: 'aFRR and mFRR capacity markets', 'Day-ahead market', 'Intraday markets', and 'aFRR and mFRR energy markets'. The 'aFRR and mFRR capacity markets' box includes a list of bullet points: 'Loss compensation in bid pricing' and 'Capacity split between up / down directions'. The 'Day-ahead market' box includes a bullet point: 'Take realized capacity trades in to account'.

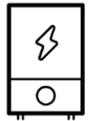
# HANSEN TRADE MULTI-MARKET OPTIMIZATION



WIND POWER



SOLAR



ELECTRIC BOILERS

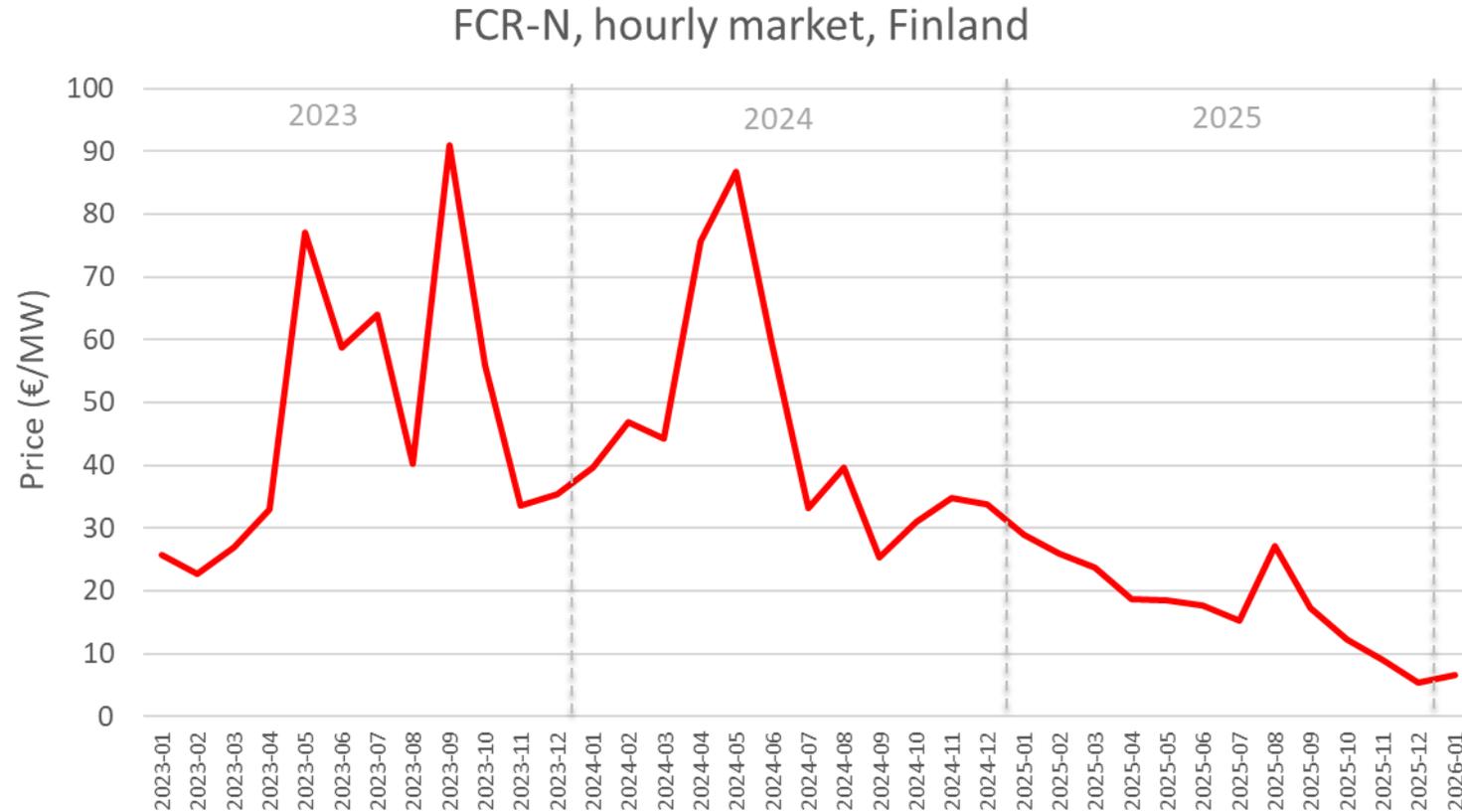


CRYPTO-MINING DATA CENTERS

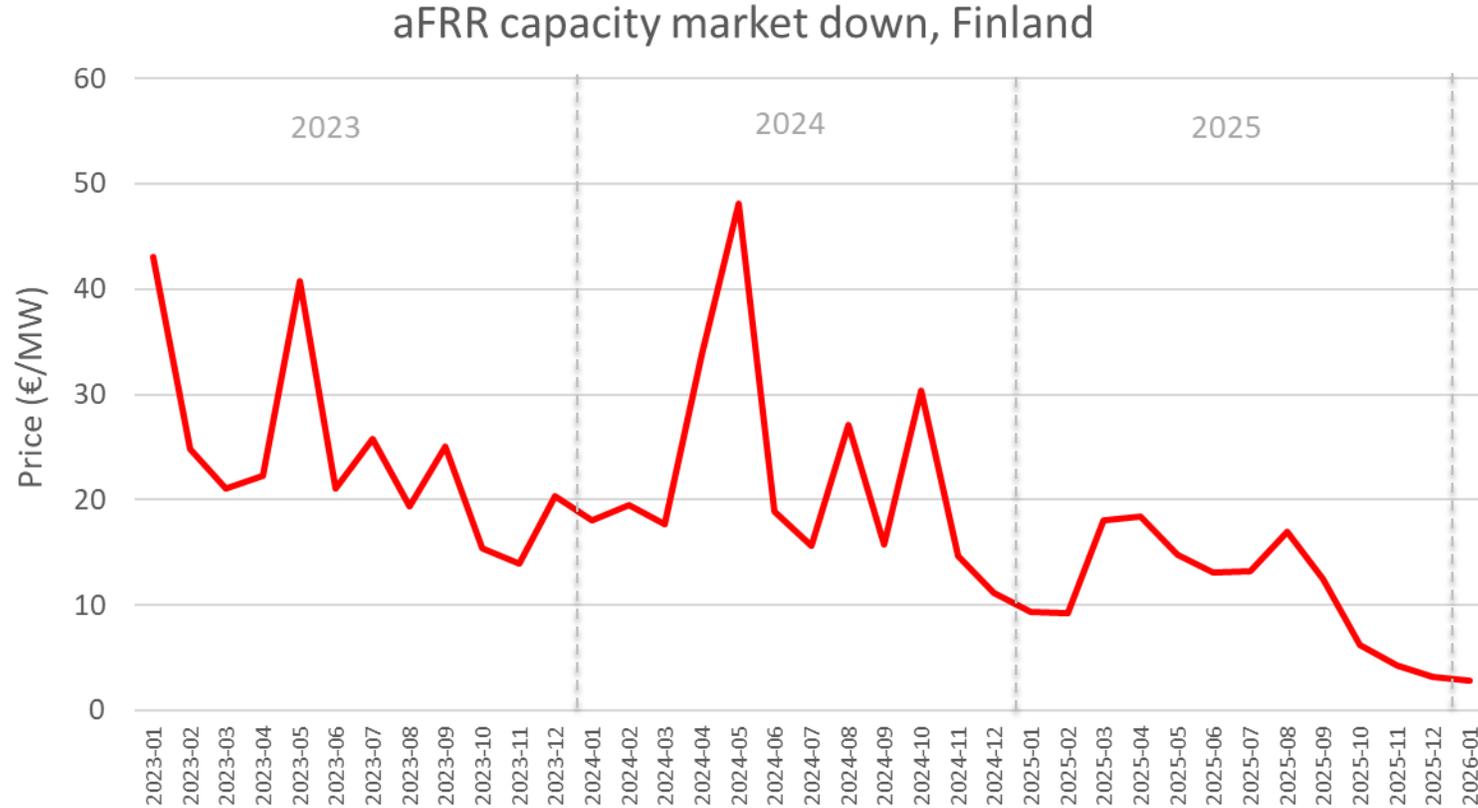


BESS

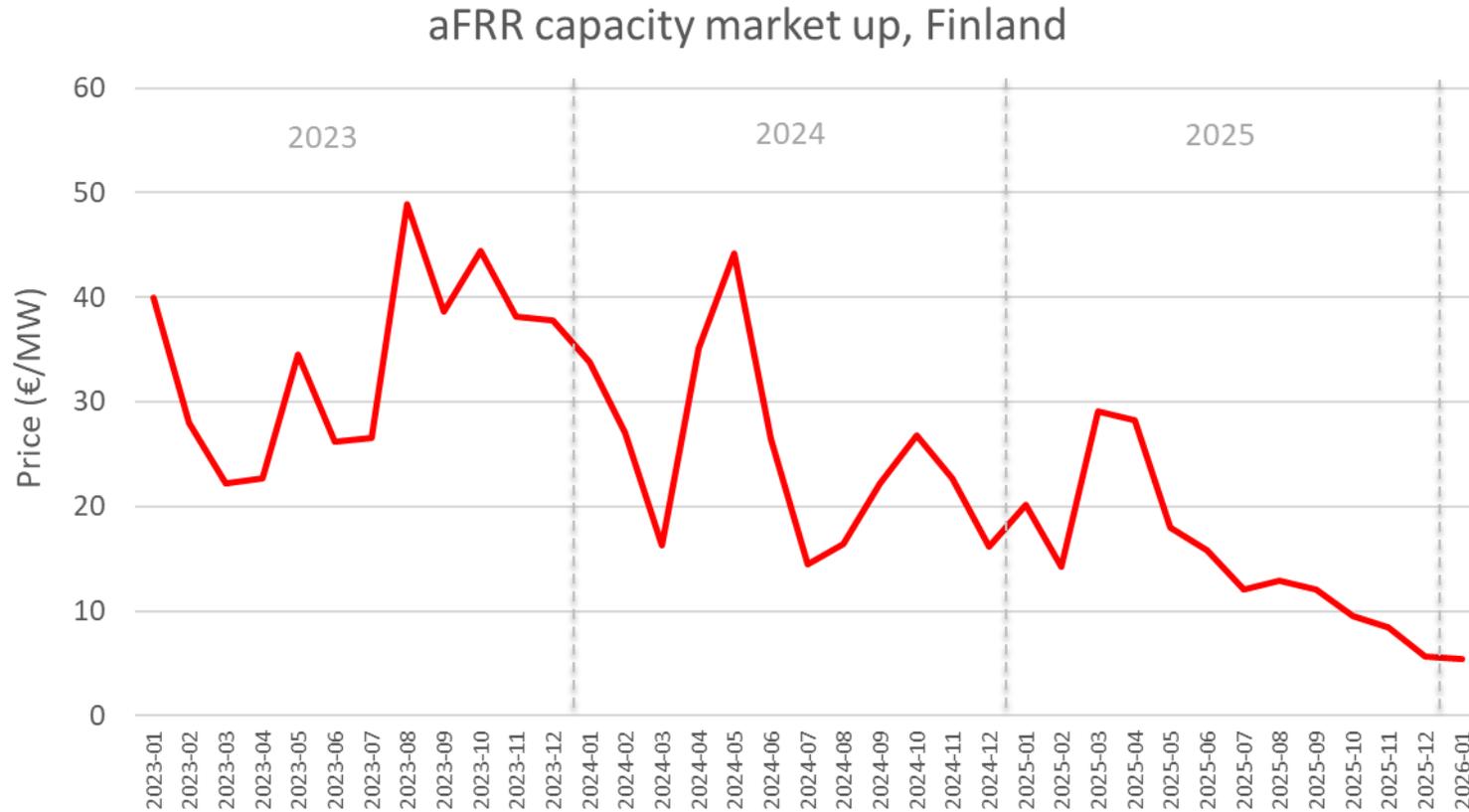
# HANSEN TRADE MULTI-MARKET OPTIMIZATION



# HANSEN TRADE MULTI-MARKET OPTIMIZATION



# HANSEN TRADE MULTI-MARKET OPTIMIZATION





**THANK YOU!**



# LATEST ON HANSEN TRADE

Jyri Joutsu, Product Manager, Hansen

**MULTI-MARKET  
OPTIMIZATION  
BECOMES  
STANDARD**

**MULTI-MARKET  
OPTIMIZATION  
BECOMES  
STANDARD**

**NEW ASSET /  
CLIENT  
DEPLOYMENT  
NEEDS TO TAKE  
MINUTES**

**MULTI-MARKET  
OPTIMIZATION  
BECOMES  
STANDARD**

**NEW ASSET /  
CLIENT  
DEPLOYMENT  
NEEDS TO TAKE  
MINUTES**

**FOCUS IN  
TRADING  
OPTIMIZATION**

# DEVELOPMENT STRATEGY



**NEW MODULES**



**NEW FEATURES TO EXISTING MODULES**



**NEW GEOGRAPHICAL AREAS**

# NEW MODULES

|   |  |  |   |   |   |
|---|--|--|---|---|---|
|  HansenTrade™<br><br><b>Multi-market Optimization</b> |  HansenTrade™<br><br><b>Intraday Trading</b>             |  HansenTrade™<br><br><b>Day-ahead Trading</b>       |  HansenTrade™<br><br><b>Intraday Auctions</b> |  HansenTrade™<br><br><b>Regulating Power (mFRR)</b> |  HansenTrade™<br><br><b>FCR</b> |
|  HansenTrade™<br><br><b>Power Market Analytics</b>   |  HansenTrade™<br><br><b>Power Plant Failure Alarms</b> |  HansenTrade™<br><br><b>Position Monitoring</b> |  HansenTrade™<br><br><b>Customer Portal</b>  |  HansenTrade™<br><br><b>aFRR</b>                   |   |

# NEW MODULES



HansenTrade™



**Local Flex  
Trading**



HansenTrade™



**Trading  
Analytics**

# LOCAL FLEX TRADING

# LOCAL FLEX TRADING

 Bidding & trade result handling solution for local congestion management related trading

- NODES, GOPACS etc...

 Currently, NODES has liquidity challenges in Finland (and Sweden)

- Hansen Trade implementation will be driven by Norwegian customers

 Hansen Trade solution is similar as the FCR solution



# TRADING ANALYTICS

# TRADING ANALYTICS

 Module for analyzing and improving intraday trading performance

 Detailed intraday trade data from power exchange

 Combined with third-party data + customer's other data

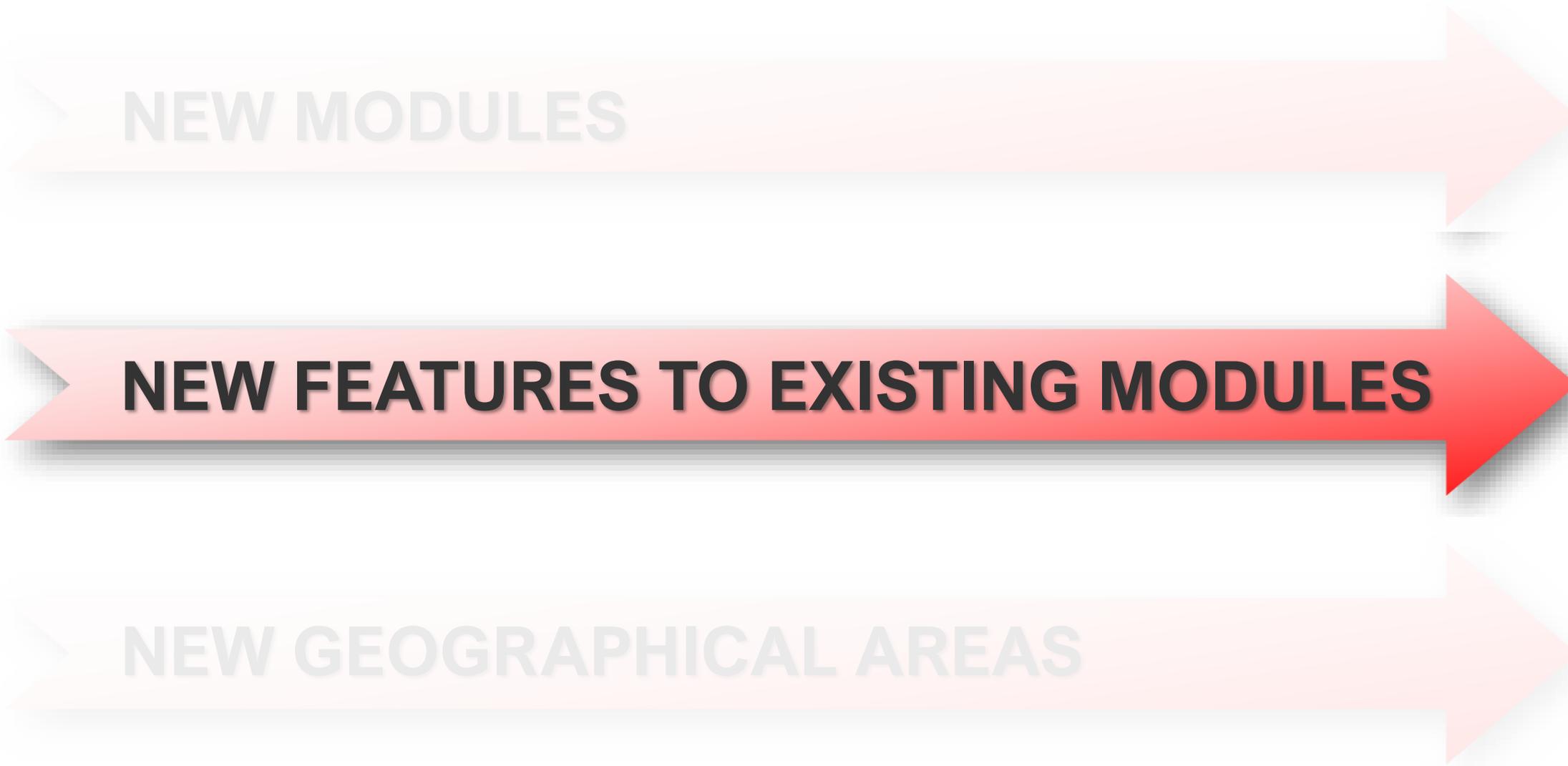
 Trading performance analysis

- Basics
- Too late, too early?
- Utilization of external data (price forecasts etc...)

 AI component included

 Connection to *Hansen Trade Intraday Trading Dynamic strategy* tool

- Or export to some other system



NEW MODULES

**NEW FEATURES TO EXISTING MODULES**

NEW GEOGRAPHICAL AREAS

# **INTRADAY ARBITRAGE TRADING**

# INTRADAY ARBITRAGE TRADING

ASK PRICE

BID PRICE

# INTRADAY ARBITRAGE TRADING

SELL X MW

ASK PRICE

BUY X MW

BID PRICE

# INTRADAY ARBITRAGE TRADING



Arbitrage trading within a single product (=period)

- Buy at low price – Sell later
- Sell at high price – Buy later



Identify "momentum" and open trading position

- Close the trading position by using normal static and dynamic strategies



For BESS or speculative trading



Many optional strategy options for entry logic

ASK PRICE

BID PRICE

# ENTRY LOGIC

# ENTRY LOGIC – INPUT VOLUME

**Buying input volume** 

Source of buying input volume

UI  

---

Buying input volume UI value (MW)

5 

---

Buying input volume EDM time series

time\_series\_c 

# ENTRY LOGIC – PRICE LIMIT

**Buying price limit** —————

Enable

Source of buying price limit:

UI ▼ ⓘ

---

Buying price limit UI value (€/MW)

35 ⓘ

---

Buying price limit EDM time series

time\_series\_a ⓘ

# ENTRY LOGIC – MOMENTUM

Buying momentum 

Enable

X trades of last 10 trades at increasing price

7



# ENTRY LOGIC – VWAP MOMENTUM

VWAP buying momentum 

Enable

Last trade X €/MW higher than last 5 min VWAP

0.5



# ENTRY LOGIC – SPREAD LIMIT

**Spread limit**

Enable

Source of spread limit:

UI ▼ i

---

Spread limit UI value (€/MW)

5 i

---

Spread limit EDM time series

time\_series\_x i

# **ADJUSTED mFRR ACTIVATION REQUEST ALARM**

# **ADJUSTED mFRR ACTIVATION REQUEST ALARM**

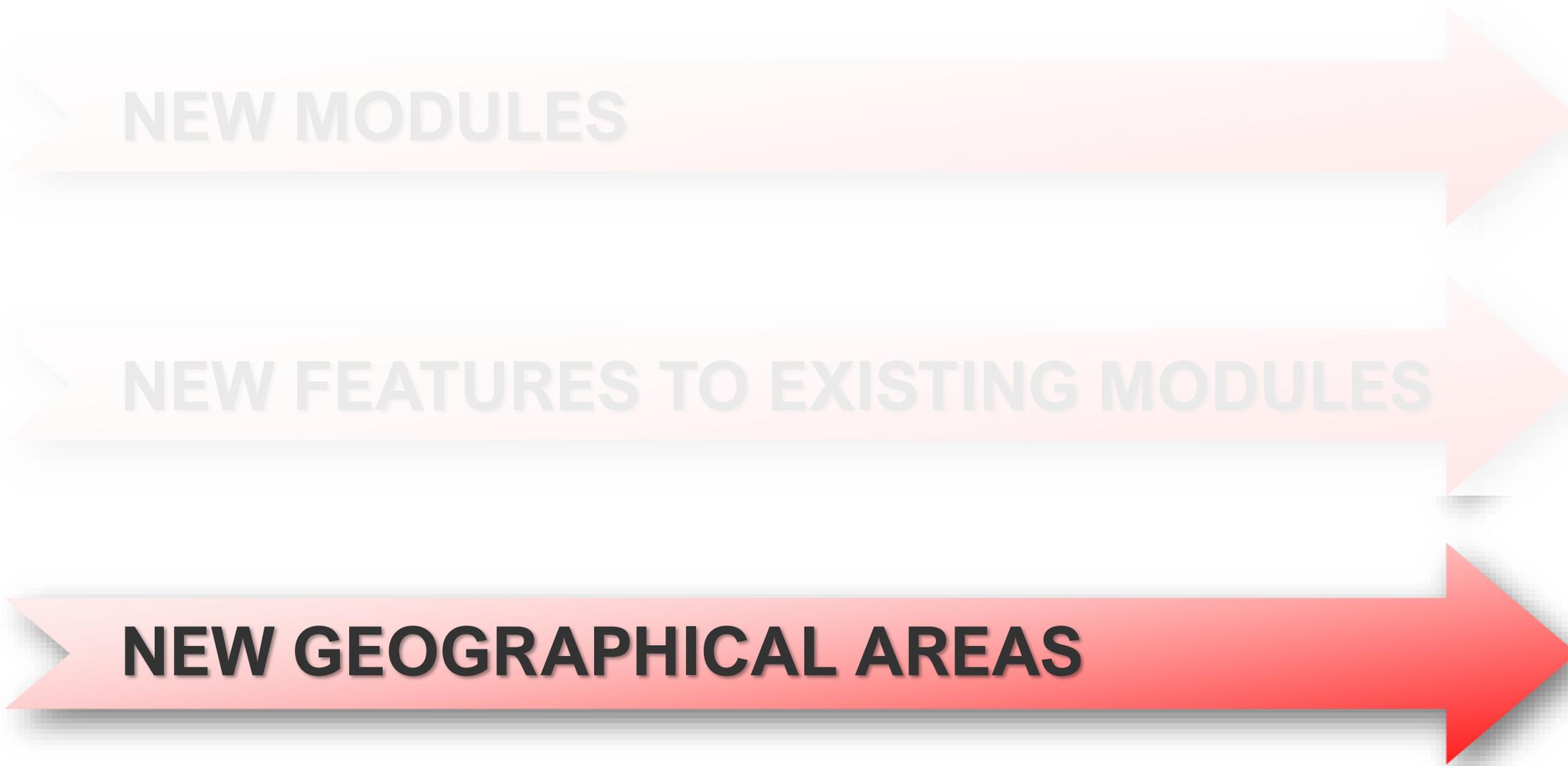
**ALARM IN CASE OF CHANGED ACTIVATION ONLY**

# **MULTI-MARKET OPTIMIZATION FOR NEW ASSET CLASSES**

**(INDUSTRIAL CONSUMPTION)**

# **DAY-AHEAD EXCLUSIVE GROUP ORDER GENERATOR**

**OPTIMIZE ELECTRICITY PROCUREMENT FOR  
INDUSTRIAL CLIENTS**



NEW MODULES

NEW FEATURES TO EXISTING MODULES

**NEW GEOGRAPHICAL AREAS**

# NEW AREAS – WORK IN PROGRESS

-  aFRR capacity + energy market for Estonia
-  mFRR & aFRR capacity + energy market + FCR market for Latvia
-  mFRR & aFRR capacity + energy market + FCR market for Lithuania

**...AND LOT OF  
BACKGROUND  
WORK**



**THANK YOU!**



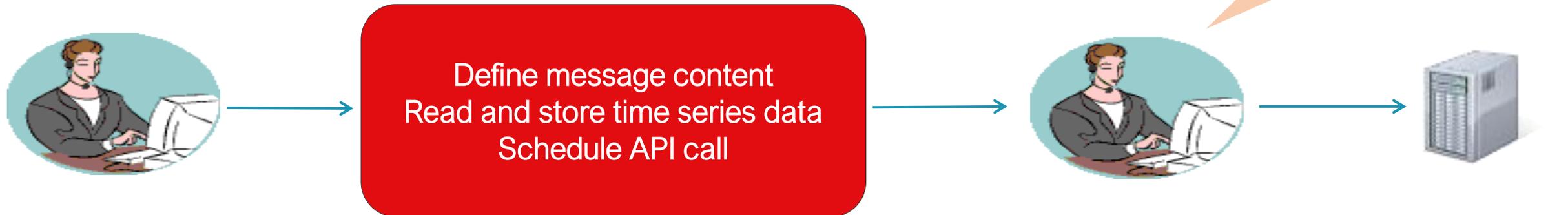
# USER-MADE INTEGRATIONS WITH HANSEN EDM

Sakari Seppälä, Product Manager, Hansen

# INTEGRATION DEMO



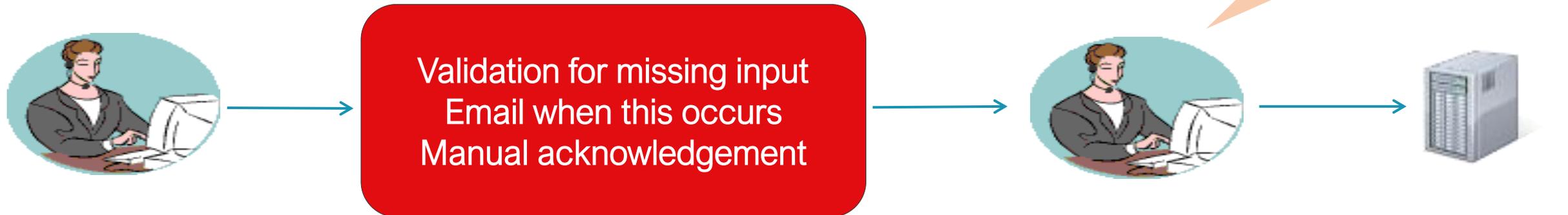
- **Need:** EDM systems needs to integrate with new systems constantly to manage in changing energy landscape
- **Problem:** Many systems needs a lot of costly time and version updates for new integrations



# EXCEPTION FOLLOW-UP DEMO



- **Problem:** Rarely special exceptions occur that are not actively monitored. In such cases, you want to receive separate information about this. Typical use cases are exceptional prices or imbalances.
- **Result:** EDM gives a notification, when you need to react



# EXCEPTION FOLLOW-UP DEMO



- Hansen EDM has different validators for processing (like messaging bottlenecks), time series data (like missing or invalid values)
- Different validation errors can be monitored, and they can also trigger sending emails with configurable subject and body:

Error occurred: Imbalance limit validator

 Ediel  
To:  Sakari Seppälä

Imbalance limit validator: Value 10.0 at time 29.01.2026 10:00 CET is above the limit value 5.0, object Imbalance

Tue 2026-01-27 15:11

 Reply  Forward

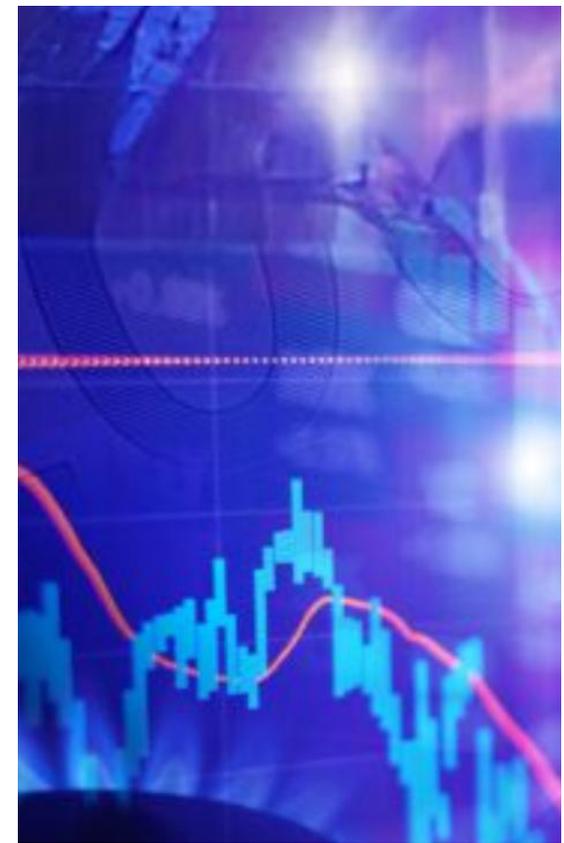
  Reply  Reply all  Forward   

# HANSEN EDM

## CONFIGURE ANY CALCULATION

### Flexible Calculations – With Your Business Logic

- Connected to SCADA for Production Control
- Real-Time Production Versus Optimized Production Scheduling
- Operational Efficiency Calculations
- Flexible Cost and Performance Modeling Across Asset Types
- Power Plant Modeling for Production and Revenue
- Scenario-Based Production and Cost Simulations
- Custom Forecast Adjustment Models
- Internal Imbalance Cost Modeling
- Wind Power Land Ownership Calculation and Invoicing
- Asset Shareholder Ownership and Invoicing Calculations
- Contract-Based Pricing and Settlement Logic
- KPI and Dashboard Calculation Framework



Hansen**EDM**

**H**HANSEN

# HansenEDM



NORD  
POOL

> epexspot

FINGRID



SVENSKA  
KRAFTNÄT

Statnett

ENERGINET

MONTEL



50hertz



PVNED  
CREATING BENEFITS TOGETHER

Aiolos

- Hansen EDM has Configurability & adaptability to integrate and aggregate any energy asset data!
- Interfaces can be configured without development or upgrades even by end user!



**THANK YOU!**